

# 1st Quarter Consolidated Financial Summary for the Three Months Ended June 30, 2021

## 1. Overview of Results

Unit: Billions of Yen

|   | Year ending March 2022 |                      |                       | Year ended March 2021 |          |           | YoY Change |                      |                       |
|---|------------------------|----------------------|-----------------------|-----------------------|----------|-----------|------------|----------------------|-----------------------|
|   | 1Q<br>2021.4-6         | 1st Half<br>Forecast | Full Year<br>Forecast | 1Q<br>2020.4-6        | 1st Half | Full Year | 1Q         | 1st Half<br>Forecast | Full Year<br>Forecast |
| Orders                                  | 77.6                   | 141.0                | 280.0                 | 65.4                  | 127.5    | 262.3     | +12.2      | +13.5                | +17.7                 |
| Water Treatment Chemicals               | 29.2                   | 56.3                 | 112.1                 | 25.7                  | 52.4     | 103.6     | +3.5       | +3.9                 | +8.5                  |
| Water Treatment Facilities              | 48.4                   | 84.7                 | 167.9                 | 39.7                  | 75.2     | 158.8     | +8.7       | +9.5                 | +9.1                  |
| Net Sales                               | 63.2                   | 128.0                | 276.0                 | 61.0                  | 131.0    | 267.7     | +2.2       | -3.0                 | +8.3                  |
| Water Treatment Chemicals               | 27.9                   | 56.0                 | 111.9                 | 24.5                  | 51.5     | 103.2     | +3.4       | +4.5                 | +8.7                  |
| Water Treatment Facilities              | 35.3                   | 72.0                 | 164.1                 | 36.5                  | 79.5     | 164.5     | -1.2       | -7.5                 | -0.4                  |
| Business Profit                         | 5.9                    | 14.0                 | 33.0                  | 5.6                   | 14.0     | 29.5      | +0.3       | -0.0                 | +3.5                  |
| Water Treatment Chemicals               | 3.2                    | 8.1                  | 15.4                  | 2.8                   | 6.4      | 12.3      | +0.4       | +1.7                 | +3.1                  |
| Water Treatment Facilities              | 2.7                    | 5.9                  | 17.6                  | 2.8                   | 7.6      | 17.1      | -0.2       | -1.7                 | +0.5                  |
| Operating Profit                        | 5.8                    | 13.5                 | 32.0                  | 5.8                   | 16.5     | 31.5      | -0.0       | -3.0                 | +0.5                  |
| Water Treatment Chemicals               | 3.2                    | 7.8                  | 14.8                  | 2.8                   | 6.4      | 11.8      | +0.5       | +1.4                 | +3.0                  |
| Water Treatment Facilities              | 2.6                    | 5.7                  | 17.2                  | 3.1                   | 10.1     | 19.6      | -0.5       | -4.4                 | -2.4                  |
| Profit Before Tax                       | 5.6                    | 13.1                 | 31.3                  | 5.7                   | 15.8     | 29.2      | -0.1       | -2.7                 | +2.2                  |
| Profit Attributable to Owners of Parent | 3.7                    | 8.6                  | 21.1                  | 3.9                   | 10.8     | 19.1      | -0.2       | -2.2                 | +2.0                  |

Note 1. Orders and net sales are figures for external customers.

Note 2. Business profit and operating profit by segment indicate figures prior to adjustments and eliminations between segments.

Note 3. With the completion of the PPA with the consolidation of Pentagon Technologies, the results for Q1 of the previous fiscal year have been corrected retroactively.

## 2. Orders and Net Sales of Water Treatment Facilities by Products / Services

Unit: Billions of Yen

|                              | Year ending March 2022 |                      |                       | Year ended March 2021 |          |           | YoY Change |                      |                       |
|------------------------------|------------------------|----------------------|-----------------------|-----------------------|----------|-----------|------------|----------------------|-----------------------|
|                              | 1Q<br>2021.4-6         | 1st Half<br>Forecast | Full Year<br>Forecast | 1Q<br>2020.4-6        | 1st Half | Full Year | 1Q         | 1st Half<br>Forecast | Full Year<br>Forecast |
| Domestic                     | 32.5                   | 62.2                 | 123.3                 | 28.7                  | 53.7     | 114.2     | +3.8       | +8.5                 | +9.2                  |
| For the Electronics Industry | 15.4                   | 29.6                 | 61.6                  | 13.2                  | 27.5     | 60.4      | +2.1       | +2.1                 | +1.3                  |
| Facilities                   | 0.9                    | 3.0                  | 4.9                   | 0.8                   | 1.6      | 6.6       | +0.1       | +1.3                 | -1.6                  |
| Maintenance                  | 4.9                    | 7.6                  | 18.1                  | 3.6                   | 7.4      | 17.0      | +1.3       | +0.2                 | +1.1                  |
| UPWS Business                | 7.3                    | 14.9                 | 30.1                  | 6.9                   | 14.1     | 28.1      | +0.4       | +0.7                 | +1.9                  |
| Tool Cleaning                | 2.4                    | 4.2                  | 8.5                   | 2.0                   | 4.3      | 8.7       | +0.4       | -0.2                 | -0.1                  |
| For General Industries       | 17.1                   | 32.6                 | 61.7                  | 15.5                  | 26.2     | 53.8      | +1.6       | +6.4                 | +7.9                  |
| Energy / Infrastructure      | 15.5                   | 27.2                 | 50.4                  | 13.8                  | 22.9     | 46.5      | +1.7       | +4.3                 | +3.9                  |
| Soil Remediation             | 0.9                    | 4.2                  | 8.9                   | 1.0                   | 1.9      | 4.6       | -0.2       | +2.3                 | +4.3                  |
| Others                       | 0.8                    | 1.2                  | 2.4                   | 0.7                   | 1.3      | 2.7       | +0.1       | -0.2                 | -0.3                  |
| Overseas                     | 15.9                   | 22.5                 | 44.6                  | 11.0                  | 21.4     | 44.6      | +4.9       | +1.0                 | -0.0                  |
| Facilities                   | 7.0                    | 9.3                  | 17.6                  | 4.1                   | 9.0      | 19.3      | +2.9       | +0.3                 | -1.7                  |
| Maintenance                  | 4.6                    | 6.1                  | 12.4                  | 3.4                   | 5.4      | 10.9      | +1.2       | +0.6                 | +1.5                  |
| UPWS Business                | 0.8                    | 1.5                  | 3.0                   | 0.7                   | 1.5      | 3.1       | +0.1       | +0.0                 | -0.0                  |
| Tool Cleaning                | 3.4                    | 5.6                  | 11.6                  | 2.7                   | 5.5      | 11.4      | +0.7       | +0.1                 | +0.2                  |
| Total Orders                 | 48.4                   | 84.7                 | 167.9                 | 39.7                  | 75.2     | 158.8     | +8.7       | +9.5                 | +9.1                  |
| Domestic                     | 24.9                   | 51.7                 | 121.4                 | 25.1                  | 56.3     | 119.1     | -0.1       | -4.6                 | +2.3                  |
| For the Electronics Industry | 14.2                   | 29.6                 | 62.4                  | 12.8                  | 29.1     | 58.9      | +1.3       | +0.5                 | +3.4                  |
| Facilities                   | 1.0                    | 2.5                  | 6.6                   | 0.5                   | 2.4      | 5.7       | +0.5       | +0.1                 | +0.9                  |
| Maintenance                  | 3.5                    | 8.1                  | 17.2                  | 3.5                   | 8.2      | 16.5      | -0.0       | -0.1                 | +0.7                  |
| UPWS Business                | 7.3                    | 14.9                 | 30.1                  | 6.9                   | 14.1     | 28.1      | +0.4       | +0.7                 | +1.9                  |
| Tool Cleaning                | 2.4                    | 4.2                  | 8.5                   | 2.0                   | 4.3      | 8.6       | +0.4       | -0.1                 | -0.1                  |
| For General Industries       | 10.8                   | 22.1                 | 59.0                  | 12.2                  | 27.2     | 60.2      | -1.4       | -5.1                 | -1.2                  |
| Energy / Infrastructure      | 9.2                    | 18.2                 | 48.2                  | 10.2                  | 23.0     | 50.3      | -1.0       | -4.7                 | -2.1                  |
| Soil Remediation             | 0.8                    | 2.7                  | 8.4                   | 1.4                   | 2.9      | 7.2       | -0.6       | -0.2                 | +1.2                  |
| Others                       | 0.7                    | 1.2                  | 2.4                   | 0.6                   | 1.3      | 2.7       | +0.1       | -0.1                 | -0.3                  |
| Overseas                     | 10.4                   | 20.3                 | 42.7                  | 11.4                  | 23.2     | 45.4      | -1.1       | -2.9                 | -2.7                  |
| Facilities                   | 3.4                    | 8.1                  | 16.1                  | 5.1                   | 11.4     | 20.2      | -1.7       | -3.2                 | -4.1                  |
| Maintenance                  | 2.7                    | 5.2                  | 12.0                  | 2.9                   | 4.9      | 10.8      | -0.2       | +0.2                 | +1.2                  |
| UPWS Business                | 0.8                    | 1.5                  | 3.0                   | 0.7                   | 1.5      | 3.1       | +0.1       | +0.0                 | -0.0                  |
| Tool Cleaning                | 3.4                    | 5.6                  | 11.6                  | 2.7                   | 5.5      | 11.4      | +0.7       | +0.1                 | +0.2                  |
| Total Sales                  | 35.3                   | 72.0                 | 164.1                 | 36.5                  | 79.5     | 164.5     | -1.2       | -7.5                 | -0.4                  |