



# Kurita Water Industries Ltd.

## Management Briefing

(Securities code: 6370)

December 2017

**1** Policy for the Final Year of Competitive Kurita 2017 (CK-17) Plan

**2** Business organizational reform

**3** Expansion of the overseas business foundations

**4** Increase Value Offered

**5** Improvement of Capital Efficiency

**6** Sales Plan for the Ultrapure Water Supply Business

**7** Major Contracts in the Ultrapure Water Supply Business

**8** Enhancing CSR Activities

**Basic policy**

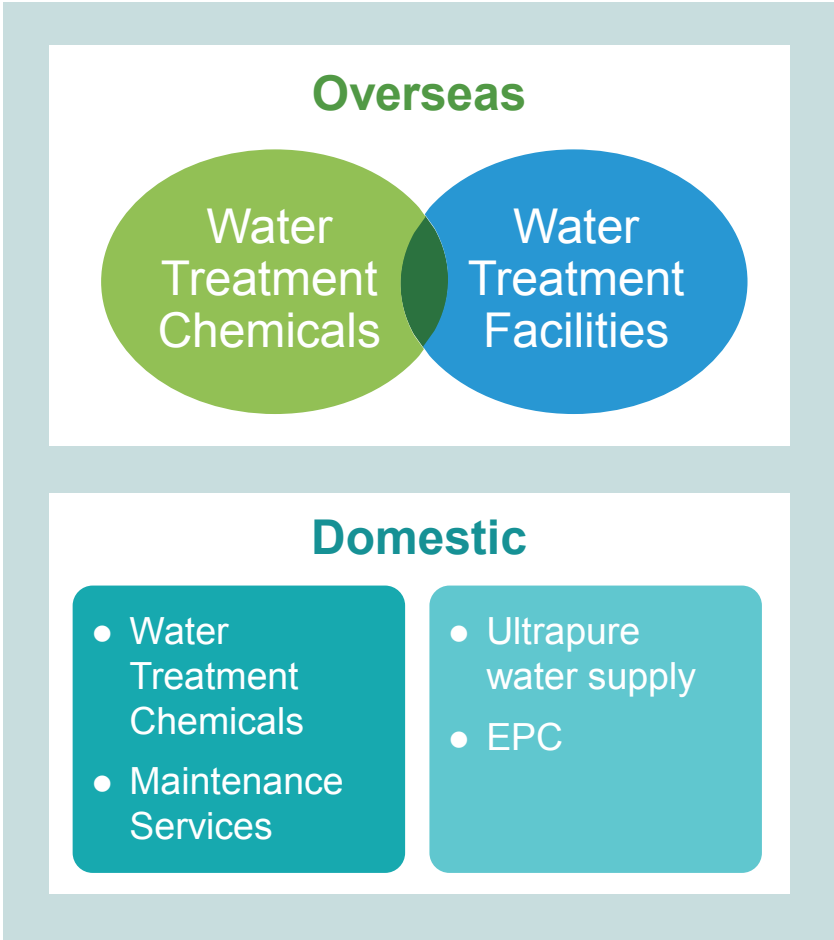
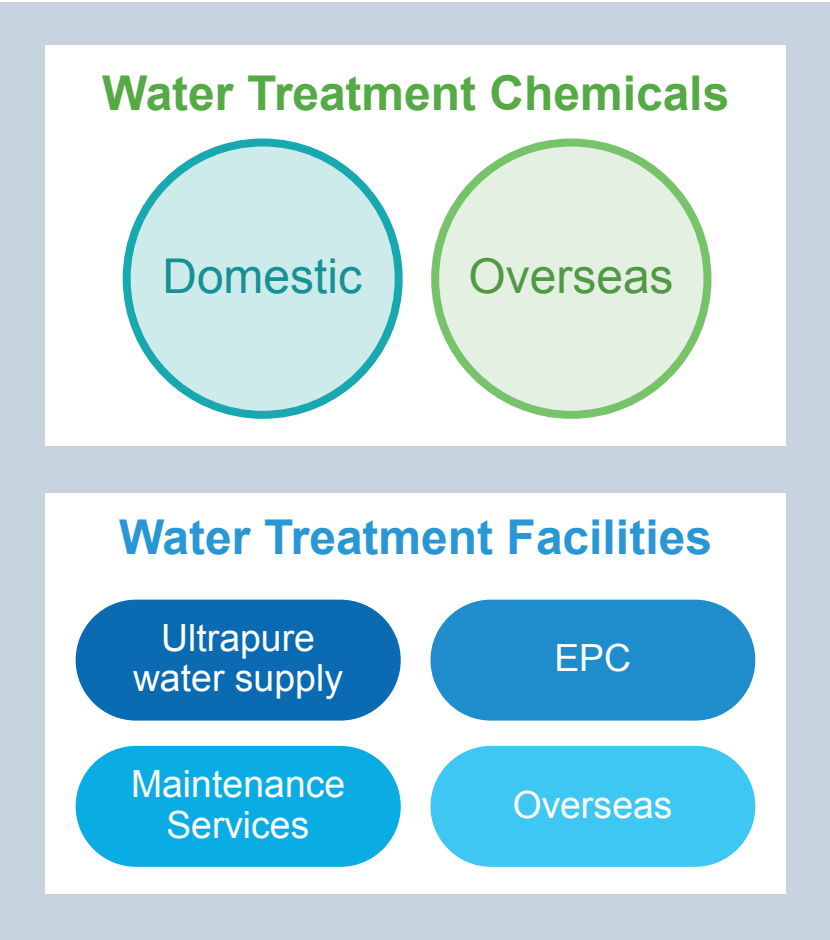
**Improve customer intimacy  
by providing the best customer solutions**

**Reform  
business process  
and promote  
comprehensive  
solutions**

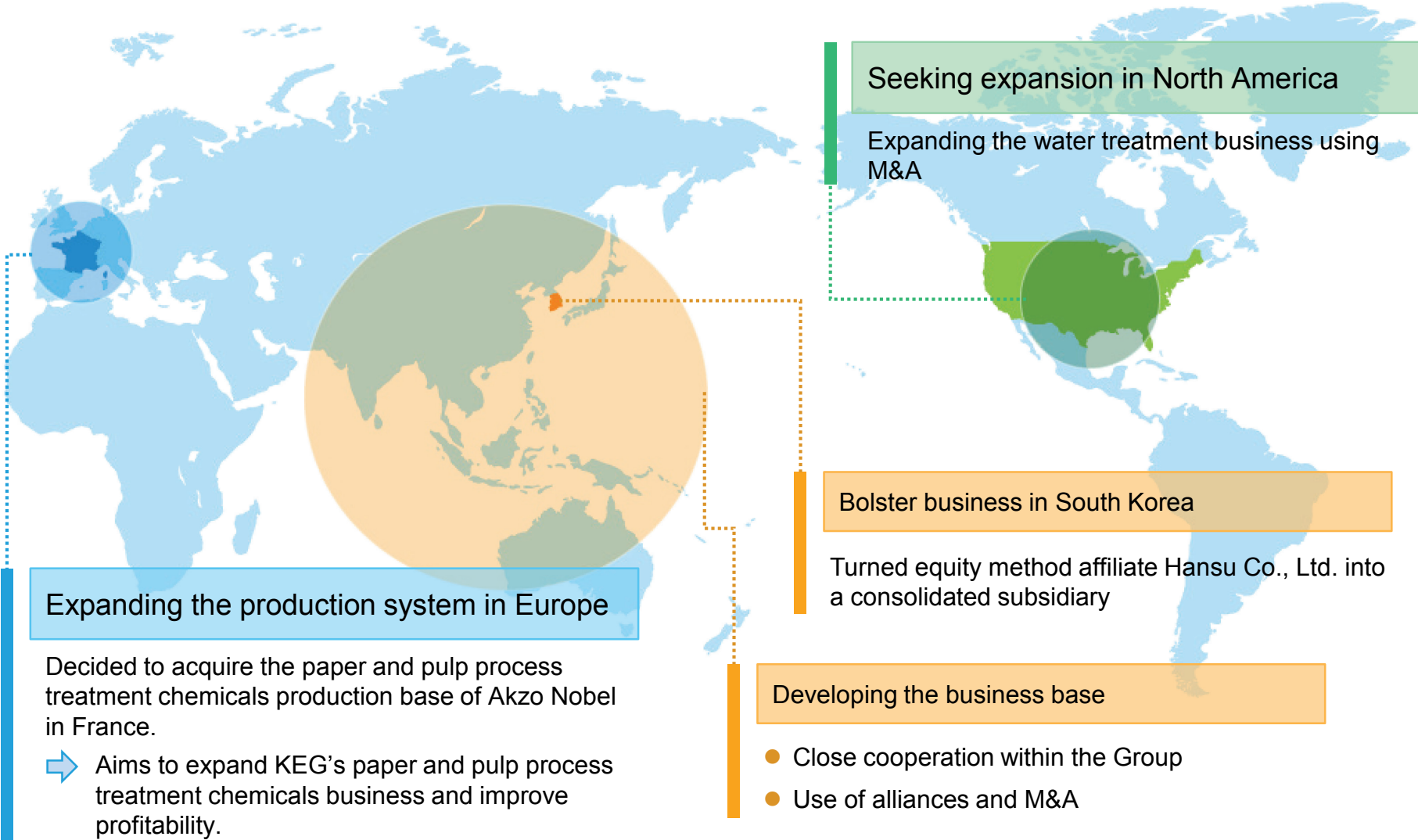
**Invest in  
focused growth  
areas and  
reorganization of  
business**

**Enhance  
competitive  
advantage and  
reduce risk by  
stepping up  
CSR activities**

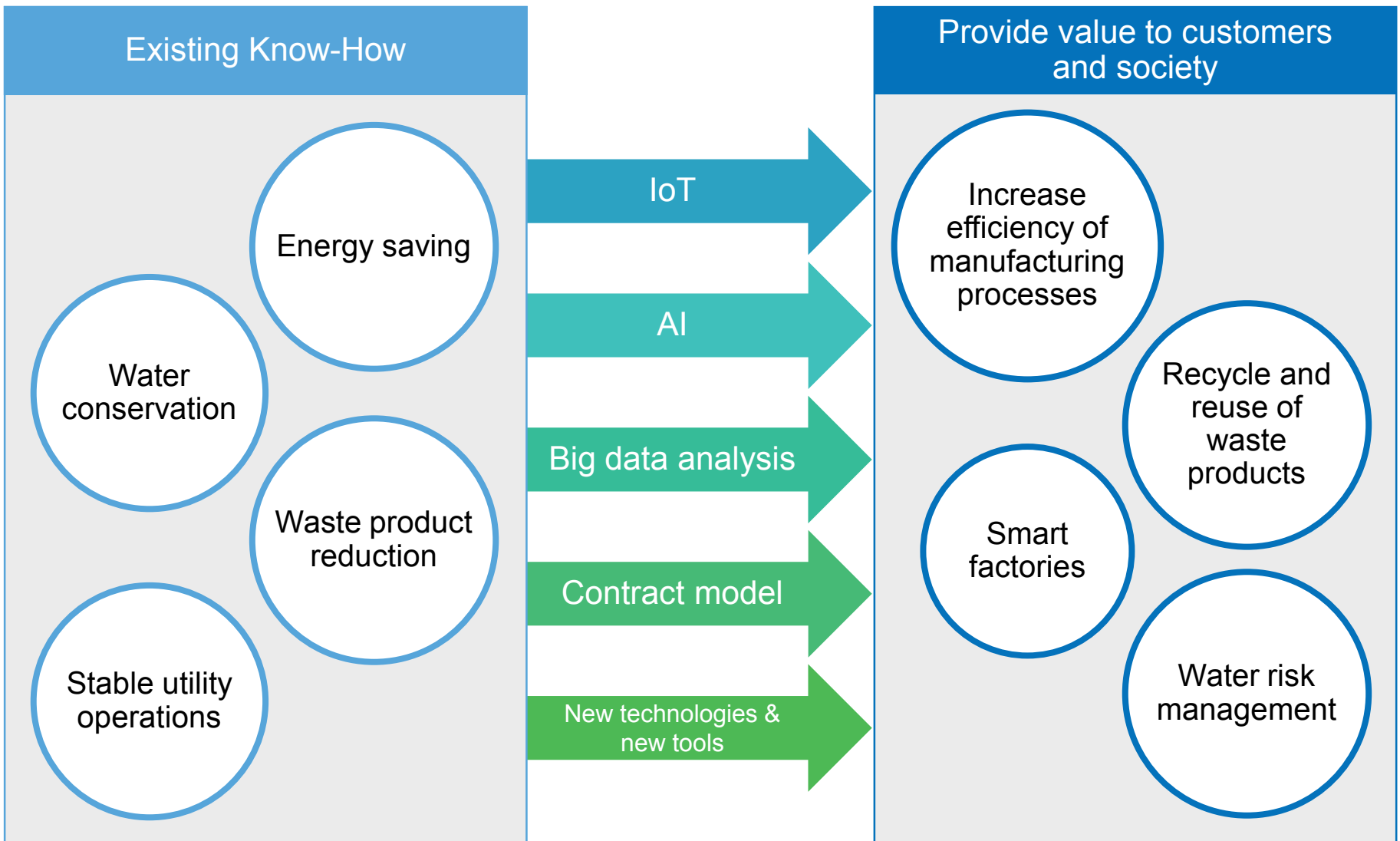
# 2. Business organizational reform



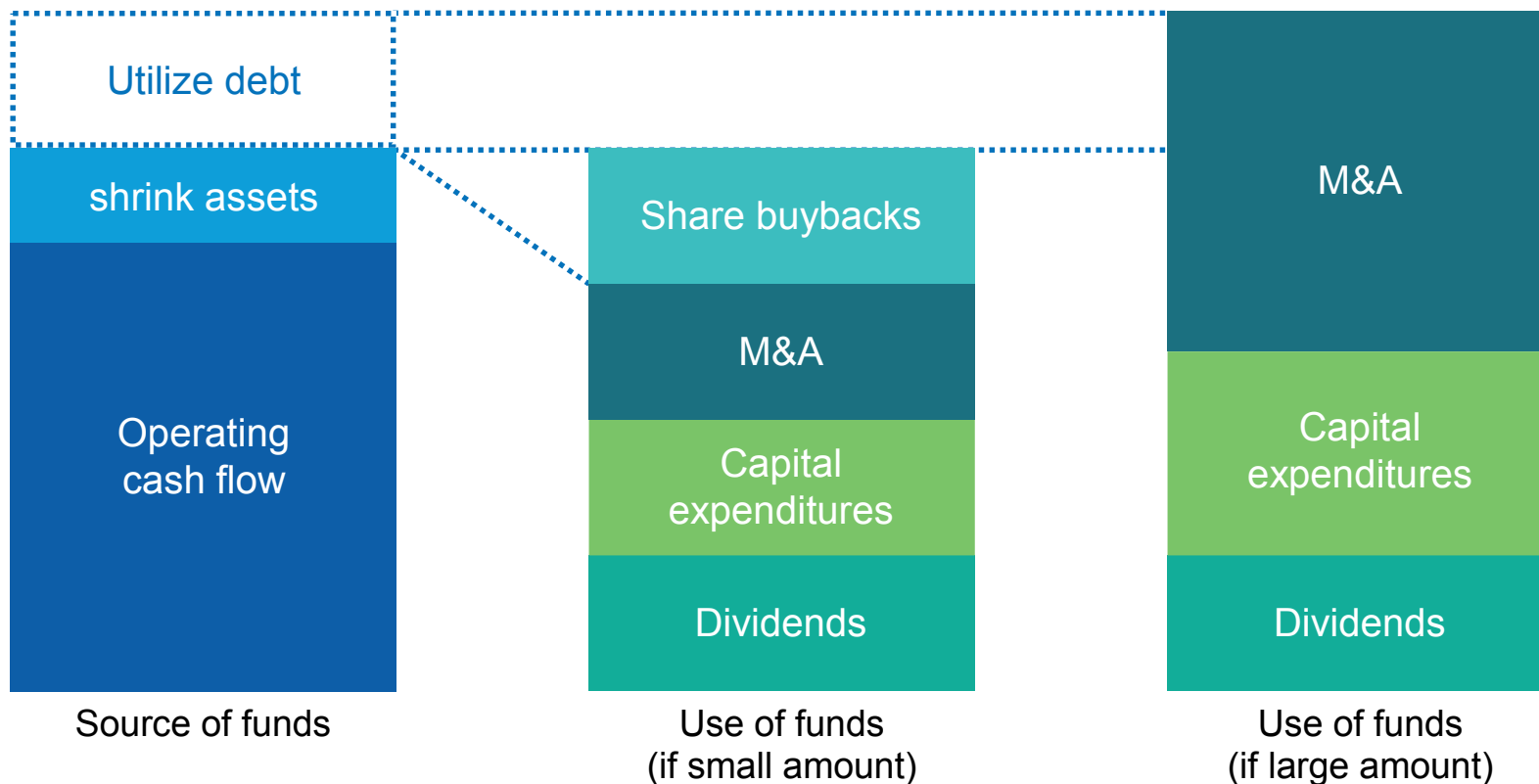
# 3. Expansion of the overseas business foundations



# 4. Increase Value Offered



# 5. Improvement of Capital Efficiency

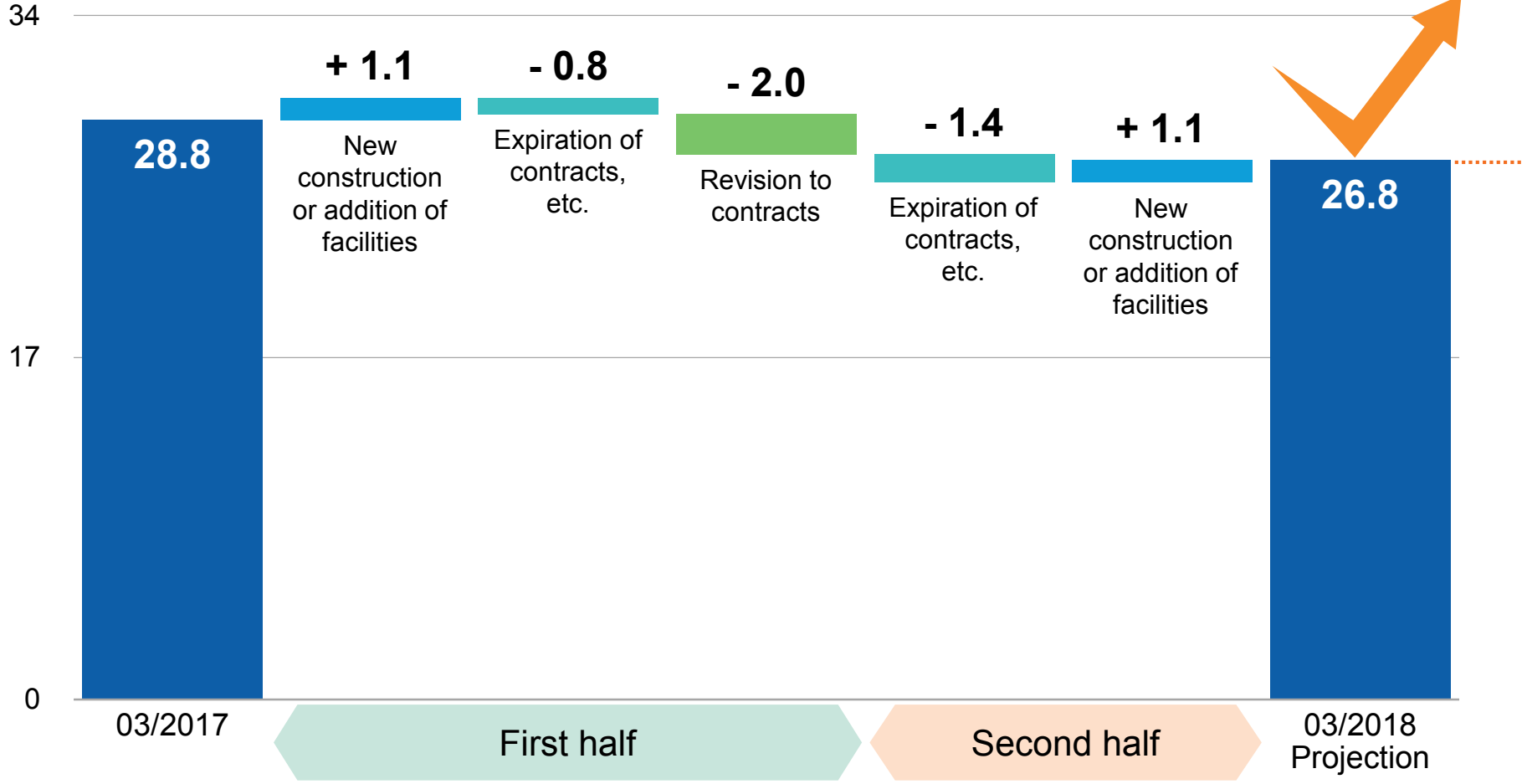


- Proactively invest funds in promising businesses and shrink assets.
- Consider introducing capital efficiency indicators.

# 6. Sales Plan for the Ultrapure Water Supply Business



(Billions of Yen)

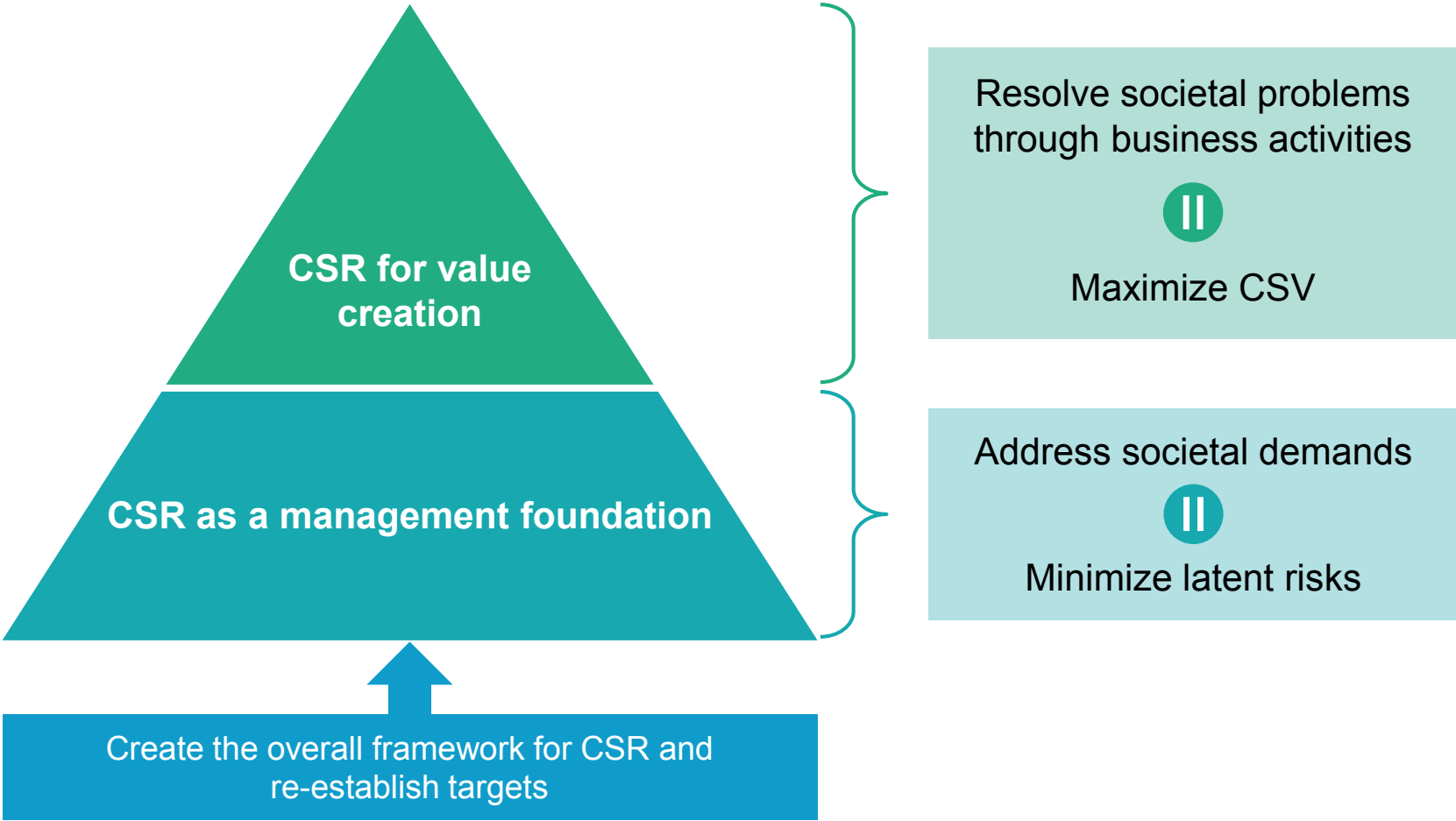






# 8. Enhancing CSR Activities

**Aiming to increase medium- to long-term corporate value and gain a competitive advantage**





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#### **Forward-looking Statements**

This presentation contains forward-looking statements, business plan projections, and judgments based on information available to management at the time of writing. Due to the existence of a variety of risk factors and uncertainties, actual results may differ from those specified or implied by these forward-looking statements and projections.