

# 1st Quarter Consolidated Financial Summary For the Three Months Ended June 30, 2017

## 1. Orders, Sales and Operating Income by Business Segment

(Billions of yen)

	Year ending March 2018			Year ended March 2017			% Change		
	1Q 2017.4-6	1st Half Projection	Full Year Projection	1Q 2016.4-6	1st Half	Full Year	1Q	1st Half Projection	Full Year Projection
Orders	68.0	112.0	221.0	56.3	112.5	218.7	+20.8%	-0.4%	+1.0%
Water treatment chemicals	22.2	44.4	89.5	21.0	42.0	82.1	+5.4%	+5.7%	+9.0%
Water treatment facilities	45.9	67.6	131.5	35.3	70.5	136.6	+30.0%	-4.1%	-3.7%
Electronics industry	23.6	34.3	69.0	16.9	34.6	72.5	+39.1%	-0.9%	-4.7%
General industries	22.3	33.3	62.5	18.4	35.8	64.2	+21.5%	-7.2%	-2.6%
Sales	48.3	104.0	223.0	46.4	103.8	214.2	+4.1%	+0.2%	+4.1%
Water treatment chemicals	21.1	44.3	89.4	20.1	41.5	81.9	+4.6%	+6.9%	+9.2%
Water treatment facilities	27.2	59.7	133.6	26.2	62.4	132.3	+3.8%	-4.3%	+1.0%
Electronics industry	16.6	33.7	72.7	16.3	36.0	74.4	+1.8%	-6.5%	-2.2%
General industries	10.6	26.0	60.9	10.0	26.4	57.9	+6.9%	-1.2%	+5.1%
Operating Income	3.5	7.7	18.5	3.7	9.6	19.5	-6.1%	-20.2%	-4.9%
Water treatment chemicals	1.5	4.1	7.7	1.9	4.1	7.2	-17.6%	+0.2%	+6.6%
Water treatment facilities	2.0	3.6	10.8	1.9	5.6	12.2	+5.3%	-35.2%	-11.7%
Electronics industry	2.1	3.3	8.6	2.3	5.5	10.8	-8.5%	-40.5%	-20.4%
General industries	-0.1	0.3	2.2	-0.4	0.0	1.5	-	-	+52.9%

## 2. Orders from and Sales to the Electronics Industry by Products/Service Segment

(Billions of yen)

	Year ending March 2018			Year ended March 2017			% Change		
	1Q 2017.4-6	1st Half Projection	Full Year Projection	1Q 2016.4-6	1st Half	Full Year	1Q	1st Half Projection	Full Year Projection
Domestic	15.6	22.2	44.6	11.9	24.3	51.3	+30.9%	-8.5%	-13.1%
Facilities	4.2	1.4	2.0	0.9	1.2	4.3	+390.9%	+19.8%	-52.7%
UPWS Business	6.1	11.9	23.5	7.6	14.5	27.4	-19.9%	-18.3%	-14.2%
Maintenance	3.5	5.8	12.6	2.0	5.5	13.1	+78.7%	+4.4%	-4.4%
Tool Cleaning	1.7	3.2	6.5	1.4	3.1	6.5	+20.5%	+4.6%	+0.0%
Overseas	8.0	12.1	24.5	5.0	10.4	21.2	+58.4%	+17.0%	+15.5%
Facilities	5.8	8.0	14.7	3.2	7.0	13.8	+79.9%	+13.7%	+6.9%
UPWS Business	0.4	0.9	2.4	0.3	0.7	1.4	+39.1%	+31.1%	+74.1%
Maintenance	1.7	3.3	7.4	1.5	2.7	6.1	+15.8%	+22.0%	+22.1%
Total Orders from Electronics Ind.	23.6	34.3	69.0	16.9	34.6	72.5	+39.1%	-0.9%	-4.7%
Domestic	12.1	23.6	47.1	12.1	24.7	49.3	-0.4%	-4.8%	-4.5%
Facilities	1.3	2.8	4.3	0.8	1.4	2.6	+64.1%	+96.1%	+65.8%
UPWS Business	6.1	11.9	23.5	7.6	14.5	27.4	-19.9%	-18.3%	-14.2%
Maintenance	2.9	5.7	12.7	2.2	5.7	12.8	+32.8%	-0.3%	-0.7%
Tool Cleaning	1.7	3.2	6.5	1.5	3.1	6.4	+16.1%	+3.6%	+0.6%
Overseas	4.5	10.1	25.7	4.2	11.3	25.1	+8.3%	-10.4%	+2.4%
Facilities	3.2	6.6	16.4	2.6	8.3	17.6	+23.9%	-20.1%	-7.1%
UPWS Business	0.4	0.9	2.4	0.3	0.7	1.4	+39.1%	+31.1%	+74.1%
Maintenance	0.9	2.6	6.9	1.3	2.4	6.1	-30.6%	+12.1%	+13.9%
Total Sales to Electronics Ind.	16.6	33.7	72.7	16.3	36.0	74.4	+1.8%	-6.5%	-2.2%

UPWS Business stands for Ultrapure Water Supply Business.

## 3. Capital Expenditures, Depreciation and R&D Expenses

(Billions of yen)

	Year ending March 2018		Year ended March 2017		
	1Q 2017.4-6	Full Year Projection	1Q 2016.4-6	1st Half	Full Year
Capital Expenditures (Tangibles)	3.7	20.0	1.6	3.8	9.3
Depreciation	3.3	13.0	3.4	6.7	13.2
R&D Expenses	1.2	5.5	1.1	2.4	5.0