

# Consolidated Financial Summary

For the Fiscal Year Ended March 31, 2005

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May 11, 2005



Forecasts contained in this report are based on management's assumption and beliefs in light of the information currently available. But they may be subject to change due to a wide range of factors, and no warranty is made regarding their attainability.

## Results of Operations

Unit: Millions of yen

	2004/3				2005/3					2006/3			
	1st Half Result	Change from Previous Year	Full Year Result	Change from Previous Year	1st Half Result	Change from Previous Year	Full Year Projected	Full Year Result	Change from Previous Year	1st Half Projected	Change from Previous Year	Full Year Projected	Change from Previous Year
Orders	78,197	+10,197	149,735	+21,304	84,651	+6,454	168,000	171,334	+21,599	93,400	+8,749	185,000	+13,666
Water treatment Chemicals	24,213	+410	47,516	+1,066	26,246	+2,033	50,800	52,120	+4,604	27,500	+1,254	54,500	+2,380
Water treatment Facilities	53,984	+9,787	102,218	+20,237	58,404	+4,420	117,200	119,213	+16,995	65,900	+7,496	130,500	+11,287
Net Sales	64,581	+2,847	146,819	+5,191	71,170	+6,589	161,800	160,896	+14,077	73,000	+1,830	175,000	+14,104
Water treatment Chemicals	23,645	+431	47,442	+326	24,760	+1,115	50,200	50,637	+3,195	26,800	+2,040	54,500	+3,863
Water treatment Facilities	40,936	+2,416	99,377	+4,865	46,409	+5,473	111,600	110,259	+10,882	46,200	-209	120,500	+10,241
(Cost of Sales Ratio)	(67.6%)	(-0.5)	(69.1%)	(0.0)	(67.5%)	(-0.1)	(68.6%)	(69.7%)	(+0.6)	(67.4%)	(-0.1)	(68.7%)	(-1.0)
Gross Profit	20,943	+1,213	45,386	+1,605	23,130	+2,187	50,800	48,819	+3,433	23,800	+670	54,700	+5,881
SG & A Expenses	16,720	+1,330	31,895	+421	16,692	-28	33,700	32,867	+972	17,600	+908	34,700	+1,833
(% of Net Sales)	(25.9%)	(+1.0)	(21.7%)	(-0.5)	(23.5%)	(-2.4)	(20.8%)	(20.4%)	(-1.3)	(24.1%)	(+0.6)	(19.8%)	(-0.6)
Operating Income	4,223	-116	13,490	+1,183	6,438	+2,215	17,100	15,951	+2,461	6,200	-238	20,000	+4,049
(% of Net Sales)	(6.5%)	(-0.5)	(9.2%)	(+0.5)	(9.0%)	(+2.5)	(10.6%)	(9.9%)	(+0.7)	(8.5%)	(-0.5)	(11.4%)	(+1.5)
Net of non-operating income and expenses	203	-18	448	+355	321	+118	600	773	+325	300	-21	500	-273
Ordinary Income	4,426	-134	13,938	+1,538	6,759	+2,333	17,700	16,725	+2,787	6,500	-259	20,500	+3,775
(% of Net Sales)	(6.8%)	(-0.6)	(9.5%)	(+0.7)	(9.5%)	(+2.7)	(10.9%)	(10.4%)	(+0.9)	(8.9%)	(-0.6)	(11.7%)	(+1.3)
Net Income	2,414	+241	8,444	+2,968	3,834	+1,420	10,000	9,383	+939	3,700	-134	11,500	+2,117
(% of Net Sales)	(3.7%)	(+0.2)	(5.8%)	(+1.9)	(5.4%)	(+1.7)	(6.2%)	(5.8%)	(0.0)	(5.1%)	(-0.3)	(6.6%)	(+0.8)
Net income per share (yen)	18.77	+2.34	64.60	+23.93	29.82	+11.05	76.63	71.76	+7.16	28.80	-1.02	89.40	+17.64

## Orders, Sales, Operating Income by Segment

Unit: Billions of yen

	2004/3				2005/3					2006/3			
	1st Half Result	Change from Previous	Full Year Result	Change from Previous	1st Half Result	Change from Previous	Full Year Projected	Full Year Result	Change from Previous	1st Half Projected	Change from Previous	Full Year Projected	Change from Previous
Orders	78.2	+10.2	149.7	+21.3	84.7	+6.5	168.0	171.3	+21.6	93.4	+8.7	185.0	+13.7
Water treatment Chemicals	24.2	+0.4	47.5	+1.1	26.2	+2.0	50.8	52.1	+4.6	27.5	+1.3	54.5	+2.4
Water treatment Facilities	54.0	+9.8	102.2	+20.2	58.4	+4.4	117.2	119.2	+17.0	65.9	+7.5	130.5	+11.3
Electronics	23.0	+7.8	49.4	+18.0	28.1	+5.1	56.4	56.4	+7.0	28.3	+0.2	59.3	+2.9
General	12.8	-1.9	27.8	-1.1	15.8	+3.0	35.8	37.1	+9.3	22.5	+6.7	43.7	+6.6
Environment (Public Sector)	18.2	+3.9	25.0	+3.3	14.5	-3.7	25.0	25.7	+0.7	15.1	+0.6	27.5	+1.8
Sales	64.6	+2.9	146.8	+5.2	71.2	+6.6	161.8	160.9	+14.1	73.0	+1.8	175.0	+14.1
Water treatment Chemicals	23.7	+0.5	47.4	+0.3	24.8	+1.1	50.2	50.6	+3.2	26.8	+2.0	54.5	+3.9
Water treatment Facilities	40.9	+2.4	99.4	+4.9	46.4	+5.5	111.6	110.3	+10.9	46.2	-0.2	120.5	+10.2
Electronics	18.6	+2.1	45.1	+8.4	23.4	+4.8	55.0	54.9	+9.8	22.8	-0.6	57.1	+2.2
General	15.3	+1.0	30.2	-2.9	14.5	-0.8	32.6	32.0	+1.8	16.1	+1.6	37.6	+5.6
Environment (Public Sector)	7.0	-0.7	24.1	-0.6	8.5	+1.5	24.0	23.4	-0.7	7.3	-1.2	25.8	+2.4
Operating Income	4.2	-0.1	13.5	+1.2	6.4	+2.2	17.1	16.0	+2.5	6.2	-0.2	20.0	+4.0
(% of Sales)	(6.5%)	(-0.5)	(9.2%)	(+0.5)	(9.0%)	(+2.5)	(10.6%)	(9.9%)	(+0.7)	(8.5%)	(-0.5)	(11.4%)	(+1.5)
Water treatment Chemicals	3.3	-0.3	6.6	+0.1	3.9	+0.6	7.9	7.4	+0.8	4.3	+0.4	8.9	+1.5
(% of Sales)	(13.8%)	(-1.7)	(14.0%)	(+0.2)	(16.0%)	(+2.2)	(15.7%)	(14.7%)	(+0.7)	(16.0%)	(0.0)	(16.4%)	(+1.7)
Water treatment Facilities	0.9	+0.2	6.9	+1.1	2.5	+1.6	9.2	8.5	+1.6	1.9	-0.6	11.1	+2.6
(% of Sales)	(2.2%)	(+0.3)	(6.9%)	(+0.8)	(5.4%)	(+3.2)	(8.2%)	(7.7%)	(+0.8)	(4.1%)	(-1.3)	(9.2%)	(+1.5)
Electronics	1.3	+0.2	4.9	+2.1	2.4	+1.1	6.3	6.0	+1.1	2.2	-0.2	7.2	+1.2
(% of Sales)	(7.1%)	(+0.4)	(10.9%)	(+3.3)	(10.4%)	(+3.3)	(11.5%)	(10.9%)	(0.0)	(9.8%)	(-0.6)	(12.6%)	(+1.7)
General	0.4	+0.2	0.7	-0.7	0.5	+0.1	1.7	1.5	+0.8	0.7	+0.2	2.7	+1.2
(% of Sales)	(2.6%)	(+1.3)	(2.2%)	(-2.0)	(3.3%)	(+0.7)	(5.2%)	(4.7%)	(+2.5)	(4.3%)	(+1.0)	(7.1%)	(+2.4)
Environment (Public Sector)	-0.8	-0.2	1.3	-0.3	-0.4	+0.4	1.2	1.0	-0.3	-1.0	-0.6	1.2	+0.2
(% of Sales)	(-)	(-)	(5.4%)	(-1.1)	(-)	(-)	(5.0%)	(4.3%)	(-1.1)	(-)	(-)	(4.5%)	(+0.2)

## Orders and Sales for Electronics Industries by Market

Unit: Billions of yen

		2004/3				2005/3					2006/3			
		1st Half		Full Year		1st Half		Full Year	Full Year	Change from Previous	1st Half		Full Year	
		Result	Change from Previous	Result	Change from Previous	Result	Change from Previous	Projected	Result		Projected	Change from Previous	Projected	Change from Previous
Orders	Domestic	18.4	+7.0	36.9	+13.5	21.7	+3.3	39.2	41.9	+5.0	19.5	-2.2	39.2	-2.7
	Facilities	8.4	+5.2	16.0	+10.1	9.7	+1.3	15.7	18.1	+2.1	7.3	-2.4	15.1	-3.0
	Maintenance	7.2	+1.3	14.5	+2.1	7.8	+0.6	15.0	15.4	+0.9	7.9	+0.1	15.3	-0.1
	Tool Cleaning	2.8	+0.5	6.4	+1.3	4.2	+1.4	8.5	8.4	+2.0	4.3	+0.1	8.8	+0.4
	Overseas	4.6	+0.8	12.5	+4.5	6.4	+1.8	17.2	14.5	+2.0	8.8	+2.4	20.1	+5.6
	Facilities	3.4	+0.3	9.6	+4.2	4.9	+1.5	13.7	10.4	+0.8	5.0	+0.1	13.2	+2.8
	Maintenance	1.2	+0.5	2.9	+0.3	1.5	+0.3	3.5	4.1	+1.2	3.8	+2.3	6.9	+2.8
	Total Orders of Electronics	23.0	+7.8	49.4	+18.0	28.1	+5.1	56.4	56.4	+7.0	28.3	+0.2	59.3	+2.9
	Sales	Domestic	14.8	+4.4	34.4	+10.6	15.7	+0.9	38.9	38.5	+4.1	18.8	+3.1	41.8
Facilities		5.5	+3.1	14.3	+7.8	4.1	-1.4	15.5	14.7	+0.4	7.0	+2.9	17.9	+3.2
Maintenance		6.5	+0.8	13.8	+1.6	7.4	+0.9	14.9	15.4	+1.6	7.5	+0.1	15.1	-0.3
Tool Cleaning		2.8	+0.5	6.3	+1.2	4.2	+1.4	8.5	8.4	+2.1	4.3	+0.1	8.8	+0.4
Overseas		3.8	-2.3	10.7	-2.2	7.7	+3.9	16.1	16.4	+5.7	4.0	-3.7	15.3	-1.1
Facilities		2.4	-3.0	8.1	-2.8	6.0	+3.6	12.7	12.6	+4.5	2.2	-3.8	10.2	-2.4
Maintenance		1.4	+0.7	2.6	+0.6	1.7	+0.3	3.4	3.8	+1.2	1.8	+0.1	5.1	+1.3
Total Sales of Electronics		18.6	+2.1	45.1	+8.4	23.4	+4.8	55.0	54.9	+9.8	22.8	-0.6	57.1	+2.2

## Summary of Consolidated Balance Sheets

Unit: Billions of yen

	2004/3	2005/3	Amount change
Cash and Deposits	35.5	30.7	-4.8
Notes and accounts receivable, trade	66.7	71.1	+4.4
Plant and equipment	9.3	10.3	+1.0
Construction in progress	0.5	1.7	+1.2
Investments in securities	13.3	20.6	+7.3
Deferred tax assets	2.1	1.8	-0.3
Other	56.2	56.2	0.0
<b>Total assets</b>	<b>183.6</b>	<b>192.4</b>	<b>+8.8</b>
Notes and accounts payable, trade	26.9	28.2	+1.3
Accrued employees' retirement benefits	9.1	8.7	-0.4
Other	17.9	18.0	+0.1
<b>Total liabilities</b>	<b>53.9</b>	<b>54.9</b>	<b>+1.0</b>
Minority interests	1.0	1.1	+0.1
Revaluation surplus of other securities	1.6	2.1	+0.5
<b>Total shareholders' equity</b>	<b>128.6</b>	<b>136.4</b>	<b>+7.8</b>
<b>Total liabilities, minority interests and shareholders' equity</b>	<b>183.6</b>	<b>192.4</b>	<b>+8.8</b>

## Capital Expenditure, Depreciation and Amortization

Unit: Billions of yen

	2004/3	2005/3	2006/3 (Projected)
Capital expenditure (tangibles)	8.3	6.1	14.2
Depreciation	3.3	3.6	4.3

## Number of Employees

	2004/3	2005/3	Change
Consolidated	3,383	3,382	-1
Non-Consolidated	1,655	1,600	-55

## Selling, General and Administrative (SG&A) Expenses

Unit: Billions of yen

	2004/3	2005/3	Amount change
Salaries, provision for employee bonuses and employee retirement benefit costs	13.57	14.24	+0.67
Travel expenses	2.32	2.42	+0.10
Research and development expenses	4.29	4.23	-0.06
Other	11.72	11.98	+0.26
Total selling, general and administrative (SG&A) expenses	31.90	32.87	+0.97

## Research and Development (R&D) Expenses

Unit: Billions of yen

	2004/3	2005/3	2005/3 (Projected)
Water treatment chemicals	1.6	1.5	1.6
Water treatment facilities	2.7	2.7	2.7
Total research and development (R&D) expenses	4.3	4.2	4.3

## Non-Operating Income and Expenses, Special Gains and Losses

Unit: Billions of yen

	2004/3	2005/3	Amount change	
Non-operating income and expenses	Interest and dividend income	0.41	0.36	-0.05
	Equity in earnings of unconsolidated subsidiaries and affiliates	0.21	0.24	+0.03
	Other	0.41	0.47	+0.06
	Total non-operating income	1.03	1.07	+0.04
	Interest expenses	0.03	0.04	+0.01
	Foreign exchange losses	0.15	-	-0.15
	Other	0.41	0.26	-0.15
Total non-operating expenses	0.59	0.30	-0.29	
Special gains and losses	Gain on sale of tangible fixed assets	0.07	-	-0.07
	Gain on sale of investment securities	1.41	0.13	-1.28
	Total special gains	1.48	0.13	-1.35
	Loss on disposal of fixed assets	-	0.48	+0.48
	Loss on revaluation of tangible fixed assets	0.50	-	-0.50
Total special losses	0.50	0.48	-0.02	