

Consolidated Financial Summary

For the Fiscal Year Ended March 31, 2003

Contents

Results of Operations	1
Orders, Sales, Operating Income by Segment	2
Orders and Sales of Electronics by Market	3

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Forecasts contained in this report are based on management's assumption and beliefs in light of the information currently available. But they may be subject to change due to a wide range of factors, and no warranty is made regarding their attainability.

Result of Operations

(¥ Million)

	2002/3		2003/3		2004/3	
	Result	Change from Previous Year	Result	Change from Previous Year	Projected	Change from Previous Year
Orders	140,492	-14,487	128,431	-12,061	149,800	+21,369
Chemicals	46,953	+381	46,450	-503	48,300	+1,850
Facilities	93,538	-14,868	81,981	-11,557	101,500	+19,519
Net Sales	142,678	-10,756	141,628	-1,050	147,500	+5,872
Chemicals	46,277	+568	47,116	+839	48,300	+1,184
Facilities	96,401	-11,324	94,512	-1,889	99,200	+4,688
Gross Income	43,639	-4,208	43,781	+142	45,100	+1,319
(% of Net Sales)	(30.6%)	(-0.6)	(30.9%)	(+0.3)	(30.6%)	(-0.3)
SG & A Expenses	32,848	+818	31,474	-1,374	32,100	+626
(% of Net Sales)	(23.0%)	(+2.1)	(22.2%)	(-0.8)	(21.8%)	(-0.4)
Operating Income	10,790	-5,027	12,307	+1,517	13,000	+693
(% of Net Sales)	(7.6%)	(-2.7)	(8.7%)	(+1.1)	(8.8%)	(+0.1)
Non-operating Income & Expenses	825	-499	93	-732	300	+207
Ordinary Income	11,615	-5,525	12,400	+785	13,300	+900
(% of Net Sales)	(8.1%)	(-3.0)	(8.8%)	(+0.7)	(9.0%)	(+0.2)
Net Income	5,670	-2,696	5,476	-194	7,700	+2,224
(% of Net Sales)	(4.0%)	(-1.5)	(3.9%)	(-0.1)	(5.2%)	(+1.3)

Orders, Net Sales, Operating Income by Segment

(¥ Billion)

	2002/3		2003/3		2004/3	
	Result	Change from Previous Year	Result	Change from Previous Year	Projected	Change from Previous Year
Orders	140.5	-14.5	128.4	-12.1	149.8	+21.4
Chemicals	47.0	+0.4	46.4	-0.5	48.3	+1.9
Facilities	93.5	-14.9	82.0	-11.6	101.5	+19.5
Electronics	36.4	-17.0	31.4	-5.0	42.5	+11.1
General	32.9	+3.3	28.9	-4.0	34.6	+5.7
Environment (Public Sector)	24.2	-1.2	21.7	-2.5	24.4	+2.7
Net Sales	142.7	-10.8	141.6	-1.1	147.5	+5.9
Chemicals	46.3	+0.6	47.1	+0.8	48.3	+1.2
Facilities	96.4	-11.3	94.5	-1.9	99.2	+4.7
Electronics	38.0	-10.7	36.7	-1.3	42.8	+6.1
General	30.4	-1.1	33.1	+2.7	31.6	-1.5
Environment (Public Sector)	28.0	+0.5	24.7	-3.3	24.8	+0.1
Operating Income	10.8	-5.0	12.3	+1.5	13.0	+0.7
(% of Net Sales)	(7.6%)	(-2.7)	(8.7%)	(+1.1)	(8.8%)	(+0.1)
Chemicals	6.2	-0.4	6.5	+0.2	6.5	+0.0
(% of Net Sales)	(13.5%)	(-1.0)	(13.8%)	(+0.3)	(13.5%)	(-0.3)
Facilities	4.6	-4.6	5.8	+1.2	6.5	+0.7
(% of Net Sales)	(4.7%)	(-3.8)	(6.1%)	(+1.4)	(6.6%)	(+0.5)
Electronics	1.3	-3.3	2.8	+1.5	3.6	+0.7
(% of Net Sales)	(3.5%)	(-5.9)	(7.6%)	(+4.1)	(8.4%)	(+0.8)
General	1.2	-0.7	1.4	+0.2	1.2	-0.2
(% of Net Sales)	(3.8%)	(-2.2)	(4.2%)	(+0.4)	(3.8%)	(-0.4)
Environment (Public Sector)	2.1	-0.6	1.6	-0.5	1.7	+0.1
(% of Net Sales)	(7.5%)	(-2.3)	(6.5%)	(-1.0)	(6.9%)	(+0.4)

Orders and Sales of Electronics by Market

(¥ Billion)

		2002/3		2003/3		2004/3	
		Result	Change from Previous Year	Result	Change from Previous Year	Projected	Change from Previous Year
Orders	Domestic	24.8	-17.6	23.4	-1.4	27.4	+4.0
	Facilities	8.4	-11.5	5.9	-2.5	9.0	+3.1
	Maintenance	12.4	-3.7	12.4	0	12.8	+0.4
	Precision Cleaning	4.0	-2.4	5.1	+1.1	5.6	+0.5
	Overseas	11.6	+0.6	8.0	-3.6	15.1	+7.1
	Facilities	9.6	+0.5	5.4	-4.2	12.0	+6.6
	Maintenance	2.0	+0.1	2.6	+0.6	3.1	+0.5
Total Orders of Electronics		36.4	-17.0	31.4	-5.0	42.5	+11.1
Sales	Domestic	29.9	-10.6	23.8	-6.1	29.4	+5.6
	Facilities	13.2	-4.6	6.5	-6.7	11.4	+4.9
	Maintenance	12.7	-3.6	12.2	-0.5	12.4	+0.2
	Precision Cleaning	4.0	-2.4	5.1	+1.1	5.6	+0.5
	Overseas	8.1	-0.1	12.9	+4.8	13.4	+0.5
	Facilities	6.1	-0.3	10.9	+4.8	10.5	-0.4
	Maintenance	2.0	+0.2	2.0	0	2.9	+0.9
Total Sales of Electronics		38.0	-10.7	36.7	-1.3	42.8	+6.1