#### FOR IMMEDIATE RELEASE

# **Kurita Water Industries Reports Earnings for the Fiscal Year ended March 31, 2015**

Tokyo, Japan, April 30, 2015 - Kurita Water Industries Ltd. (TSE Securities Code 6370) announced net sales of 189,398 million yen and net income of 10,434 million yen, or 87.81 yen per share, for the year ended March 31, 2015 (April 1, 2014 – March 31, 2015).

# **Results of Operations**

Total consolidated orders for the Kurita Group in the fiscal year ended March 31, 2015 rose 4.5% from the level of the previous fiscal year, to 181,282 million yen, and net sales increased 6.3%, to 189,398 million yen. Operating income was 19,435 million yen, up 30.6% versus the previous fiscal year, and ordinary income 18,934 million yen, up 17.8%. Net income amounted to 10,434 million yen, up 11.6%.

During the fiscal year ended March 31, 2015, the global economy overall recovered moderately. The U.S. economy recovered steadily, chiefly reflecting an improvement in employment and the expansion of personal spending. In Europe, there were signs of recovery despite the debt crisis. China and emerging countries in Asia saw a slowdown in growth.

The Japanese economy was affected by weakening demand in reaction to a spike in demand before the consumption tax hike. In the second half of the fiscal year, however, corporate earnings improved on the back of the weaker yen and a fall in crude oil prices, and the economy recovered moderately.

Looking at the market environment surrounding the Kurita Group (Kurita Water Industries and its consolidated subsidiaries and an equity method affiliate), production and capital expenditure in the manufacturing industry were weak in Japan. Overseas, demand for water treatment increased in East Asia and Southeast Asia.

In this environment, the Kurita Group took steps to restore its earnings power and expand its global business by combining its expertise in water treatment chemicals, water treatment facilities and maintenance services, aiming to evolve into a corporate group capable of competing successfully in the international market. Specifically, the Group sought to expand orders by proposing solutions to customers' challenges, including environmental load reduction, energy saving, and an improvement in productivity, and providing high value-added and price-competitive products and services in regions and markets where demand for water treatment is increasing, such as East Asia and Southeast Asia. The Group also worked to improve its production system and control costs thoroughly.

# **Segment Information**

#### **Water Treatment Chemicals**

Total Group orders for the Water Treatment Chemicals segment were 59,353 million yen, down 0.1% versus the fiscal year ended March 31, 2014, while sales rose 2.0% to 59,999 million yen. Operating income was down 1.0% to 7,877 million yen.

In Japan, while process treatment chemicals for the pulp and paper industries and the steel industry rose in orders and sales, mainstay products—boiler water treatment chemicals and cooling water treatment chemicals—saw decreased orders and sales, mainly because of a tardy recovery in capacity utilization at customers' plants. Overall orders and sales fell slightly.

Overseas, orders and sales increased due to the addition of new customers especially in China and Southeast Asia.

Income in the overall segment declined, reflecting a rise in the cost to sales ratio chiefly due to a fall in sales of the profitable mainstay products in Japan.

## **Water Treatment Facilities**

Total Group orders for the Water Treatment Facilities segment were 121,928 million yen, up 6.9% versus the previous fiscal year, sales rose 8.5%, to 129,399 million yen, and operating income increased 66.7%, to 11,560 million yen.

In Japan, in the electronics industry, plant construction and expansion projects were limited, and orders for and sales of water treatment facilities declined. Meanwhile, orders and sales in the ultrapure water supply business and maintenance services rose, mainly due to a recovery in capacity utilization at the plants of major customers. In general industries, orders for water treatment facilities declined due to a tardy recovery in capital expenditure, but sales rose, reflecting progress in construction in progress. Orders for maintenance services climbed thanks to proposals for the optimization of the operation of water treatment facilities, among other factors, and sales from maintenance services increased slightly. Orders for and sales of water treatment facilities for electric power and soil remediation services rose.

Overseas, orders and sales increased, chiefly reflecting large-scale projects in the electronics industry in China and Taiwan. Income in the overall segment climbed significantly due to the rise in sales and an improvement in the cost rate as a result of the curbing of additional costs through the tight control of costs.

# Outlook for Overall Results, Including Production, Sales, and Profits and Losses

For the full fiscal year ending March 31, 2016, the Group forecasts 216,000 million yen in net sales (up 14.0% year on year), 19,500 million yen in operating income (up 0.3%), 20,000 million yen in ordinary income (up 5.6%), and 12,300 million yen in net income (up 17.9%).

During the fiscal year ending March 31, 2016, production and capital expenditure in the Japanese manufacturing industry are expected to recover moderately, reflecting massive monetary easing and the effects of the government's growth strategy. The industrial structure is continuing to change, and markets are expected to continue shrinking in some industries.

We expect that the U.S. economy will continue to recover and Europe will see a tardy recovery in demand. Although growth is slowing in China, in Asia overall, stable growth is expected to continue, backed by strong domestic demand and a recovery in exports.

In this environment, the Kurita Group will identify growth regions and markets and shift its management resources. Based on the characteristics and changes identified in each region and market, the Group will provide profitable products and services through efficient sales and production methods. We will make Group-wide efforts to enhance the quality of the solutions that we propose to customers, restore earnings power by promptly integrating the overseas operations that we have acquired and generating synergy effects early, and expand overseas operations steadily.

# **Outlook by Segment**

#### **Water Treatment Chemicals**

The Kurita Group will focus on integrating the businesses that it has acquired in Europe and generating synergy effects. The Group will endeavor to increase sales and earnings power overseas by boosting product appeal based on local characteristics, strengthening its sales and technical assistance systems, and educating and cultivating human resources, especially sales staff, and particularly in China and Southeast Asia. In Japan, the Group will focus on new cost competitive products and sales and technical staff in promising markets to expand market share and achieve a recovery in earnings.

#### Water Treatment Facilities

The Group will make specialized and appealing proposals promptly to customers by facilitating cooperation between the sales and production divisions and emphasizing individual customers and stronger field activities. Meanwhile, the Group will develop and expand sales of new low-priced products offering stable quality.

Overseas, the Group will seek to enhance the sales, design, and construction capabilities of its overseas subsidiaries and affiliates, optimize quality and cost, and expand operations through the overseas subsidiaries and affiliates.

#### Financial Condition

Assets, liabilities and net assets

Current assets totaled 148,290 million yen at the end of the fiscal year (March 31, 2015), a decrease of 14,210 million yen from the end of the previous fiscal year (March 31, 2014). This decrease was primarily attributable to a decrease of 27,839 million yen in cash reserves, that is, cash and deposits and marketable securities, which outweighed increases of 9,307 million yen in accounts receivable-trade and 3,042 million yen in inventories. The increase in accounts receivable-trade was mainly the result of a rise in sales in the Water Treatment Facilities business in the latter half of the fiscal year under review, compared with the outcome of a year ago. The increase in inventories was attributable to the acquisition of businesses in Europe. The decrease in cash reserves was principally the result of the use of cash reserves for the acquisition of businesses in Europe, which was completed at the end of January, and the purchase of treasury stock.

Noncurrent assets totaled 144,913 million yen at the end of the fiscal year, an increase of 32,488 million yen versus the end of the previous fiscal year. The increase was principally attributable to increases of 25,754 million yen in intangible fixed assets and 10,543 million yen in investments and other assets. The increase in intangible fixed assets reflected the acquisition of 6,294 million yen's worth of assets ("Other" in intangible fixed assets), primarily technology-related assets, and the posting of goodwill of 19,391 million yen in association with the acquisition of businesses in Europe. The increase in investments and other assets primarily reflected a rise in investment securities due to a rise in stock prices.

Current liabilities totaled 47,761 million yen at the end of the fiscal year, a rise of 10,862 million yen from the end of the previous fiscal year. The rise was mainly attributable to increases of 2,142 million yen in accounts payable-trade, 4,317 million yen in accounts payable-other / accrued expenses, 2,060 million yen in income taxes payable, and 2,835 million yen in "Other" in current liabilities.

Noncurrent liabilities totaled 21,964 million yen at the end of the fiscal year, an increase of 3,092 million yen from the end of the fiscal year. The increase was chiefly due to a rise of 2,422 million yen in net defined benefit liability associated with a change in the Accounting Standard for Retirement Benefits and the acquisition of businesses in Europe.

Net assets totaled 223,478 million yen at the end of the fiscal year, an increase of 4,325 million yen from the end of the previous fiscal year primarily due to a 3,615 million yen decrease in shareholders' equity and an 8,254 million yen increase in accumulated other comprehensive income. The main factors for the decrease in shareholders' equity were a 446 million yen decrease in capital surplus in association with additional acquisitions of equity in consolidated subsidiaries, a 4,534 million yen increase in retained earnings mainly due to net income of 10,434 million yen for the fiscal year under review, which exceeded dividend payments of 5,362 million yen, the sum of year-end dividends for the previous fiscal year and interim dividends for the fiscal year under review, and a 7,703 million yen rise in treasury stock through acquisitions in the market. Accumulated other comprehensive income rose, chiefly reflecting a 6,906 million yen increase in unrealized gains on available-for-sale securities associated with the abovementioned

increase in unrealized gains from investment securities and a 1,126 million yen rise in foreign currency translation adjustments due to the weaker yen.

#### Cash Flows

Consolidated net cash and cash equivalents at the end of the fiscal year (March 31, 2015) totaled 55,675 million yen, an increase of 14,647 million yen from the end of the previous fiscal year (March 31, 2014). The various cash flows and related factors are outlined below.

### Cash Flows from Operating Activities

Net cash provided by operating activities during the fiscal year ended March 31, 2015 totaled 23,314 million yen, a decrease of 6,352 million yen from the previous fiscal year. Inflows from income before income taxes and minority interests (18,467 million yen), depreciation and amortization (14,863 million yen) and an increase in notes and accounts payable-trade (1,868 million yen) were partially offset by an increase in notes and accounts receivable-trade (7,674 million yen) and income taxes paid (5,934 million yen).

# Cash Flows from Investing Activities

Net cash provided by investing activities totaled 4,746 million yen, an increase of 21,422 million yen from the previous fiscal year. Net cash increased chiefly due to proceeds from sale and redemption of marketable securities (net of payments for purchases of marketable securities) totaling 43,039 million yen. The main cash outflows were payments into time deposits (net of withdrawals from time deposits) of 1,331 million yen, the payments for purchases of property, plant and equipment totaling 8,148 million yen, including capital expenditures for ultrapure water supply business, payments for purchases of intangible fixed assets of 4,375 million yen, and payments for the acquisition of businesses in Europe of 24,383 million yen.

# Cash Flows from Financing Activities

Net cash used in financing activities totaled 13,929 million yen, an increase of 7,972 million yen from the previous fiscal year. The main cash outflows were the purchase of treasury stock of 7,703 million yen and cash dividends paid of 5,480 million yen.

# Dividend Policy and Dividends for the Fiscal Year ended March 31, 2015 and the Fiscal Year ending March 31, 2016

Kurita Water Industries' basic policy is to provide shareholders with stable dividends. Setting a payout ratio of 30 to 50% as our target, we will continuously work to increase dividends, making decisions based on the payout ratios for the most recent five years to respond flexibly to fluctuations in business performance each year. If there are excess funds after taking into account changes in business performance, business investments, and precautionary funds to prepare for rapid fluctuations in the operating environment, we will take steps to improve capital efficiency and return profits to shareholders including the acquisition of treasury stock, taking the share price into consideration. We intend to pay a year-end dividend of 23 yen per share for the fiscal year ended March 31, 2015, 1 yen more than the previous year-end dividend. Combined with the interim dividend of 23 yen per share (1 yen more than the previous interim dividend),

the annual dividend comes to 46 yen per share, 2 yen higher than the previous fiscal year's annual dividend. For the fiscal year ending March 31, 2016, Kurita Water Industries plans to pay an interim dividend of 24 yen per share and a year-end dividend of 24 yen per share, for an annual dividend of 48 yen per share.

#### **Business and Other Risks**

The following are summaries of major foreseeable risks present in the business environments in which the Kurita Group operates. Forward-looking statements herein are based on judgments made by management as of March 31, 2015.

# 1) Economic and market conditions

The Group's Water Treatment Chemicals and Water Treatment Facilities businesses are affected by economic conditions in Japan and in other countries and regions where the Group operates. Demand in the Water Treatment Chemicals business fluctuates in response to factory capacity utilization rates in such industries as steel, petroleum refining and petrochemicals, and pulp and paper, which are the business' main sources of demand. Such demand fluctuations may affect the Group's operating results. Demand in the Water Treatment Facilities business fluctuates in response to trends in capital expenditure in the electronics industry and other industries that are the business' main sources of demand. Such demand fluctuations may affect the Group's operating results.

Intensification of competition with rivals in the Group's business domains could lead to declines in prices of products and services, which could lower the Group's profitability.

# 2) Materials and parts procurement

The Group procures raw materials and parts from outside the Group for the manufacture of products and the fabrication of facilities. The prices of raw materials and parts fluctuate based on changes in market conditions, and such fluctuations may affect the Group's operating results.

#### 3) Overseas business development

The Group is striving to expand its business outside Japan. In contrast to the Japanese market, doing business in overseas markets involves a number of inherent, unforeseen risks, including the risk of changes to local laws and regulations, the risk of political and economic instability, and the risk of foreign exchange rate fluctuations. If such risks materialized, the Group's operating results could be affected.

# 4) New product development

The Group continuously endeavors to develop new technology and competitive new products. The success of new technology and product development efforts cannot be guaranteed. The Group may not be able to offer new technologies and products that meet the needs of its customers or launch new products in a timely fashion. The Group may also fail to keep pace with rapid changes in technological innovation and changing customer needs. If the Group were to fail to develop competitive new products, this could hamper its future growth and profitability or otherwise affect its operating results.

#### 5) Intellectual property

The Group recognizes the importance of intellectual property and continually seeks to register its own intellectual property while avoiding infringement of the intellectual property rights of third parties, both in Japan and overseas. Given the wide scope of the Group's business, however, there is potential for the Group's intellectual property

rights to be infringed and potential for the Group to infringe upon the rights held by third parties. Such occurrences may affect the Group's operating results.

# 6) Information systems

The Group's use of information systems is increasing, as is the importance of information systems to the Group's business. If a computer virus or some other factor were to obstruct the functions of the Group's information systems, the Group's business activities, operating results, and financial condition could be negatively affected.

# 7) Large-scale natural disasters

If an earthquake, typhoon, or other kind of natural disaster were to directly or indirectly upset the Group's business execution, the Group's business activities, operating results, and financial condition could be negatively affected.

# **Management Policy**

# (1) Basic management policy

The Kurita Group operates under corporate philosophy, "Study the properties of water, master them, and we will create an environment in which nature and man are in harmony." In line with this philosophy, the Group conducts business with the goal of becoming an advanced water and environmental management company.

The Group also seeks to enhance management transparency by making appropriate and timely information disclosures to shareholders, investors, and other stakeholders.

# (2) Issues to be addressed

In the medium-term management plan TA-14 (Take Action 2014) starting from fiscal year ended March 2013, we sought to solidify our revenue base further through a rapid expansion of overseas business and an increase in our domestic market share based on the theme of Execution and Evolution.

However, profits and sales declined in the fiscal year ended March 2013 and the fiscal year ended March 2014 for two consecutive years, and profitability has yet to improve enough, although both profits and sales increased in the fiscal year ended March 2015, the final year of the medium-term management plan. Meanwhile, with respect to overseas business, we were able to embark on the groundwork for a rapid expansion of overseas business in Europe as a result of acquiring the water treatment-related businesses of BK Giulini GmbH in Germany.

During the fiscal year under review, the Kurita Group initiated the three-year medium-term management plan CK-17 (Competitive Kurita 2017). Financial targets for the final year (fiscal year ending March 2018) of the CK-17 plan are as follows:

Net Sales Y235.0 billion
Operating income Y24.5 billion
Ratio of operating income to sales 10.4%

In the CK-17, setting the "review of all jobs from the ground up to provide customers with high added values" as the basic policy, we will work on the following focused initiatives at higher speed, regarding the exertion of the Group's comprehensive strength, the expansion of overseas business, and improvement in profitability as challenges for sustainable growth.

(Focused initiatives)

1) Creation of competitive products and services

We will provide distinctive products and services by grasping customer needs accurately.

Bringing together three functions of water treatment chemicals, water treatment facilities and maintenance services, characteristics of the Group, we will assist customers in their problem solving by creating comprehensive and competitive products and services that meet customer needs. Actively adopting sensing technologies and data analysis methods unique to the Group, we will differentiate our products and services from those of other companies.

# 2) Cultivation of new markets

We will actively devote our management resources to the expansion of overseas business.

We will establish a strong presence for the Group in both Japanese and European markets by exerting synergy and strengthening our responsiveness to customer needs through the enhancement of product lineup and services by promoting the integration of businesses we have acquired in Europe with the Group. We will also advance our efforts to expand our business in North America, as well as in Europe.

3) Optimization of the production system and the utilization of the Group network We will strive to increase revenues by reviewing the function and role of bases around the world and optimizing our system.

In the production system, we will reduce costs by strengthening the engineering, procurement and construction control functions of overseas Kurita Group companies. We will also respond to customer needs for both quality and low cost by promoting the downsizing and standardization of facilities. We will increase sales of the Group's products and services, taking advantage of its global network.

# Basic concept for the selection of accounting standards

The Kurita Group is considering improvements to the accounting standards and accounting processing procedures of the Group and the timing for applying them in preparation for the application of the International Financial Reporting Standards (IFRS).

# Financial Statements — Consolidated

# **Balance Sheet** — Consolidated

| Balance Sheet — Consolidated            |                | (Million yen)  |
|---|----------------|----------------|
|   | As of          | As of          |
|   | March 31, 2014 | March 31, 2015 |
|   | Amount         | Amount         |
| Assets                                  |                |                |
| Current assets                          |                |                |
| Cash and deposits                       | 47,336         | 52,497         |
| Notes receivable – trade                | 7,287          | 7,513          |
| Accounts receivable – trade             | 50,503         | 59,810         |
| Marketable securities                   | 47,999         | 14,999         |
| Finished products                       | 1,788          | 3,206          |
| Work in process                         | 2,568          | 3,078          |
| Raw materials and supplies              | 1,455          | 2,569          |
| Deferred tax assets                     | 2,193          | 1,728          |
| Other                                   | 1,551          | 3,147          |
| Allowance for doubtful accounts         | (184)          | (261)          |
| Total current assets                    | 162,500        | 148,290        |
| Noncurrent assets                       |                |                |
| Property, plant and equipment           |                |                |
| Buildings and structures                | 61,177         | 61,862         |
| Accumulated depreciation                | (39,477)       | (43,199)       |
| Buildings and structures (net)          | 21,700         | 18,662         |
| Machinery, equipment and vehicles       | 93,982         | 102,598        |
| Accumulated depreciation                | (61,048)       | (73,062)       |
| Machinery, equipment and vehicles (net) | 32,934         | 29,535         |
| Land                                    | 13,953         | 13,972         |
| Leased assets                           | 7,990          | 8,199          |
| Accumulated depreciation                | (2,350)        | (2,713)        |
| Leased assets (net)                     | 5,639          | 5,486          |
| Construction in progress                | 1,742          | 4,156          |
| Other                                   | 11,867         | 13,245         |
| Accumulated depreciation                | (9,983)        | (11,012)       |
| Other (net)                             | 1,884          | 2,232          |
| Total property, plant and equipment     | 77,855         | 74,046         |
| Intangible fixed assets                 | 77,055         | 77,040         |
| Goodwill                                |                | 19,391         |
| Software                                | 1,281          | 1,450          |
| Other                                   | 297            | 6,490          |
|   |                |                |
| Total intangible fixed assets           | 1,578          | 27,332         |
| Investments and other assets            | 24.717         | 26.070         |
| Investment securities                   | 24,717         | 36,070         |
| Deferred tax assets                     | 6,586          | 4,423          |
| Other                                   | 2,097          | 3,342          |
| Allowance for doubtful accounts         | (409)          | (302)          |
| Total investments and other assets      | 32,991         | 43,534         |
| Total noncurrent assets                 | 112,425        | 144,913        |
| Total assets                            | 274,925        | 293,204        |

|  | As of<br>March 31, 2014 | (Million yen)<br>As of<br>March 31, 2015 |
|--|-------------------------|--|
|  | Amount                  | Amount                                   |
| Liabilities  |                         |  |
| Current liabilities  |                         |  |
| Notes payable – trade  | 1,860                   | 1,650                                    |
| Accounts payable – trade   | 17,027                  | 19,169                                   |
| Accounts payable – other   | 5,541                   | 9,858                                    |
| Income taxes payable   | 2,535                   | 4,595                                    |
| Accrued employees' bonuses                                       | 2,246                   | 2,255                                    |
| Provision for loss on construction contracts                     | 1,311                   | 1,037                                    |
| Provision for product warranties                                 | 801                     | 784                                      |
| Other  | 5,575                   | 8,410                                    |
| Total current liabilities  | 36,899                  | 47,761                                   |
| Noncurrent liabilities   | _                       |  |
| Lease obligations  | 5,389                   | 5,159                                    |
| Deferred tax liabilities related to revaluation                  | 1,303                   | 1,181                                    |
| Accrued retirement benefits for directors and corporate auditors | 98                      | 75                                       |
| Net defined benefit liability                                    | 11,363                  | 13,785                                   |
| Other  | 718                     | 1,763                                    |
| Total noncurrent liabilities                                     | 18,872                  | 21,964                                   |
| Total liabilities  | 55,772                  | 69,726                                   |
| Net assets   |                         |  |
| Shareholders' equity   |                         |  |
| Common stock   | 13,450                  | 13,450                                   |
| Capital surplus  | 11,426                  | 10,980                                   |
| Retained earnings  | 185,159                 | 189,693                                  |
| Treasury stock   | (2)                     | (7,705)                                  |
| Total shareholders' equity                                       | 210,034                 | 206,419                                  |
| Accumulated other comprehensive income                           |                         |  |
| Unrealized gains (losses) on available-for-sale securities       | 7,862                   | 14,768                                   |
| Deferred gains (losses) on hedges                                | -                       | 66                                       |
| Revaluation reserve for land                                     | (564)                   | (442)                                    |
| Foreign currency translation adjustments                         | 384                     | 1,510                                    |
| Remeasurements of defined benefit plans                          | (25)                    | 8  |
| Total accumulated other comprehensive income                     | 7,657                   | 15,911                                   |
| Minority interests   | 1,461                   | 1,147                                    |
| Total net assets   | 219,153                 | 223,478                                  |
| Total liabilities and net assets                                 | 274,925                 | 293,204                                  |

# Statements of Income and Comprehensive Income — Consolidated

# **Statement of Income**

|   | Year ended<br>March 31, 2014 | (Million yen)<br>Year ended<br>March 31, 2015 |
|---|------------------------------|---|
|   | Amount                       | Amount  |
| Net sales   | 178,137                      | 189,398                                       |
| Cost of sales   | 122,870                      | 130,509                                       |
| Gross profit  | 55,267                       | 58,889  |
| Selling, general and administrative expenses                              |                              |   |
| Directors' and corporate auditors' compensations, salaries and allowances | 15,780                       | 16,064  |
| Provision for bonuses   | 1,223                        | 1,216   |
| Retirement benefit expenses   | 1,018                        | 1,117   |
| Traveling and transportation expenses                                     | 2,808                        | 2,767   |
| Research and development expenses   | 4,534                        | 4,397   |
| Other   | 15,013                       | 13,889  |
| Total Selling, general and administrative expenses                        | 40,380                       | 39,454  |
| Operating income  | 14,886                       | 19,435  |
| Non-operating income  |                              | · · · · · · · · · · · · · · · · · · ·         |
| Interest income   | 165                          | 241   |
| Dividend income   | 336                          | 395   |
| Foreign exchange gains  | 174                          | _   |
| Equity in earnings of unconsolidated subsidiaries and affiliates          | 302                          | 286   |
| Other   | 442                          | 508   |
| Total non-operating income  | 1,420                        | 1,431   |
| Non-operating expenses  |                              |   |
| Interest expense  | 60                           | 84  |
| Settlement  | 56                           | _   |
| Loss on disposal of noncurrent assets                                     | 23                           | _   |
| Rent expenses on noncurrent assets  | 24                           | 37  |
| Foreign exchange losses   | -                            | 86  |
| Acquisition-related costs   | -                            | 1,626   |
| Other   | 69                           | 96  |
| Total non-operating expenses  | 234                          | 1,932   |
| Ordinary income   | 16,072                       | 18,934  |
| Extraordinary losses  |                              |   |
| Loss on retirement of non-current assets                                  | -                            | 241   |
| Impairment loss   | -                            | 226   |
| Provision for building demolition expenses                                | 197                          | -   |
| Contribution  | 500                          | -   |
| Total extraordinary losses  | 697                          | 467   |
| Income before income taxes and minority interests                         | 15,375                       | 18,467  |
| Income taxes  |                              |   |
| Current   | 6,614                        | 7,718   |
| Deferred  | (737)                        | 242   |
| Total income taxes  | 5,877                        | 7,961   |
| Income before minority interests  | 9,498                        | 10,506  |
| Minority interests in earnings of consolidated subsidiaries               | 145                          | 71  |
| Net income  | 9,352                        | 10,434  |
| •   | 7,222                        | ,   |

# **Statement of Comprehensive Income**

| atement of Comprenensive Income   |                              |   |
|---|------------------------------|---|
|   | Year ended<br>March 31, 2014 | (Million yen)<br>Year ended<br>March 31, 2015 |
|   | Amount                       | Amount  |
| Income before minority interests  | 9,498                        | 10,506  |
| Other comprehensive income  |                              |   |
| Unrealized gains (losses) on available-for-sale securities                          | 3,782                        | 6,916   |
| Deferred gains (losses) on hedges   | -                            | 66  |
| Revaluation reserve for land  | -                            | 121   |
| Foreign currency translation adjustments  | 1,792                        | 1,049   |
| Remeasurements of defined benefit plans, net of tax                                 | -                            | 33  |
| Share of other comprehensive income of associates accounted for using equity method | 204                          | 115   |
| Total other comprehensive income  | 5,780                        | 8,303   |
| Comprehensive income  | 15,278                       | 18,809  |
| Components:   |                              |   |
| Comprehensive income attributable to owners of the parent company                   | 14,989                       | 18,688  |
| Comprehensive income attributable to minority interests                             | 288                          | 121   |

# Statement of Changes in Shareholders' Equity — Consolidated

Year ended March 31, 2014 (April 1, 2013 - March 31, 2014)

| A         |       |         |
|-----------|-------|---------|
| ( N/I 1 I | lion  | yen)    |
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|  | Shareholders' equity |                 |                   |                |                            |
|--|----------------------|-----------------|-------------------|----------------|----------------------------|
|  | Common stock         | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity |
| Balance as of the<br>beginning of the fiscal<br>year                           | 13,450               | 11,426          | 202,807           | (21,859)       | 205,826                    |
| Cumulative effects of changes in accounting policies                           |                      |                 |                   |                | 1                          |
| Restated balance   | 13,450               | 11,426          | 202,807           | (21,859)       | 205,826                    |
| Change during the period   |                      |                 |                   |                |                            |
| Dividend from surplus  |                      |                 | (5,124)           |                | (5,124)                    |
| Net income   |                      |                 | 9,352             |                | 9,352                      |
| Purchase of treasury stock   |                      |                 |                   | (2)            | (2)                        |
| Retirement of treasury stock   |                      |                 | (21,859)          | 21,859         | -                          |
| Reversal of revaluation reserve for land                                       |                      |                 | -                 |                | -                          |
| Changes of equity interest in consolidated subsidiaries                        |                      |                 | -                 |                | -                          |
| Other  |                      |                 | (17)              |                | (17)                       |
| Net change in items<br>other than shareholders'<br>equity during the<br>period |                      |                 |                   |                |                            |
| Total change during the period   | -                    | -               | (17,648)          | 21,856         | 4,208                      |
| Balance as of the end of the fiscal year                                       | 13,450               | 11,426          | 185,159           | (2)            | 210,034                    |

|  | Accumulated other comprehensive income                                  |  |                                    |   |  |  |                    |                     |
|--|---|--|------------------------------------|---|--|--|--------------------|---------------------|
|  | Unrealized<br>gains (losses)<br>on available-<br>for-sale<br>securities | Deferred<br>gains<br>(losses) on<br>hedges | Revaluation<br>reserve for<br>land | Foreign<br>currency<br>translation<br>adjustments | Remeasure-<br>ments of<br>defined<br>benefit plans | Total<br>accumulated<br>other<br>comprehensive<br>income | Minority interests | Total net<br>assets |
| Balance as of the<br>beginning of the fiscal<br>year                           | 4,079   | •  | (564)                              | (1,469)   | -  | 2,045  | 1,246              | 209,118             |
| Cumulative effects of changes in accounting policies                           |   |  |                                    |   |  |  |                    | -                   |
| Restated balance   | 4,079   | -  | (564)                              | (1,469)   | -  | 2,045  | 1,246              | 209,118             |
| Change during the period   |   |  |                                    |   |  |  |                    |                     |
| Dividend from surplus  |   |  |                                    |   |  |  |                    | (5,124)             |
| Net income   |   |  |                                    |   |  |  |                    | 9,352               |
| Purchase of treasury stock   |   |  |                                    |   |  |  |                    | (2)                 |
| Retirement of treasury stock   |   |  |                                    |   |  |  |                    | -                   |
| Reversal of revaluation reserve for land                                       |   |  |                                    |   |  |  |                    | •                   |
| Changes of equity interest in consolidated subsidiaries                        |   |  |                                    |   |  |  |                    | ,                   |
| Other  |   |  |                                    |   |  |  |                    | (17)                |
| Net change in items<br>other than shareholders'<br>equity during the<br>period | 3,783   | -  | -                                  | 1,853   | (25)   | 5,611  | 215                | 5,827               |
| Total change during the period   | 3,783   | -  | -                                  | 1,853   | (25)   | 5,611  | 215                | 10,035              |
| Balance as of the end of the fiscal year                                       | 7,862   | -  | (564)                              | 384   | (25)   | 7,657  | 1,461              | 219,153             |

Year ended March 31, 2015 (April 1, 2014 - March 31, 2015)

(Million yen)

| Tear chaea waren 3   | Shareholders' equity (William yen) |                 |                   |                |                            |
|--|------------------------------------|-----------------|-------------------|----------------|----------------------------|
|  | Common stock                       | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity |
| Balance as of the<br>beginning of the fiscal<br>year                           | 13,450                             | 11,426          | 185,159           | (2)            | 210,034                    |
| Cumulative effects of changes in accounting policies                           |                                    |                 | (501)             |                | (501)                      |
| Restated balance   | 13,450                             | 11,426          | 184,657           | (2)            | 209,532                    |
| Change during the period   |                                    |                 |                   |                |                            |
| Dividend from surplus  |                                    |                 | (5,362)           |                | (5,362)                    |
| Net income   |                                    |                 | 10,434            |                | 10,434                     |
| Purchase of treasury<br>stock  |                                    |                 |                   | (7,703)        | (7,703)                    |
| Retirement of treasury stock   |                                    |                 |                   |                | -                          |
| Reversal of revaluation reserve for land                                       |                                    |                 |                   |                | -                          |
| Changes of equity interest in consolidated subsidiaries                        |                                    | (445)           |                   |                | (445)                      |
| Other  |                                    |                 | (36)              |                | (36)                       |
| Net change in items<br>other than shareholders'<br>equity during the<br>period |                                    |                 |                   |                |                            |
| Total change during the period   | -                                  | (445)           | 5,035             | (7,703)        | (3,113)                    |
| Balance as of the end of the fiscal year                                       | 13,450                             | 10,980          | 189,693           | (7,705)        | 206,419                    |

|  | Accumulated other comprehensive income                                  |  |                                    |   |  |  |                    |                     |
|--|---|--|------------------------------------|---|--|--|--------------------|---------------------|
|  | Unrealized<br>gains (losses)<br>on available-<br>for-sale<br>securities | Deferred<br>gains<br>(losses) on<br>hedges | Revaluation<br>reserve for<br>land | Foreign<br>currency<br>translation<br>adjustments | Remeasure-<br>ments of<br>defined<br>benefit plans | Total<br>accumulated<br>other<br>comprehensive<br>income | Minority interests | Total net<br>assets |
| Balance as of the<br>beginning of the fiscal<br>year                           | 7,862   | -  | (564)                              | 384   | (25)   | 7,657  | 1,461              | 219,153             |
| Cumulative effects of changes in accounting policies                           |   |  |                                    |   |  |  |                    | (501)               |
| Restated balance   | 7,862   | -  | (564)                              | 384   | (25)   | 7,657  | 1,461              | 218,652             |
| Change during the period   |   |  |                                    |   |  |  |                    |                     |
| Dividend from surplus  |   |  |                                    |   |  |  |                    | (5,362)             |
| Net income   |   |  |                                    |   |  |  |                    | 10,434              |
| Purchase of treasury stock   |   |  |                                    |   |  |  |                    | (7,703)             |
| Retirement of treasury stock   |   |  |                                    |   |  |  |                    | -                   |
| Reversal of revaluation reserve for land                                       |   |  |                                    |   |  |  |                    | -                   |
| Changes of equity interest in consolidated subsidiaries                        |   |  |                                    |   |  |  |                    | (445)               |
| Other  |   |  |                                    |   |  |  |                    | (36)                |
| Net change in items<br>other than shareholders'<br>equity during the<br>period | 6,905   | 66   | 121                                | 1,126   | 33   | 8,253  | (314)              | 7,939               |
| Total change during the period   | 6,905   | 66   | 121                                | 1,126   | 33   | 8,253  | (314)              | 4,826               |
| Balance as of the end of the fiscal year                                       | 14,768  | 66   | (442)                              | 1,510   | 8  | 15,911   | 1,147              | 223,478             |

# Statement of Cash Flows — Consolidated

| Cash flows from operating activities         Amount         Amount           Lincome before income taxes and minority interests         15,375         18,467           Depreciation and amortization         14,774         14,863           Equity in (carrings) losses of unconsolidated subsidiaries and affiliates         (302)         (286)           Increase (decrease) in net defined benefit liability         454         781           Increase (decrease) in other allowances         1,559         (547)           Interest and dividend income         (501)         (636)           Interest sand dividend income         60         84           Other non-operating (income) losses         500         -           Other extraordinary (income) losses         500         -           Other extraordinary (income) losses         500         -           G(Gains) losses on sale/disposal of property, plant and equipment         14         231           Impairment loss         -         226         (00         (39)           (Gains) losses on sale of investment securities         -         17         (Increase) decrease in inventories         -         17         (Increase) decrease in inventories         -         17         (Increase) decrease in onter current sasets         204         177         Increase (decrease) in o  | Statement of Cash Flows — Consolidated                     | Year ended<br>March 31, 2014 | (Million yen)<br>Year ended<br>March 31, 2015 |
|--|--|------------------------------|---|
| Income before income taxes and minority interests   15,375   18,467     Depreciation and amortization   14,774   14,863     Equity in (carnings) losses of unconsolidated subsidiaries and affiliates     Increase (decrease) in net defined benefit liability   454   781     Increase (decrease) in other allowances   1,559   (547)     Interest and dividend income   (501)   (636)     Interest expense   60   84     Other non-operating (income) losses   (290)   1,263     Other extraordinary (income) losses   (290)   (200)   (39)     Other extraordinary (income) losses   (290)   (200)   (39)     Other extraordinary (income) losses   (290)   (200)   (200)     Other extraordinary (income) losses   (290)   (200)   (200)   (200)     Other extraordinary (income) losses   (200)   |  |                              |   |
| Depreciation and amortization  | Cash flows from operating activities                       |                              |   |
| Equity in (earnings) losses of unconsolidated subsidiaries and affiliates         (302)         (286)           Increase (decrease) in net defined benefit liability         454         781           Increase (decrease) in other allowances         1,559         (547)           Interest and dividend income         (501)         (636)           Interest and dividend income         (501)         (636)           Interest expense         60         84           Other non-operating (income) losses         500         -           (Gains) losses on sale/disposal of property, plant and equipment         14         231           Impairment loss         -         226           (Gains) losses on sale of investment securities         (0)         (39)           (Gains) losses on sale of investment securities         -         17           (Increase) decrease in notes and accounts receivable - trade         4,997         (7,674)           (Increase) decrease in onter current assets         204         177           Increase (decrease) in other current liabilities         (22)         1,515           Other         Sub-total         35,835         29,835           Interest and dividend received         751         783           Other payments         (6)         426         452 <td>•</td> <td>15,375</td> <td>18,467</td>  | •  | 15,375                       | 18,467  |
| affiliates         (302)         (280)           Increase (decrease) in net defined benefit liability         454         781           Increase (decrease) in other allowances         1,559         (547)           Interest and dividend income         (501)         (636)           Interest expense         60         84           Other non-operating (income) losses         500         -           (Gains) losses on sale/disposal of property, plant and equipment         14         231           Impairment loss         -         226           (Gains) losses on sale of investment securities         (0)         (39)           (Gains) losses on valuation of investment securities         -         17           (Increase) decrease in invest accounts receivable - trade         4,997         (7,674)           (Increase) decrease in other current assets         204         177           Increase (decrease) in other current assets         204         177           Increase (decrease) in other current liabilities         (222)         1,515           Other         88         26           Sub-total         35,835         29,835           Interest and dividend received         751         783           Other proceeds         426         452 <td>Depreciation and amortization</td> <td>14,774</td> <td>14,863</td>   | Depreciation and amortization                              | 14,774                       | 14,863  |
| Increase (decrease) in other allowances  |  | (302)                        | (286)   |
| Interest and dividend income   (501)   (636)   Interest expense   60   84   Other non-operating (income) losses   500   1,263   Other extraordinary (income) losses   500     (Gains) losses on sale/disposal of property, plant and equipment   14   231   Impairment loss   -   226   (Gains) losses on sale of investment securities   (0)   (39)   (Gains) losses on sale of investment securities   -   17   (Increase) decrease in notes and accounts receivable - trade   4,997   (7,674)   (Increase) decrease in inventories   (673)   (504)   (Increase) decrease in inventories   (673)   (504)   (Increase) decrease in inventories   (204)   177   Increase (decrease) in other current assets   204   177   Increase (decrease) in other current liabilities   (222)   1,515   Other   (88)   26    Sub-total   35,835   29,835   Interest and dividend received   751   783   Other proceeds   426   452   Interest paid   (62)   (84)   Other payments   (631)   (1,738)   Income taxes paid   (6,652)   (5,934)   Net cash provided by (used in) operating activities   29,666   23,314    Cash flows from investing activities   29,666   23,314    Cash flows from investing activities   (19,315)   (38,175)   Withdrawals from time deposits   17,798   36,844   Payments for purchases of marketable securities   91,000   88,039   Proceeds from sale and redemption of marketable securities   91,000   88,039   Payments for purchases of property, plant and equipment   105   38   Payments for purchase of intangible assets   (441)   (4,375)   Payments for purchases of intangible assets   (441)   (4,375)   Payments for purchases of intangible assets   (441)   (4,375)   Payments for purchase of intangible assets   (441)   (4,375)   Payments associate      |  | 454                          | 781   |
| Interest expense   60   84   Other non-operating (income) losses   6290   1,263   Other extraordinary (income) losses   500   - (Gains) losses on sale/disposal of property, plant and equipment   14   231   Impairment loss   - 226   (Gains) losses on sale of investment securities   (0)   (39)   (Gains) losses on sale of investment securities   - 17   (10)   (39)   (Gains) losses on valuation of investment securities   - 17   (10)   (39)   (Gains) losses on valuation of investment securities   - 17   (10)   (10)   (39)   (10)      | Increase (decrease) in other allowances                    | 1,559                        | (547)   |
| Other non-operating (income) losses         (290)         1,263           Other extraordinary (income) losses         500         -           (Gains) losses on sale/disposal of property, plant and equipment         14         231           Impairment loss         -         226           (Gains) losses on sale of investment securities         (0)         (39)           (Gains) losses on valuation of investment securities         -         17           (Increase) decrease in notes and accounts receivable - trade         4,997         (7,674)           (Increase) decrease in notes and accounts receivable - trade         4,997         (7,674)           (Increase) decrease in notes and accounts payable - trade         (26)         1,868           Increase (decrease) in other current liabilities         (222)         1,515           Other         88         26           Sub-total         35,835         29,835           Interest and dividend received         751         783           Other proceeds         426         452           Interest paid         (62)         (84)           Other payments         (631)         (1,738)           Income taxes paid         (662)         (5,934)           Net cash provided by (used in) operating activities         29   | Interest and dividend income                               | (501)                        | (636)   |
| Other extraordinary (income) losses         500         -           (Gains) losses on sale/disposal of property, plant and equipment         14         231           Impairment loss         -         226           (Gains) losses on sale of investment securities         (0)         (39)           (Gains) losses on valuation of investment securities         -         17           (Increase) decrease in notes and accounts receivable - trade         4,997         (7,674)           (Increase) decrease in inventories         (673)         (504)           (Increase) decrease in other current assets         204         177           Increase (decrease) in notes and accounts payable - trade         (26)         1,868           Increase (decrease) in other current liabilities         (222)         1,515           Other         88         26           Sub-total         35,835         29,835           Interest and dividend received         751         783           Other proceeds         426         452           Interest paid         (62)         (84)           Other payments         (631)         (1,738)           Income taxes paid         (6,652)         (5,934)           Net cash provided by (used in) operating activities         29,666   | Interest expense   | 60                           | 84  |
| (Gains) losses on sale/disposal of property, plant and equipment         14         231           Impairment loss         -         226           (Gains) losses on sale of investment securities         (0)         (39)           (Gains) losses on valuation of investment securities         -         17           (Increase) decrease in notes and accounts receivable - trade         4,997         (7,674)           (Increase) decrease in other current assets         204         177           Increase (decrease) in notes and accounts payable - trade         (26)         1,868           Increase (decrease) in other current liabilities         (222)         1,515           Other         (88)         26           Sub-total         35,835         29,835           Interest and dividend received         751         783           Other proceeds         426         452           Interest paid         (62)         (84)           Other payments         (631)         (1,738)           Income taxes paid         (6,652)         (5,934)           Net cash provided by (used in) operating activities         29,666         23,314           Cash flows from investing activities         (19,315)         (38,175)           Withdrawals from time deposits         17,798  | Other non-operating (income) losses                        | (290)                        | 1,263   |
| Equipment   Impairment loss   Capital  | Other extraordinary (income) losses                        | 500                          | -   |
| Impairment loss  |  | 14                           | 231   |
| (Gains) losses on sale of investment securities         (0)         (39)           (Gains) losses on valuation of investment securities         -         17           (Increase) decrease in notes and accounts receivable - trade         4,997         (7,674)           (Increase) decrease in inventories         (673)         (504)           (Increase) decrease in other current assets         204         177           Increase (decrease) in notes and accounts payable - trade         (26)         1,868           Increase (decrease) in other current liabilities         (222)         1,515           Other         (88)         26           Sub-total         35,835         29,835           Interest and dividend received         751         783           Other proceeds         426         452           Interest paid         (62)         (84)           Other payments         (631)         (1,738)           Income taxes paid         (6652)         (5,934)           Net cash provided by (used in) operating activities         29,666         23,314           Cash flows from investing activities         17,798         36,844           Payments for purchases of marketable securities         (99,999)         (45,000)           Proceeds from sale and redemption of marketab  |  | _                            | 226   |
| (Gains) losses on valuation of investment securities         -         17           (Increase) decrease in notes and accounts receivable - trade         4,997         (7,674)           (Increase) decrease in inventories         (673)         (504)           (Increase) decrease in other current assets         204         177           Increase (decrease) in notes and accounts payable - trade         (26)         1,868           Increase (decrease) in other current liabilities         (222)         1,515           Other         (88)         26           Sub-total         35,835         29,835           Interest and dividend received         751         783           Other proceeds         426         452           Interest paid         (62)         (84)           Other payments         (631)         (1,738)           Income taxes paid         (6,652)         (5,934)           Net cash provided by (used in) operating activities         29,666         23,314           Cash flows from investing activities         17,798         36,844           Payments for purchases of marketable securities         (99,999)         (45,000)           Proceeds from sale and redemption of marketable securities         91,000         88,039           Payments for pur  | •  | (0)                          |   |
| (Increase) decrease in notes and accounts receivable - trade         4,997         (7,674)           (Increase) decrease in inventories         (673)         (504)           (Increase) decrease in other current assets         204         177           Increase (decrease) in notes and accounts payable - trade         (26)         1,868           Increase (decrease) in other current liabilities         (222)         1,515           Other         (88)         26           Sub-total         35,835         29,835           Interest and dividend received         751         783           Other proceeds         426         452           Interest paid         (62)         (84)           Other payments         (631)         (1,738)           Income taxes paid         (6,652)         (5,934)           Net cash provided by (used in) operating activities         29,666         23,314           Cash flows from investing activities         17,798         36,844           Payments for purchases of marketable securities         (99,999)         (45,000)           Proceeds from sale and redemption of marketable securities         91,000         88,039           Payments for purchase of intangible assets         (441)         (4,375)           Payments for purchase of inve  |  | -                            |   |
| (Increase) decrease in inventories         (673)         (504)           (Increase) decrease in other current assets         204         177           Increase (decrease) in notes and accounts payable - trade         (26)         1,868           Increase (decrease) in other current liabilities         (222)         1,515           Other         (88)         26           Sub-total         35,835         29,835           Interest and dividend received         751         783           Other proceeds         426         452           Interest paid         (62)         (84)           Other payments         (631)         (1,738)           Income taxes paid         (6,652)         (5,934)           Net cash provided by (used in) operating activities         29,666         23,314           Cash flows from investing activities         29,666         23,314           Cash flows from investing activities         17,798         36,844           Payments for purchases of marketable securities         (99,999)         (45,000)           Proceeds from sale and redemption of marketable securities         91,000         88,039           Payments for purchase of intangible assets         (441)         (4,375)           Payments for purchase of investment securities   |  | 4.997                        | (7.674)                                       |
| (Increase) decrease in other current assets         204         177           Increase (decrease) in notes and accounts payable - trade         (26)         1,868           Increase (decrease) in other current liabilities         (222)         1,515           Other         (88)         26           Sub-total         35,835         29,835           Interest and dividend received         751         783           Other proceeds         426         452           Interest paid         (62)         (84)           Other payments         (631)         (1,738)           Income taxes paid         (6,652)         (5,934)           Net cash provided by (used in) operating activities         29,666         23,314           Cash flows from investing activities         29,666         23,314           Cash flows from investing activities         (19,315)         (38,175)           Withdrawals from time deposits         17,798         36,844           Payments for purchases of marketable securities         (99,999)         (45,000)           Proceeds from sale and redemption of marketable securities         91,000         88,039           Payments for purchase of intangible assets         (441)         (4,375)           Payments for purchase of investment securities   |  |                              |   |
| Increase (decrease) in notes and accounts payable - trade         (26)         1,868           Increase (decrease) in other current liabilities         (222)         1,515           Other         (88)         26           Sub-total         35,835         29,835           Interest and dividend received         751         783           Other proceeds         426         452           Interest paid         (62)         (84)           Other payments         (631)         (1,738)           Income taxes paid         (6,652)         (5,934)           Net cash provided by (used in) operating activities         29,666         23,314           Cash flows from investing activities         32,666         23,314           Cash flows from investing activities         (19,315)         (38,175)           Withdrawals from time deposit accounts         (19,315)         (38,175)           Withdrawals from time deposits         17,798         36,844           Payments for purchases of marketable securities         (99,999)         (45,000)           Proceeds from sale and redemption of marketable securities         91,000         88,039           Payments for purchases of intangible assets         (441)         (4,375)           Payments for purchases of investment securiti  |  | * * *                        | ` `   |
| Increase (decrease) in other current liabilities   |  |                              |   |
| Other         Sub-total         35,835         29,835           Interest and dividend received         751         783           Other proceeds         426         452           Interest paid         (62)         (84)           Other payments         (631)         (1,738)           Income taxes paid         (6,652)         (5,934)           Net cash provided by (used in) operating activities         29,666         23,314           Cash flows from investing activities         50,666         23,314           Cash flows from investing activities         (19,315)         (38,175)           Withdrawals from time deposit accounts         (19,315)         (38,175)           Withdrawals from investing activities         (99,999)         (45,000)           Proceeds from sale and redemption of marketable securities         91,000         88,039           Payments for purchases of intangible assets         (441)         (4,375)   |  | , ,                          |   |
| Sub-total         35,835         29,835           Interest and dividend received         751         783           Other proceeds         426         452           Interest paid         (62)         (84)           Other payments         (631)         (1,738)           Income taxes paid         (6,652)         (5,934)           Net cash provided by (used in) operating activities         29,666         23,314           Cash flows from investing activities         17,798         36,844           Payments for purchases of marketable securities         (99,999)         (45,000)           Proceeds from sale and redemption of marketable securities         91,000         88,039           Payments for purchases of property, plant and equipment         (5,670)         (8,148)           Proceeds from sale of property, plant and equipment         105         38           Payments for purchases of intangible assets         (441)         (4,375)           Payments for purchases of investment securities         (145)         (8)           Proceeds from sale and redemption of investment securities         4         32           Payments associated with acquisition of business         -         (24,383)           Other payments         (227)         (562)           Other   |  | ` ′                          |   |
| Interest and dividend received         751         783           Other proceeds         426         452           Interest paid         (62)         (84)           Other payments         (631)         (1,738)           Income taxes paid         (6,652)         (5,934)           Net cash provided by (used in) operating activities         29,666         23,314           Cash flows from investing activities         (19,315)         (38,175)           Withdrawals from time deposits         17,798         36,844           Payments for purchases of marketable securities         (99,999)         (45,000)           Proceeds from sale and redemption of marketable securities         91,000         88,039           Payments for purchases of property, plant and equipment         (5,670)         (8,148)           Proceeds from sale of property, plant and equipment         105         38           Payments for purchase of intangible assets         (441)         (4,375)           Payments for purchase of investment securities         (145)         (8)           Proceeds from sale and redemption of investment securities         4         32           Payments associated with acquisition of business         -         (24,383)           Other payments         (214)         445 <td></td> <td></td> <td></td>  |  |                              |   |
| Other proceeds         426         452           Interest paid         (62)         (84)           Other payments         (631)         (1,738)           Income taxes paid         (6,652)         (5,934)           Net cash provided by (used in) operating activities         29,666         23,314           Cash flows from investing activities         (19,315)         (38,175)           Withdrawals from time deposits         17,798         36,844           Payments for purchases of marketable securities         (99,999)         (45,000)           Proceeds from sale and redemption of marketable securities         91,000         88,039           Payments for purchases of property, plant and equipment         (5,670)         (8,148)           Proceeds from sale of property, plant and equipment         105         38           Payments for purchase of intangible assets         (441)         (4,375)           Payments for purchases of investment securities         (441)         (4,375)           Payments associated with acquisition of business         -         (24,383)           Other payments         (227)         (562)           Other proceeds         214         445   | Interest and dividend received                             |                              |   |
| Interest paid (62) (84) Other payments (631) (1,738) Income taxes paid (6,652) (5,934) Net cash provided by (used in) operating activities 29,666 23,314  Cash flows from investing activities  Deposits into time deposit accounts (19,315) (38,175) Withdrawals from time deposits 17,798 36,844 Payments for purchases of marketable securities (99,999) (45,000) Proceeds from sale and redemption of marketable securities 91,000 88,039 Payments for purchases of property, plant and equipment (5,670) (8,148) Proceeds from sale of property, plant and equipment 105 38 Payments for purchase of intangible assets (441) (4,375) Payments for purchases of investment securities (145) (8) Proceeds from sale and redemption of investment securities 4 32 Payments associated with acquisition of business - (24,383) Other payments (227) (562) Other proceeds  | Other proceeds   | 426                          |   |
| Other payments (631) (1,738) Income taxes paid (6,652) (5,934)  Net cash provided by (used in) operating activities 29,666 23,314  Cash flows from investing activities  Deposits into time deposit accounts (19,315) (38,175)  Withdrawals from time deposits 17,798 36,844  Payments for purchases of marketable securities (99,999) (45,000)  Proceeds from sale and redemption of marketable securities 91,000 88,039  Payments for purchases of property, plant and equipment (5,670) (8,148)  Proceeds from sale of property, plant and equipment 105 38  Payments for purchase of intangible assets (441) (4,375)  Payments for purchases of investment securities (145) (8)  Proceeds from sale and redemption of investment securities 4 32  Payments associated with acquisition of business - (24,383)  Other payments (227) (562)  Other proceeds  | -  | (62)                         | (84)  |
| Income taxes paid  Net cash provided by (used in) operating activities  29,666  23,314  Cash flows from investing activities  Deposits into time deposit accounts  Withdrawals from time deposits  Payments for purchases of marketable securities  Payments for purchases of property, plant and equipment  Proceeds from sale of property, plant and equipment  Payments for purchase of intangible assets  Payments for purchases of investment securities  Proceeds from sale and redemption of investment securities  Payments for purchases of investment securities  Payments for purchases of investment securities  Proceeds from sale and redemption of investment securities  Proceeds from sale and redemption of investment securities  Payments associated with acquisition of business  Other payments  Other proceeds  (5,670)  (8,148)  (441)  (4,375)  (8)  Proceeds from sale and redemption of investment securities  4  32  Payments associated with acquisition of business  - (24,383)  Other payments  Other proceeds  | -  |                              |   |
| Net cash provided by (used in) operating activities29,66623,314Cash flows from investing activities(19,315)(38,175)Deposits into time deposit accounts(19,315)(38,175)Withdrawals from time deposits17,79836,844Payments for purchases of marketable securities(99,999)(45,000)Proceeds from sale and redemption of marketable securities91,00088,039Payments for purchases of property, plant and equipment(5,670)(8,148)Proceeds from sale of property, plant and equipment10538Payments for purchase of intangible assets(441)(4,375)Payments for purchases of investment securities(145)(8)Proceeds from sale and redemption of investment securities432Payments associated with acquisition of business-(24,383)Other payments(227)(562)Other proceeds214445  |  | ` '                          |   |
| Deposits into time deposit accounts  Withdrawals from time deposits  17,798  36,844  Payments for purchases of marketable securities  (99,999)  Proceeds from sale and redemption of marketable securities  Payments for purchases of property, plant and equipment  Proceeds from sale of property, plant and equipment  Payments for purchase of intangible assets  Payments for purchases of investment securities  Proceeds from sale and redemption of investment securities  Proceeds from sale and redemption of investment securities  Payments associated with acquisition of business  Other payments  Other proceeds  (19,315)  (38,175)  (45,000)  (8,148)  (105)  (8,148)  (105)  (10 | •  |                              |   |
| Withdrawals from time deposits  Payments for purchases of marketable securities  Proceeds from sale and redemption of marketable securities  Payments for purchases of property, plant and equipment  Proceeds from sale of property, plant and equipment  Proceeds from sale of property, plant and equipment  Payments for purchase of intangible assets  Payments for purchases of investment securities  Proceeds from sale and redemption of investment securities  Payments associated with acquisition of business  Other payments  Other proceeds  17,798  36,844  (99,999)  (45,000)  88,039  (8,148)  (441)  (4,375)  (8)  Proceeds from sale of property, plant and equipment  (105  38  (441)  (4,375)  (8)  Proceeds from sale and redemption of investment securities  4  32  Payments associated with acquisition of business  - (24,383)  Other payments  Other proceeds   | Cash flows from investing activities                       |                              |   |
| Payments for purchases of marketable securities (99,999) (45,000)  Proceeds from sale and redemption of marketable securities 91,000 88,039  Payments for purchases of property, plant and equipment (5,670) (8,148)  Proceeds from sale of property, plant and equipment 105 38  Payments for purchase of intangible assets (441) (4,375)  Payments for purchases of investment securities (145) (8)  Proceeds from sale and redemption of investment securities 4 32  Payments associated with acquisition of business - (24,383)  Other payments (227) (562)  Other proceeds  | Deposits into time deposit accounts                        | (19,315)                     | (38,175)                                      |
| Proceeds from sale and redemption of marketable securities  Payments for purchases of property, plant and equipment  Proceeds from sale of property, plant and equipment  Payments for purchase of intangible assets  Payments for purchases of investment securities  Proceeds from sale and redemption of investment securities  Payments associated with acquisition of business  Other payments  Other proceeds  Proceeds from sale and redemption of investment securities  Other proceeds  214  Payments   | Withdrawals from time deposits                             | 17,798                       | 36,844  |
| Payments for purchases of property, plant and equipment (5,670) (8,148)  Proceeds from sale of property, plant and equipment 105 38  Payments for purchase of intangible assets (441) (4,375)  Payments for purchases of investment securities (145) (8)  Proceeds from sale and redemption of investment securities 4 32  Payments associated with acquisition of business - (24,383)  Other payments (227) (562)  Other proceeds   | Payments for purchases of marketable securities            | (99,999)                     | (45,000)                                      |
| Proceeds from sale of property, plant and equipment 105 38  Payments for purchase of intangible assets (441) (4,375)  Payments for purchases of investment securities (145) (8)  Proceeds from sale and redemption of investment securities 4 32  Payments associated with acquisition of business - (24,383)  Other payments (227) (562)  Other proceeds 214 445  | Proceeds from sale and redemption of marketable securities | 91,000                       | 88,039  |
| Payments for purchase of intangible assets (441) (4,375) Payments for purchases of investment securities (145) (8) Proceeds from sale and redemption of investment securities 4 32 Payments associated with acquisition of business - (24,383) Other payments (227) (562) Other proceeds 214 445   | Payments for purchases of property, plant and equipment    | (5,670)                      | (8,148)                                       |
| Payments for purchases of investment securities (145) (8)  Proceeds from sale and redemption of investment securities 4 32  Payments associated with acquisition of business - (24,383)  Other payments (227) (562)  Other proceeds 214 445  | Proceeds from sale of property, plant and equipment        | 105                          | 38  |
| Proceeds from sale and redemption of investment securities  4 32  Payments associated with acquisition of business  - (24,383)  Other payments  (227) (562)  Other proceeds  214  445  | Payments for purchase of intangible assets                 | (441)                        | (4,375)                                       |
| Payments associated with acquisition of business Other payments (227) Other proceeds 214 445   | Payments for purchases of investment securities            | (145)                        | (8)   |
| Payments associated with acquisition of business Other payments (227) Other proceeds 214 445   |  | , ,                          |   |
| Other payments         (227)         (562)           Other proceeds         214         445  |  | -                            | (24,383)                                      |
| Other proceeds 214 445   |  | (227)                        | (562)   |
|  |  |                              |   |
|  | Net cash provided by (used in) investing activities        | (16,676)                     | 4,746   |

|   |                | (Million yen)  |
|---|----------------|----------------|
|   | Year ended     | Year ended     |
|   | March 31, 2014 | March 31, 2015 |
|   | Amount         | Amount         |
| Cash flows from financing activities  |                |                |
| Net increase (decrease) in short-term borrowings                            | (164)          | 605            |
| Repayment of finance lease obligations                                      | (595)          | (588)          |
| Purchase of treasury stock  | (2)            | (7,703)        |
| Proceeds from share issuance to minority shareholders                       | -              | 54             |
| Cash dividends paid   | (5,122)        | (5,362)        |
| Cash dividends paid to minority shareholders                                | (71)           | (118)          |
| Purchase of shares of subsidiaries without change in scope of consolidation | -              | (815)          |
| Net cash provided by (used in) financing activities                         | (5,957)        | (13,929)       |
| Effect of exchange rate changes on cash and cash equivalents                | 683            | 515            |
| Net increase (decrease) in cash and cash equivalents                        | 7,715          | 14,647         |
| Cash and cash equivalents at the beginning of the period                    | 33,313         | 41,028         |
| Cash and cash equivalents at the end of the period                          | 41,028         | 55,675         |

#### Information for business combinations, etc.

Business combination through acquisition

1. Outline of business combination

(1) Name of the counterparty companies and the content of their business

Name of the counterparty companies: BK Giulini GmbH and its affiliates

Content of business: Businesses related to the manufacturing, sales and research

and development of water treatment chemicals, paper

solutions, and alumina compounds

(2) Main reasons for business combination

The addition of broad-ranging customer bases in Europe of the water solutions business, the paper solutions business, and the alumina compounds business (the "target businesses") to the business foundation in Japan and Asia where the Group has a strong presence will significantly advance the expansion of the Group's overseas business. In addition, as the Group and the target businesses have high complementarity in technologies and product lineup, we expect that their amalgamation will enable us to develop new products and services.

(3) Date of business combination

January 31, 2015

(4) Legal form of business combination

Acquisition of business with cash as consideration

(5) Company names after combination

Kurita Europe APW GmbH, Kurita Water Industries (Jiangyin) Co., Ltd. and other seven companies

(6) Ratio of voting rights acquired

100%

(7) Main grounds to determine the acquirer

The Group acquired businesses with cash as consideration.

2. The period of business results of the acquired companies to be included in consolidated financial statements

As the Group acquired businesses on January 31, 2015, only their balance sheets are consolidated in the fiscal year under review.

3. Acquisition cost of businesses acquired and the breakdown of consideration by type

| Consideration for acquisition | Cash | ¥32,317 million |
|-------------------------------|------|-----------------|
| Acquisition cost              |      | ¥32,317 million |

4. Breakdown and amount of major acquisition-related cost

Advisory fees, etc. ¥1,536 million

- 5. Amount, cause, amortization method and amortization period of goodwill generated
  - (1) Amount of goodwill generated

¥18,825 million

The amount of goodwill is tentatively calculated as the allocation of the acquisition cost has yet to be completed.

(2) Cause of generation

Goodwill was generated due to an excess earnings capability expected in the future.

(3) Amortization method and amortization period

Straight-line method over 15 years

6. Amount and major breakdown of assets acquired and liabilities assumed on the date of business combination

| Current assets         | ¥5,124 million  |
|------------------------|-----------------|
| Noncurrent assets      | ¥10,756 million |
| Total assets           | ¥15,880 million |
| Current liabilities    | ¥1,191 million  |
| Noncurrent liabilities | ¥1,196 million  |
| Total liabilities      | ¥2,388 million  |

- 7. Allocation of acquisition cost
  - The allocation of acquisition cost is not yet finished because the fair value of discernable assets and liabilities as of the date of business combination had not been fully identified and calculated by the end of the fiscal year under review.
- 8. Estimated amount and method of calculation of the impact of the acquisition of businesses on the consolidated statement of income for the fiscal year under review on the assumption that the acquisition of businesses has been completed on the beginning date of the fiscal year under review Not stated as it is difficult to calculate the estimated amount.

### **Segment Information**

#### 1. Overview of reportable segments

The Company's reportable segments are components of the Group about which separate financial information is available. These segments are subject to periodic examinations to enable the Company's board of directors to decide how to allocate resources and assess performance.

The Company's business divisions are based on product and service categories. Each of the divisions conduct business based on comprehensive strategies formulated for the products and services that they handle in Japan and overseas. The Company's consolidated subsidiaries conduct business under the supervision of the relevant business divisions.

The Group's operations are therefore classified into two reportable segments, the Water Treatment Chemicals segment and the Water Treatment Facilities segment, based on the products and services handled by each of the divisions.

The Water Treatment Chemicals segment manufactures and sells water treatment chemicals and equipment and provides maintenance services. The Water Treatment Facilities segment manufacturers and sells water treatment equipment and facilities, provides ultrapure water, chemical cleaning, tool cleaning, soil and groundwater remediation services, and provides maintenance services that encompass operation, maintenance, and management of water treatment facilities.

2. Method for calculating sales, income and loss, assets and liabilities, and other amounts by reportable segment

Accounting methods applied in reportable segments are consistent with the methods applied in preparation of consolidated financial statements. Segment income represents operating income. Inter-segment sales and transfers between consolidated-group companies reflect values based on market prices. Inter-segment sales and transfers between the Company's divisions are based primarily on book values.

3. Sales, income and loss, assets and liabilities, and other amounts by reportable segment

#### Year ended March 31, 2014 (April 1, 2013 - March 31, 2014)

|   | Pop                            | ortoblo sogm |         | (Million yen) Amounts |                 |
|---|--------------------------------|--------------|---------|-----------------------|-----------------|
|   | Reportable segment Water Water |              |         | =                     | reported on the |
|   | Treatment                      | Treatment    |         | Adjustments           | statements of   |
|   | Chemicals                      | Facilities   | Total   | (see note)            | income          |
| Sales   |                                |              |         |                       |                 |
| (1) Sales to outside customers                                      | 58,844                         | 119,292      | 178,137 | -                     | 178,137         |
| (2) Inter-segment sales and transfers                               | 278                            | 252          | 530     | (530)                 | -               |
| Total   | 59,122                         | 119,545      | 178,668 | (530)                 | 178,137         |
| Segment income  | 7,954                          | 6,934        | 14,888  | (2)                   | 14,886          |
| Segment assets  | 37,310                         | 133,620      | 170,931 | 103,994               | 274,925         |
| Segment liabilities   | 15,824                         | 40,087       | 55,911  | (139)                 | 55,772          |
| Other amounts   |                                |              |         |                       |                 |
| Depreciation  | 1,386                          | 13,387       | 14,774  | -                     | 14,774          |
| Change in property, plant and equipment and intangible fixed assets | 1,792                          | 3,917        | 5,709   | -                     | 5,709           |

(Million von)

#### Year ended March 31, 2015 (April 1, 2014 - March 31, 2015)

| 10m chada mmen 31, 2015 (14pm 1, 2                                  | Reportable segment              |                                  |         | _                      | (Million yen)<br>Amounts                   |
|---|---------------------------------|----------------------------------|---------|------------------------|--|
|   | Water<br>Treatment<br>Chemicals | Water<br>Treatment<br>Facilities | Total   | Adjustments (see note) | reported on the<br>statements of<br>income |
| Sales   |                                 |                                  |         |                        |  |
| (1) Sales to outside customers                                      | 59,999                          | 129,399                          | 189,398 | -                      | 189,398                                    |
| (2) Inter-segment sales and transfers                               | 377                             | 231                              | 608     | (608)                  | -  |
| Total   | 60,376                          | 129,631                          | 190,007 | (608)                  | 189,398                                    |
| Segment income  | 7,877                           | 11,560                           | 19,437  | (2)                    | 19,435                                     |
| Segment assets  | 78,109                          | 136,931                          | 214,501 | 78,703                 | 293,204                                    |
| Segment liabilities   | 25,365                          | 44,581                           | 69,947  | (220)                  | 69,726                                     |
| Other amounts   |                                 |                                  |         |                        |  |
| Depreciation  | 1,406                           | 13,457                           | 14,863  | -                      | 14,863                                     |
| Impairment loss   | -                               | 226                              | 226     | -                      | 226  |
| Change in property, plant and equipment and intangible fixed assets | 5,378                           | 7,486                            | 12,864  | -                      | 12,864                                     |

Note: "Adjustments" represents the following:

- 1. Sales: Elimination of inter-segment transactions.
- 2. Segment income: Amount resulting from eliminations of inter-segment transactions.
- 3. Segment assets: Consisting mainly of corporate assets (cash deposits, securities in trust, and long-term investments) unallocated to reportable segments. Corporate assets totaled 104,135 million yen at March 31, 2014 and 78,926 million yen at March 31, 2015.
- 4. Segment liabilities: Amount resulting from eliminations of inter-segment claims and liabilities.

#### Related information

#### Year ended March 31, 2014 (April 1, 2013 - March 31, 2014)

#### 1. Information by product and service

The Company has omitted disclosure here because equivalent information appears in the segment information.

# 2. Information by geographic region

# (1) Sales

|         |        |         |        |       | (Million yen) |
|---------|--------|---------|--------|-------|---------------|
|         |        | North   |        |       |               |
| Japan   | Asia   | America | Europe | Other | Total         |
| 144,546 | 27,162 | 1,765   | 1,330  | 3,331 | 178,137       |

Note: Sales are allocated to regions based on the location of the customer to which the products or services are provided.

#### (2) Property, plant and equipment

The Company has omitted disclosure here because property, plant and equipment holdings in Japan account for more than 90% of the amount of property, plant and equipment reported on the consolidated balance sheet.

#### 3. Information by major customer

|                   |        | (Million yen)               |
|-------------------|--------|-----------------------------|
| Name of customer  | Sales  | Name of transacting segment |
| Sharp Corporation | 26,850 | Water Treatment Facilities  |

#### Year ended March 31, 2015 (April 1, 2014 - March 31, 2015)

#### 1. Information by product and service

The Company has omitted disclosure here because equivalent information appears in the segment information.

#### 2. Information by geographic region

#### (1) Sales

 Japan
 Asia
 America
 Europe
 Other
 Total

 150,291
 32,092
 2,028
 1,514
 3,471
 189,398

Note: Sales are allocated to regions based on the location of the customer to which the products or services are provided.

#### (2) Property, plant and equipment

The Company has omitted disclosure here because property, plant and equipment holdings in Japan account for more than 90% of the amount of property, plant and equipment reported on the consolidated balance sheet.

#### 3. Information by major customer

|                   |        | (Million yen)               |
|-------------------|--------|-----------------------------|
| Name of customer  | Sales  | Name of transacting segment |
| Sharp Corporation | 26,298 | Water Treatment Facilities  |

Information on impairment of reportable segments' noncurrent assets

#### Year ended March 31, 2014 (April 1, 2013 - March 31, 2014)

Not applicable

#### Year ended March 31, 2015 (April 1, 2014 - March 31, 2015)

The Company has omitted disclosure here because equivalent information appears in the segment information.

Goodwill amortization and unamortized balance of goodwill by segment

#### Year ended March 31, 2014 (April 1, 2013 - March 31, 2014)

Not applicable

# Year ended March 31, 2015 (April 1, 2014 - March 31, 2015)

(Million yen)

|              | K         | eportable segme | nt     |              |        |
|--------------|-----------|-----------------|--------|--------------|--------|
|              | Water     | Water           |        |              |        |
|              | Treatment | Treatment       |        | Elimination  |        |
|              | Chemicals | Facilities      | Total  | or corporate | Total  |
| Goodwill     | _         | _               | _      | _            | _      |
| amortization |           |                 |        |              |        |
| Unamortized  |           |                 |        |              |        |
| balance of   | 19,391    | -               | 19,391 | -            | 19,391 |
| goodwill     |           |                 |        |              |        |

Damantahla saamant

Information on negative goodwill

#### Year ended March 31, 2014 (April 1, 2013 - March 31, 2014)

Not applicable

#### Year ended March 31, 2015 (April 1, 2014 - March 31, 2015)

Not applicable

# **Per Share Information**

|                      | Year ended March 31, 2014 | Year ended March 31, 2015 |
|----------------------|---------------------------|---------------------------|
| Net assets per share | 1,826.84 yen              | 1,907.80 yen              |
| Net income per share | 78.48 yen                 | 87.81 yen                 |

Notes: 1. Fully diluted net income per share was not reported here because there were no dilutive securities outstanding.

2. The calculation bases for net assets per share are as follows.

(Million yen unless otherwise stated)

|   | As of March 31, 2014 | As of March 31, 2015 |
|---|----------------------|----------------------|
| Total net assets  | 219,153              | 223,478              |
| Amount deducted from total net assets                                       | 1,461                | 1,147                |
| (Those with minority interests)   | (1,461)              | (1,147)              |
| Net assets attributed to common stock                                       | 217,691              | 222,330              |
| Number of common stock used in calculation of net assets per share (shares) | 119,163,469          | 116,538,033          |

Note: The calculation bases for net income per share are as follows.

(Million yen unless otherwise stated)

|   | Year ended<br>March 31, 2014 | Year ended<br>March 31, 2015 |
|---|------------------------------|------------------------------|
| Net income                                    | 9,352                        | 10,434                       |
| Amount not attributed to common stockholders  | -                            | -                            |
| Net income attributed to common stock         | 9,352                        | 10,434                       |
| Average number of shares outstanding (shares) | 119,164,231                  | 118,825,349                  |

# **Significant Subsequent Events**

Not applicable

# **Supplementary Information - Consolidated**

# (1) Net Sales

(Million yen)

| Vear  | ended  | March 31. |
|-------|--------|-----------|
| 1 Cai | ciiucu | maich 31, |

|                            | 201     | 14    | 2015    |       |
|----------------------------|---------|-------|---------|-------|
| Business segment           | Amount  | %     | Amount  | %     |
| Water Treatment Chemicals  | 58,844  | 33.0  | 59,999  | 31.7  |
| Water Treatment Facilities | 119,292 | 67.0  | 129,399 | 68.3  |
| Total                      | 178,137 | 100.0 | 189,398 | 100.0 |

# (2) Order Intake and Backlog

(Million yen)

| Vear  | ended | Mar   | ch  | 31  |
|-------|-------|-------|-----|-----|
| 1 Cai | cnaca | iviai | CII | 91. |

|                  |                               | 2014    |       | 2015    |       |
|------------------|-------------------------------|---------|-------|---------|-------|
| Business segment |                               | Amount  | %     | Amount  | %     |
| Order Intake     | Water Treatment<br>Chemicals  | 59,413  | 34.3  | 59,353  | 32.7  |
|                  | Water Treatment<br>Facilities | 114,049 | 65.7  | 121,928 | 67.3  |
|                  | Total                         | 173,463 | 100.0 | 181,282 | 100.0 |
| Order Backlog    | Water Treatment<br>Chemicals  | 4,445   | 7.8   | 3,799   | 7.7   |
|                  | Water Treatment<br>Facilities | 52,804  | 92.2  | 45,334  | 92.3  |
|                  | Total                         | 57,250  | 100.0 | 49,133  | 100.0 |

# (3) Production Results

(Million yen)

|                            | 2014    |       | 2015    |       |
|----------------------------|---------|-------|---------|-------|
| Business segment           | Amount  | %     | Amount  | %     |
| Water Treatment Chemicals  | 59,119  | 33.1  | 60,636  | 31.9  |
| Water Treatment Facilities | 119,723 | 66.9  | 129,665 | 68.1  |
| Total                      | 178,842 | 100.0 | 190,301 | 100.0 |

Note: The amounts were based on sales amounts.

# (4) Capital Expenditures (Property, Plant and Equipment)

(Million yen)

Year ended March 31,

|                            | 2014   |       | 2015   |       |
|----------------------------|--------|-------|--------|-------|
| Business segment           | Amount | %     | Amount | %     |
| Water Treatment Chemicals  | 1,599  | 30.4  | 1,369  | 16.1  |
| Water Treatment Facilities | 3,669  | 69.6  | 7,119  | 83.9  |
| Total                      | 5,268  | 100.0 | 8,489  | 100.0 |

# (5) Depreciation (Property, Plant and Equipment)

(Million yen)

| Year ended March | 31, |  |
|------------------|-----|--|
|------------------|-----|--|

|                            | 2014 201 |       | 15     |       |  |  |  |
|----------------------------|----------|-------|--------|-------|--|--|--|
| Business segment           | Amount   | %     | Amount | %     |  |  |  |
| Water Treatment Chemicals  | 1,162    | 8.2   | 1,206  | 8.4   |  |  |  |
| Water Treatment Facilities | 13,088   | 91.8  | 13,172 | 91.6  |  |  |  |
| Total                      | 14,250   | 100.0 | 14,378 | 100.0 |  |  |  |