



Kurita Data Book 2003

CONTENTS

Orders by Segment	1
Sales by Segment	1
Profitability	1-2
Safety	2-4
Efficiency	3-4
Other Data	4-5
Data per Employee	5
Data per Share/Cash Flows	6
Consolidated Balance Sheets	7
Consolidated Statements of Income	7
Non-Consolidated Financial Data	8
Corporate Data	9

目次

セグメント別受注高	1
セグメント別売上高	1
収益性	1-2
安全性	2-4
効率性	3-4
その他データ	4-5
従業員1人当たり指標	5
1株当たりデータ/キャッシュフロー	6
要約連結貸借対照表	7
要約連結損益計算書	7
単体財務データ	8
会社概要	9

Kurita's fiscal year runs from April 1 to March 31. Fiscal years on pages 2 to 10 in this data book are numbered according to the year they ended in. For example, "2003" indicates the fiscal year ended March 31, 2003. Balance sheet amounts are yearend figures.

2ページから10ページにおける年度表示は、4月1日から翌年の3月31日までを示しています。例えば「2003」は2002年4月1日から2003年3月31日までを示します。

PROFILE

A clean water supply is essential to maintaining good living standards and to the development of industry. During the more than half a century since its establishment in 1949, Kurita Water Industries Ltd. has supplied a wide range of services to society based on its advanced water treatment technologies. As we begin the 21st century, in which environmental protection will be our society's greatest priority, our business fields are steadily broadening—from water treatment chemicals to water treatment equipment, soil remediation, and dioxin measures. The Kurita Group will continue to set its sights on becoming an advanced water and environment management company. Through study and mastery of the properties of water, we will create an environment in which nature and humankind are in harmony.

プロフィール

ひとびとの豊かな暮らしと産業の発展に欠かせない水。栗田工業は、1949年の設立以来50年以上に渡って、高度な水処理技術を基盤としたさまざまなサービスを社会に提供してまいりました。環境保全が社会の最優先課題とされる21世紀を迎え、水処理薬品から水処理装置、環境施設、土壌浄化、ダイオキシン対策まで、私たちの事業フィールドもまた拡大の一途を辿っています。クリタグループはこれからも、“水”を究め、自然と人間が調和した豊かな環境を創造する「水と環境の先進的マネジメント企業」となることを目指します。

MAIN PRODUCTS / 主要製品

Water Treatment Chemicals

- Boiler water treatment chemicals
- Cooling water treatment chemicals
- Flocculant and sludge dewatering agents
- Chemical agents for garbage incinerators
- Civil engineering related treatment chemicals
- Process treatment chemicals
- Chemical injection and dosing systems
- Contract-based services

Water Treatment Facilities

- Ultrapure water production systems
- Water treatment facilities
- Wastewater treatment facilities
- Soil and groundwater remediation
- Sludge (including human waste) recycling facilities
- Sewage treatment facilities
- Waterworks facilities
- Leisure pools
- Chemical cleaning
- Precision cleaning
- Operation and maintenance services, etc.

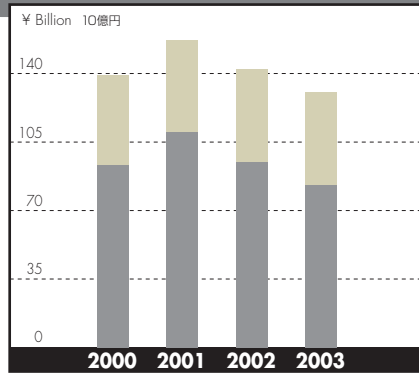
水処理薬品事業

- ボイラ水処理薬品
- 空調関係水処理剤
- 排水処理剤
- ゴミ焼却炉用薬品
- 土木建築関連処理剤
- 製造プロセス用処理剤
- 薬品注入装置
- 契約型ビジネス

水処理装置事業

- 超純水製造システム
- 用水処理装置
- 排水処理装置
- 土壌・地下水浄化
- 汚泥再生処理施設
- 下水道終末処理施設
- 上水道施設
- レジャープール
- 化学洗浄工事
- 精密洗浄
- 装置・施設類の運転・維持管理等のメンテナンス・サービス

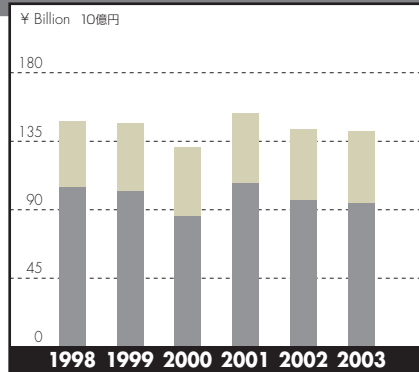
ORDERS BY SEGMENT セグメント別受注高



Orders by Segment セグメント別受注高	2000	2001	2002	2003
Water Treatment Chemicals 水処理薬品	45,210	46,572	46,953	46,450
Water Treatment Facilities 水処理装置	91,786	108,406	93,538	81,981
Total 合計	136,996	154,979	140,492	128,431

Water Treatment Chemicals 水処理薬品
Water Treatment Facilities 水処理装置

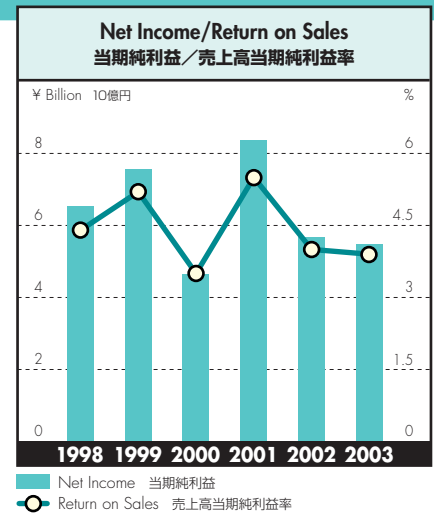
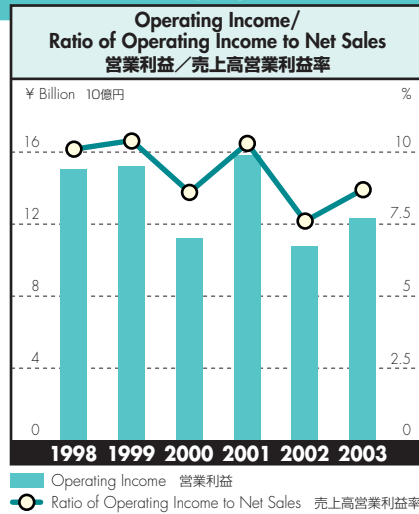
SALES BY SEGMENT セグメント別売上高



Sales by Segment セグメント別売上高	1998	1999	2000	2001	2002	2003
Water Treatment Chemicals 水処理薬品	43,563	44,621	45,486	45,709	46,277	47,116
Water Treatment Facilities 水処理装置	104,759	102,133	85,511	107,725	96,401	94,512
Total 合計	148,322	146,754	130,998	153,435	142,678	141,628

Water Treatment Chemicals 水処理薬品
Water Treatment Facilities 水処理装置

PROFITABILITY 収益性

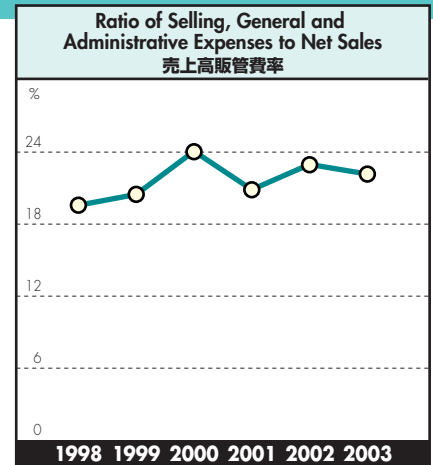
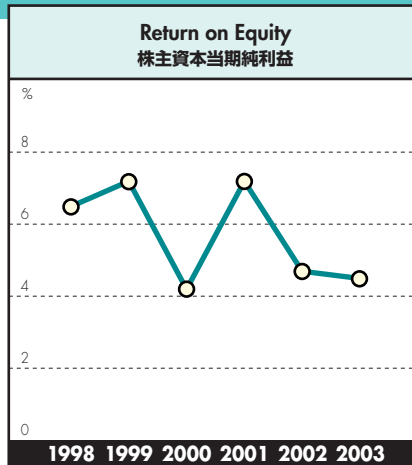
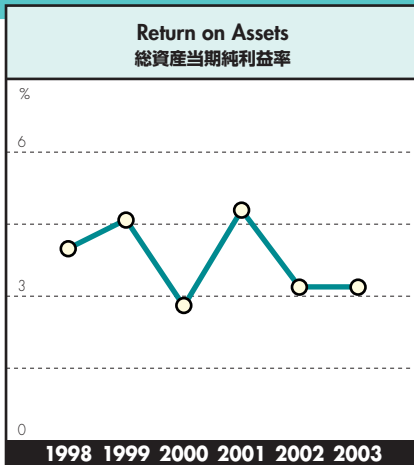


	1998	1999	2000	2001	2002	2003
Operating Income 営業利益	15,025	15,209	11,203	15,817	10,790	12,307
Ratio of Operating Income to Net Sales (%) 売上高営業利益率 (%)	10.1	10.4	8.6	10.3	7.6	8.7
Ordinary Income 経常利益	15,950	15,999	11,875	17,140	11,615	12,400
Ratio of Ordinary Income to Net Sales (%) 売上高経常利益率 (%)	10.8	10.9	9.1	11.2	8.1	8.8
Net Income 当期純利益	6,553	7,567	4,648	8,366	5,670	5,476
Return on Sales (%) 売上高当期純利益率 (%)	4.4	5.2	3.5	5.5	4.0	3.9

Note: In accordance with the changes in accounting standards that took effect March 31, 1999, the figures shown for Operating Income and Ordinary Income for the fiscal year ended March 31, 1998, were arrived at after the inclusion of enterprise taxes [formerly included in Selling, General and Administrative Expenses] in Income Taxes.

注: 1999年3月期における会計基準の変更にともない、1998年3月期の営業利益および経常利益は、従来、販売費・一般管理費に含まれていた事業税を法人税等に組替えた後の数値を示しています。

PROFITABILITY 収益性



	1998	1999	2000	2001	2002	2003
Return on Assets (%) 総資産当期純利益率 (%)	4.0	4.6	2.8	4.8	3.2	3.2
Return on Equity (%) 株主資本当期純利益率 (%)	6.5	7.2	4.2	7.2	4.7	4.5
Ratio of Selling, General and Administrative Expenses to Net Sales (%) 売上高販管費率 (%)	19.6	20.5	24.1	20.9	23.0	22.2

Notes: 1. The figures shown above denote the average values of assets and equity at the beginning and end of the relevant period, respectively.

2. In accordance with the changes in accounting standards that took effect March 31, 1999, the figure shown for Ratio of Selling, General and Administrative Expenses to Net Sales for the fiscal year ended March 31, 1998, excludes enterprise taxes formerly included in Selling, General and Administrative Expenses.

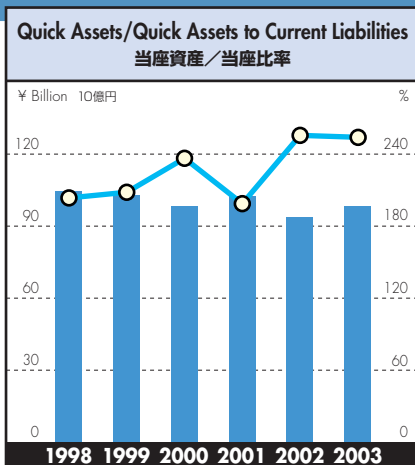
注: 1. 上記指標において、総資産および株主資本は期首と期末の平均値を使用しています。

2. 1999年3月期における会計基準の変更にもとない、1998年3月期の売上高販管費率は、従来販売費・一般管理費に含まれていた事業税を除いて算出しています。

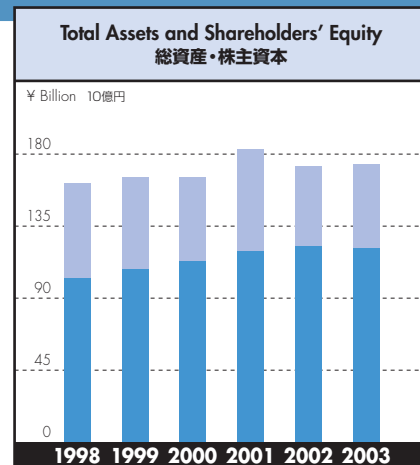
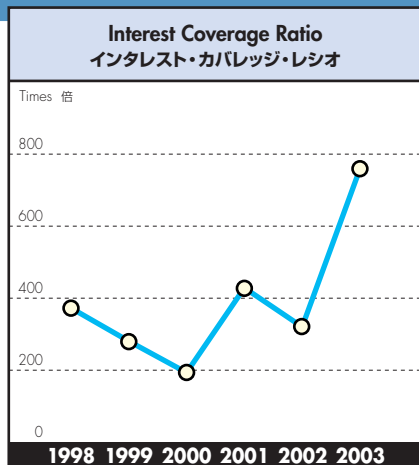
SAFETY 安全性



	1998	1999	2000	2001	2002	2003
Cost of Sales 売上原価	104,226	101,366	88,174	105,587	99,039	97,846
Ratio of Cost of Sales to Net Sales (%) 売上原価率 (%)	70.3	69.1	67.3	68.8	69.4	69.1
Current Assets 流動資産	114,426	112,576	111,017	115,263	103,490	107,180
Current Ratio (%) 流動比率 (%)	223.1	228.2	266.7	223.3	282.9	277.4
Fixed Assets 固定資産	47,495	52,877	53,321	67,912	68,655	66,508
Fixed Assets Ratio (%) 固定比率 (%)	46.3	48.9	47.0	57.0	56.0	55.0



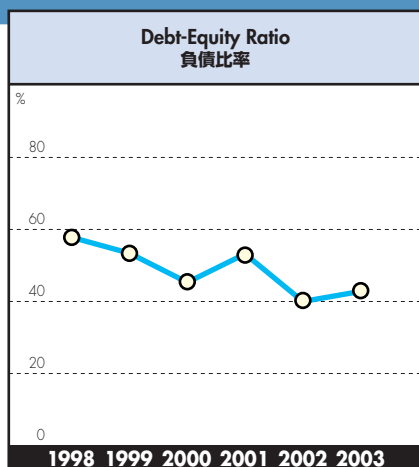
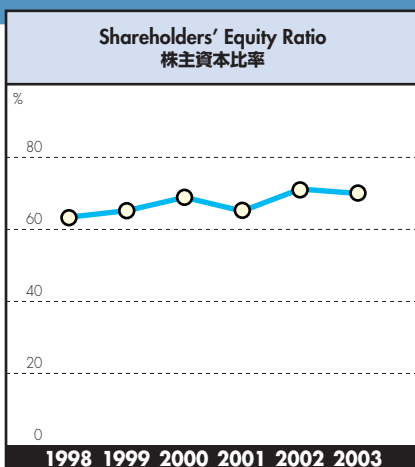
■ Quick Assets 当座資産
○ Quick Assets to Current Liabilities 当座比率



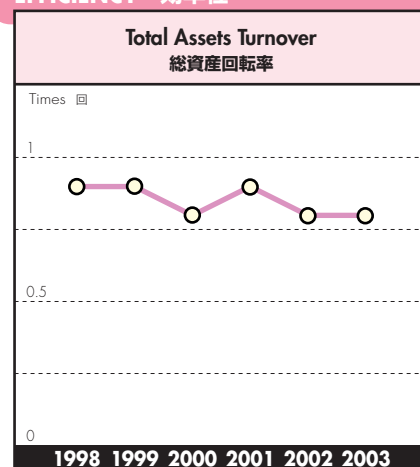
■ Total Assets 総資産 ■ Shareholders' Equity 株主資本

	1998	1999	2000	2001	2002	2003
Quick Assets 当座資産	104,385	102,705	98,466	102,599	93,521	98,150
Quick Assets to Current Liabilities (%) 当座比率 (%)	203.5	208.2	236.5	198.7	255.6	254.0
Interest Coverage Ratio (Times) インタレスト・カバレッジ・レシオ (倍)	337.3	281.5	194.1	429.4	321.2	748.5
Total Shareholders' Equity 株主資本	102,585	108,051	113,383	119,209	122,590	120,969
Total Assets 総資産	161,922	165,775	165,297	183,175	172,145	173,689

¥ Million 百万円

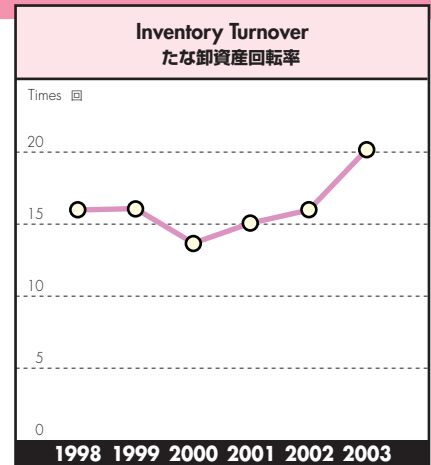
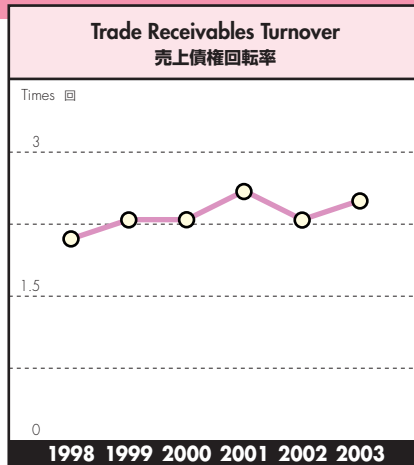
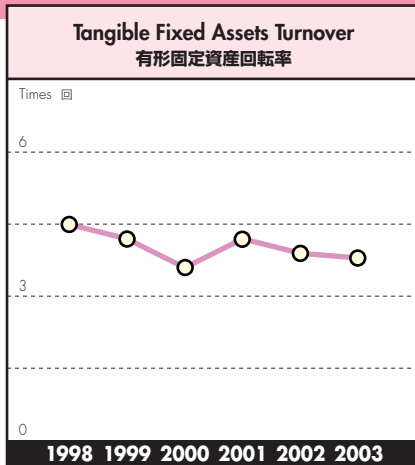


EFFICIENCY 効率性



	1998	1999	2000	2001	2002	2003
Shareholders' Equity Ratio (%) 株主資本比率 (%)	63.4	65.2	68.6	65.1	71.2	70.0
Debt-Equity Ratio (%) 負債比率 (%)	57.8	53.4	45.3	53.2	40.0	42.8
Total Assets Turnover (Times) 総資産回転率 (回)	0.9	0.9	0.8	0.9	0.8	0.8

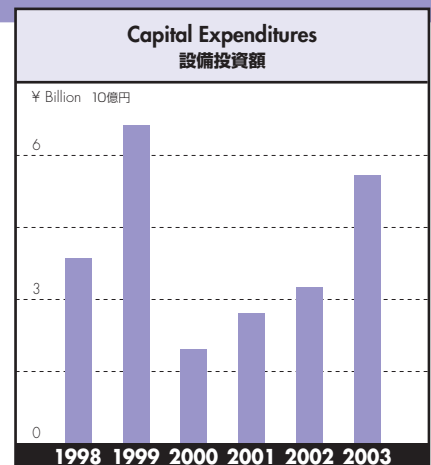
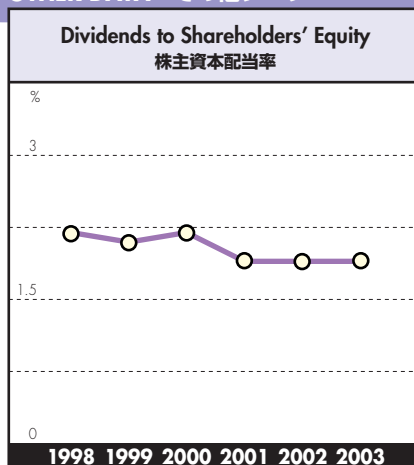
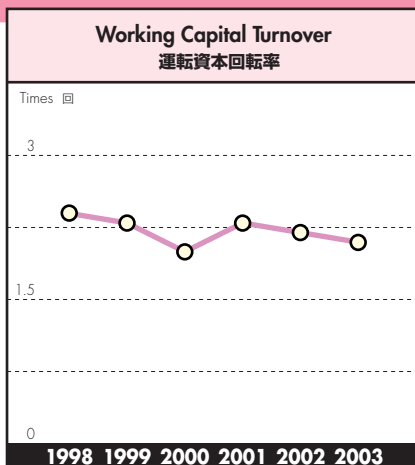
EFFICIENCY 効率性



	1998	1999	2000	2001	2002	2003
Tangible Fixed Assets Turnover (Times) 有形固定資産回転率(回)	4.5	4.1	3.6	4.2	3.9	3.8
Trade Receivables Turnover (Times) 売上債権回転率(回)	2.1	2.3	2.3	2.6	2.3	2.5
Inventory Turnover (Times) たな卸資産回転率(回)	16.0	16.0	13.7	15.1	16.0	20.2

Note: The figures shown above denote the average values of trade receivables and inventory at the beginning and end of the relevant period, respectively.
注: 上記指標において、売上債権回転率およびたな卸資産回転率は、それぞれ売上債権およびたな卸資産の値に各年度の期首・期末の平均値を使用しています。

OTHER DATA その他データ

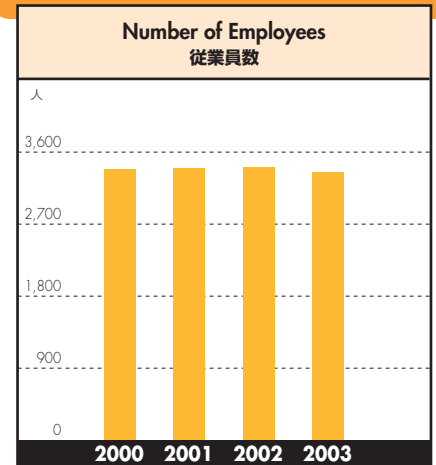
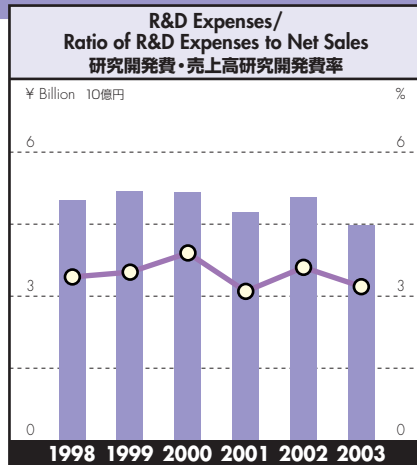
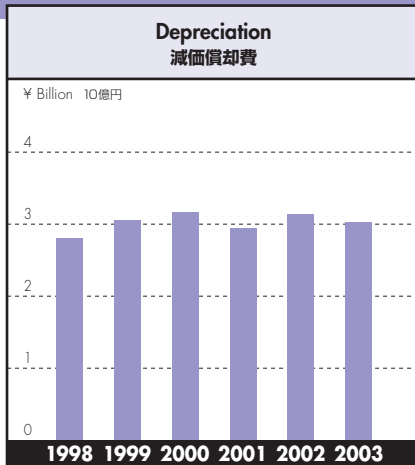


Parent Company (単体)

	1998	1999	2000	2001	2002	2003
Working Capital Turnover (Times) 運転資本回転率(回)	2.4	2.3	2.0	2.3	2.2	2.1
Dividends to Shareholders' Equity <Parent Company> (%) 株主資本配当率<単体>(%)	2.2	2.1	2.2	1.9	1.9	1.9
Capital Expenditures <Excluding intangibles> (¥ Million) 設備投資額<無形資産を除く>(百万円)	3,864	6,642	1,967	2,715	3,268	5,593

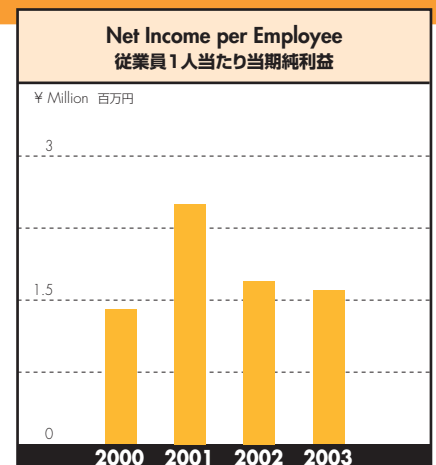
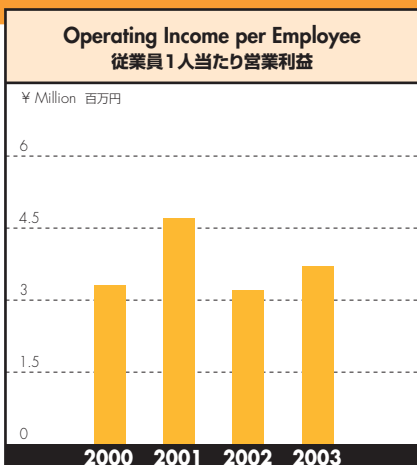
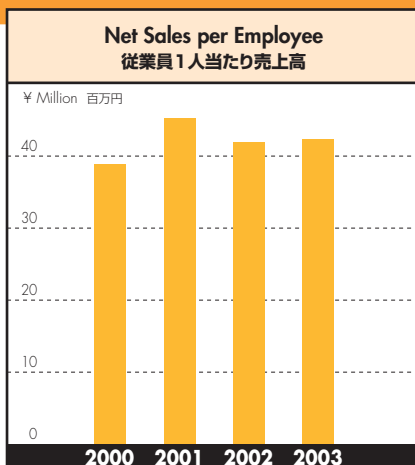
Notes: 1. The figures shown above denote the average values of trade receivables and inventory at the beginning and end of the relevant period, respectively.
2. Increased Capital Expenditures in the fiscal years ended March 31, 1999 and 2003, are mainly attributable to the investment in the Business Development Center that was completed in fiscal year 1999 and in the ultrapure water supply systems in fiscal year 2003.

注: 1. 上記指標において、売上債権回転率およびたな卸資産回転率は、それぞれ売上債権およびたな卸資産の値に各年度の期首・期末の平均値を使用しています。
2. 1999年3月期と2003年3月期の設備投資額の増加の主な要因は、1999年3月期中に完成した事業開発センターへの投資と2003年3月期の超純水供給事業用設備への投資です。



	1998	1999	2000	2001	2002	2003
Depreciation (¥ Million) 減価償却費(百万円)	2,807	3,055	3,167	2,946	3,132	3,030
R&D Expenses (¥ Million) 研究開発費(百万円)	4,996	5,178	5,164	4,743	5,071	4,484
Ratio of R&D Expenses to Net Sales (%) 売上高研究開発費率(%)	3.4	3.5	3.9	3.1	3.6	3.2
Number of Employees 従業員数(人)	—	—	3,380	3,397	3,404	3,346

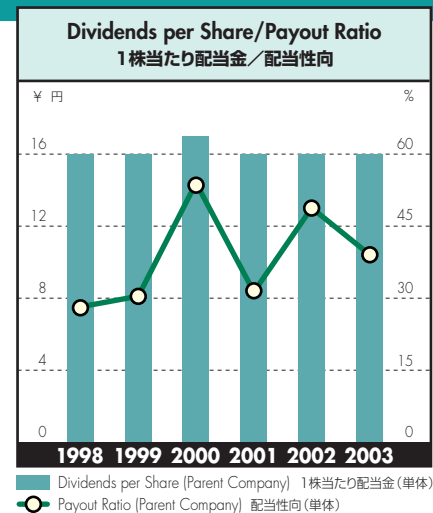
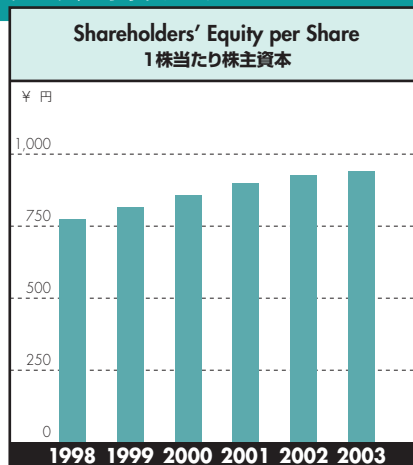
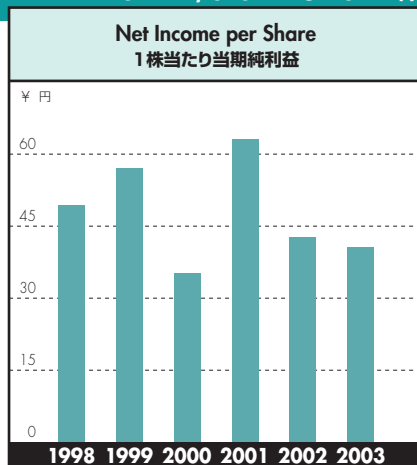
Notes: 1. The figures shown above denote the average values of trade receivables and inventory at the beginning and end of the relevant period, respectively.
 2. Depreciation expenses are amounts related only to tangible fixed assets.
 注: 1. 上記指標において、売上債権回転率およびたな卸資産回転率は、それぞれ売上債権およびたな卸資産の値に各年度の期首・期末の平均値を使用しています。
 2. 減価償却費は有形固定資産に係る金額を示しています。



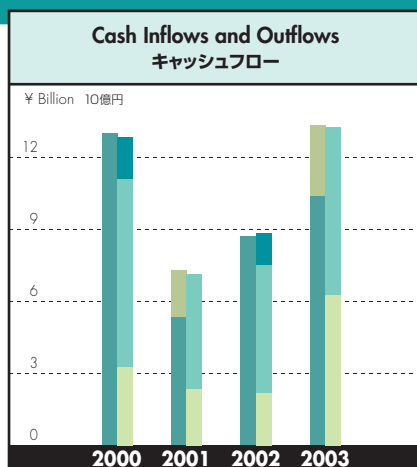
	2000	2001	2002	2003
Net Sales per Employee 従業員1人当たり売上高	38.8	45.2	41.9	42.3
Operating Income per Employee 従業員1人当たり営業利益	3.3	4.7	3.2	3.7
Net Income per Employee 従業員1人当たり当期純利益	1.4	2.5	1.7	1.6

Note: The number of employees is the figure at fiscal year-end, and data per employee are calculated with those figures.
 注: 上記数値は、各期末の従業員数をもとに算出しています。

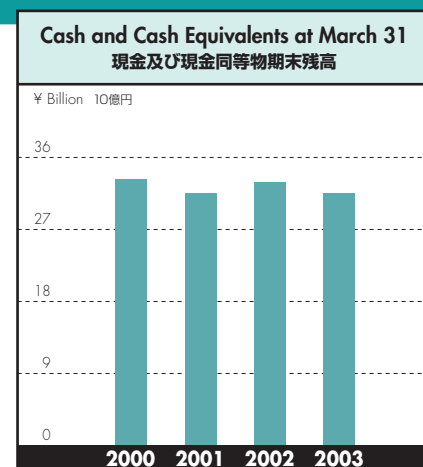
DATA PER SHARE/CASH FLOWS 1株当たりデータ/キャッシュフロー



	1998	1999	2000	2001	2002	2003
Net Income per Share 1株当たり当期純利益	49.4	57.1	35.1	63.2	42.9	40.7
Shareholders' Equity per Share 1株当たり株主資本	772.5	816.5	856.8	900.8	926.5	939.8
Dividends per Share (Parent Company) 1株当たり配当金(単体)	16.0	16.0	17.0	16.0	16.0	16.0
Payout Ratio (Parent Company) (%) 配当性向(単体)(%)	28.2	30.4	54.0	31.3	48.8	39.1



- Net Cash Provided by Operating Activities
営業活動による資金収入、純額
- Net Cash Used in Investing Activities
投資活動による資金支出、純額
- Net Cash Used in Financing Activities
財務活動による資金支出、純額
- Increase in Cash and Cash Equivalents
現金及び現金同等物 増加額
- Decrease in Cash and Cash Equivalents
現金及び現金同等物 減少額



	2000	2001	2002	2003
Net Cash Provided by Operating Activities 営業活動による資金収入、純額	13,020	5,340	8,713	10,402
Net Cash Used in Investing Activities 投資活動による資金支出、純額	7,795	4,750	5,334	6,999
Net Cash Used in Financing Activities 財務活動による資金支出、純額	3,272	2,371	2,169	6,270
Cash and Cash Equivalents at March 31 現金及び現金同等物期末残高	33,240	31,569	32,980	31,507

Note: The figure shown above denotes Net Cash Used in Financing Activities for the fiscal year ended March 31, 2003, with inclusion of a ¥4,019 million purchase of treasury stock.
注: 2003年3月期の財務活動による資金支出の中には、自己株式の取得4,019百万円が含まれています。

CONSOLIDATED BALANCE SHEETS 要約連結貸借対照表

¥ Million 百万円

		1998	1999	2000	2001	2002	2003
ASSETS	資産の部						
Current assets:	流動資産:	114,426	112,576	111,107	115,263	103,490	107,180
Cash and deposits	現金及び預金	28,027	31,400	33,721	28,434	33,408	31,838
Notes and accounts receivables-trade	受取手形及び売掛金	65,116	62,267	50,570	67,397	55,473	59,697
Others	その他	21,282	18,906	26,724	19,429	14,605	15,643
Fixed assets:	固定資産:	47,495	52,877	53,321	67,912	68,655	66,508
Tangible fixed assets	有形固定資産	33,284	37,374	36,213	36,045	36,353	38,310
Intangible fixed assets	無形固定資産	961	944	1,250	1,194	2,354	2,659
Investments	投資等	13,249	14,558	15,856	30,672	29,947	25,538
Total assets	資産合計	161,922	165,775	165,297	183,175	172,145	173,689
LIABILITIES	負債の部						
Current liabilities:	流動負債:	51,287	49,340	41,633	51,625	36,585	38,643
Notes and accounts payables-trade	支払手形及び買掛金	32,826	32,457	26,658	32,616	22,911	24,261
Others	その他	18,457	16,881	14,972	19,007	13,669	14,376
Fixed liabilities:	固定負債:	8,049	8,319	9,730	11,818	12,411	13,120
Accrued employees' retirement benefits	退職給付引当金	7,193	7,469	7,197	10,031	10,873	11,469
Others	その他	854	849	2,532	1,785	1,537	1,649
Total liabilities	負債合計	59,336	57,660	51,363	63,444	48,997	51,763
Minority interests in consolidated subsidiaries	少数株主持分	—	63	550	522	558	956
SHAREHOLDERS' EQUITY	資本の部						
Common stock	資本金	13,450	13,450	13,450	13,450	13,450	13,450
Additional paid-in capital	資本準備金	11,398	11,398	11,398	11,398	11,398	11,398
Retained earnings and others	剰余金及びその他	77,737	84,006	89,340	95,162	98,567	101,006
Treasury stock	自己株式	(2)	(804)	(806)	(801)	(827)	(4,885)
Total shareholders' equity	資本合計	102,585	108,051	113,383	119,209	122,590	120,969
Total liabilities and shareholders' equity	負債・資本合計	161,922	165,775	165,297	183,175	172,145	173,689

Note: From the fiscal year ended March 31, 2001, on, "Accrued employees' retirement benefits" are calculated according to new accounting standards. "Accrued employees' retirement benefits" for prior fiscal years are based on the previous standards.

注: 2001年3月期から、新会計基準に従って、退職給付引当金を掲載しています。それ以前は、従前の基準に基づく退職給付引当金を掲載しています。

CONSOLIDATED STATEMENTS OF INCOME 要約連結損益計算書

¥ Million 百万円

		1998	1999	2000	2001	2002	2003
Net sales	売上高	148,322	146,754	130,998	153,435	142,678	141,628
Cost of sales	売上原価	104,226	101,366	88,174	105,587	99,039	97,846
Gross profit	売上総利益	44,096	45,388	42,823	47,847	43,639	43,781
Selling, general and administrative expenses	販売費及び一般管理費	29,070	30,179	31,619	32,030	32,848	31,474
Operating income	営業利益	15,025	15,209	11,203	15,817	10,790	12,307
Non-operating income (expenses):	営業外損益:	924	791	671	1,324	825	93
Interest and dividend income	受取利息・配当金	632	556	445	501	453	417
Other non-operating income	その他営業外収益	591	706	589	1,102	649	595
Interest expenses	支払利息	(41)	(56)	(60)	(38)	(35)	(17)
Other non-operating expenses	その他営業外費用	(256)	(415)	(304)	(243)	(244)	(902)
Ordinary income	経常利益	15,950	15,999	11,875	17,140	11,615	12,400
Special gains (losses):	特別損益:	(1,100)	(419)	(3,260)	(2,413)	(2,495)	(2,136)
Special gains	特別利益	—	—	69	449	932	—
Special losses	特別損失	(1,100)	(419)	(3,329)	(2,862)	(3,427)	(2,136)
Income before income taxes	税金等調整前当期純利益	14,850	15,580	8,615	14,727	9,121	10,263
Income taxes	法人税等	8,297	8,011	3,898	6,341	3,400	4,674
Minority interests in earnings of consolidated subsidiaries	少数株主利益	—	—	68	19	49	112
Net income	当期純利益	6,553	7,567	4,648	8,366	5,670	5,476

Note: In accordance with the changes in accounting standards that took effect March 31, 1999, the figures shown for "Operating income" and "Ordinary income" for the fiscal year ended March 31, 1998, were arrived at after the inclusion of enterprise taxes (formerly included in "Selling, general and administrative expenses") in "Income taxes."

注: 1999年3月期における会計基準の変更に伴い、1998年3月期の営業利益および経常利益は、従来、販売費・一般管理費に含まれていた事業税を法人税等に組み替えたあとの数値を示しています。

		1998	1999	2000	2001	2002	2003
Number of Consolidated Subsidiaries	連結子会社数	11	18	25	26	27	28

		1998	1999	2000	2001	2002	2003
BALANCE SHEETS	貸借対照表						
Current assets:	流動資産:	110,214	105,914	103,556	107,315	93,891	94,641
Cash and deposits	現金及び預金	27,392	29,617	31,149	25,622	29,669	27,560
Others	その他	82,822	76,297	72,407	81,693	64,222	67,081
Fixed assets:	固定資産:	43,880	50,377	49,201	62,871	63,253	63,247
Tangible fixed assets	有形固定資産	27,726	31,287	30,163	29,484	29,198	31,110
Intangible fixed assets	無形固定資産	819	822	841	838	2,025	2,413
Investments	投資等	15,334	18,267	18,196	32,548	32,029	29,722
Total assets	総資産	154,094	156,291	152,758	170,186	157,145	157,888
Current liabilities	流動負債	49,277	46,534	39,547	50,081	35,692	36,121
Fixed liabilities:	固定負債:	7,096	7,268	8,243	10,059	10,412	11,131
Accrued employees' retirement benefits	退職給付引当金	6,390	6,580	6,360	8,731	9,238	9,883
Others	その他	706	688	1,883	1,328	1,174	1,248
Total liabilities	負債合計	56,373	53,803	47,791	60,141	46,105	47,252
Total shareholders' equity	資本合計	97,720	102,488	104,966	110,045	111,039	110,636
Total liabilities and shareholders' equity	負債・資本合計	154,094	156,291	152,758	170,186	157,145	157,888
STATEMENTS OF INCOME	損益計算書						
Net sales	売上高	123,809	125,675	107,702	129,698	117,518	114,115
Cost of sales	売上原価	89,974	89,723	75,065	92,986	84,731	81,839
Gross profit	売上総利益	33,835	35,952	32,637	36,712	32,787	32,276
Selling, general and administrative expenses	販売費及び一般管理費	22,222	23,389	24,287	24,699	25,532	23,741
Operating income	営業利益	11,612	12,562	8,349	12,013	7,255	8,535
Non-operating income (expenses)	営業外損益	2,832	1,325	1,390	1,534	1,797	2,158
Ordinary income	経常利益	14,445	13,887	9,739	13,547	9,052	10,693
Special gains (losses)	特別損益	(294)	(419)	(2,660)	(1,919)	(2,621)	(1,855)
Income before income taxes	税引前当期純利益	14,150	13,467	7,078	11,628	6,431	8,838
Net income	当期純利益	7,537	6,964	4,162	6,770	4,341	5,450
SEGMENT DATA	セグメント別データ						
Total orders by segment:	受注高:						
Water treatment chemicals	水処理薬品	41,669	39,851	39,470	40,284	39,719	39,246
Water treatment facilities	水処理装置	57,841	46,529	54,896	74,074	60,268	48,835
Environmental control facilities	環境施設	23,038	21,545	19,894	17,486	14,424	12,054
Total sales by segment:	売上高:						
Water treatment chemicals	水処理薬品	42,115	40,194	39,388	39,545	39,109	39,773
Water treatment facilities	水処理装置	60,324	56,851	52,844	70,695	60,294	59,343
Environmental control facilities	環境施設	21,369	28,629	15,469	19,458	18,114	15,000
OTHER DATA	その他						
Capital expenditures (excluding intangibles)	設備投資額(無形資産を除く)	2,865	6,045	1,463	1,703	2,144	3,510
Depreciation	減価償却費	1,867	2,183	2,344	2,204	2,321	2,397
R&D expenses	研究開発費	4,926	5,134	5,161	4,704	5,013	4,436
DATA PER SHARE OF COMMON STOCK (¥)	1株当たりデータ(円)						
Net income	当期純利益	56.8	52.5	31.3	51.0	32.8	40.9
Shareholders' equity	株主資本	735.9	771.8	790.4	828.7	839.2	859.9
Cash dividends	配当金	16.0	16.0	17.0	16.0	16.0	16.0

Notes: 1. In accordance with the changes in accounting standards that took effect March 31, 1999, the figures shown for "Operating income" and "Ordinary income" for the fiscal year ended March 31, 1998, were arrived at after the inclusion of enterprise taxes (formerly included in "Selling, general and administrative expenses") in "Income taxes."

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注: 1. 1999年3月期における会計基準の変更に伴い、1998年3月期の営業利益および経常利益は、従来、販売費・一般管理費に含まれていた事業税を法人税等に組み替えたあとの数値を示しています。

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CORPORATE DATA 会社概要

As of March 31, 2023 平成15年3月31日現在



Head Office
本社

Company Name:

Kurita Water Industries Ltd.

Address:

4-7, Nishi-Shinjuku 3-Chome, Shinjuku-ku, Tokyo 160-8383, Japan

Date of Establishment:

July 13, 1949

Paid-in Capital:

¥13,450,751,434

Stock Exchange Listings:

Tokyo, Osaka

Transfer Agent:

The Chuo Mitsui Trust and Banking Co., Ltd.

Number of Employees:

1,719

商号 栗田工業株式会社

所在地 〒160-8383 東京都新宿区西新宿三丁目4番7号

設立 昭和24年7月13日

資本金 13,450,751,434円

上場証券
取引所 東京、大阪

株式名義
書換代理人 中央三井信託銀行株式会社

従業員数 1,719名

For Further Information:

Kurita Water Industries Ltd.

Corporate Communications Section, Corporate Planning Division

Tel : 81(3)3347-3250

Fax : 81(3)3347-3099

E-mail : ir@kurita.co.jp

お問い合わせ先：栗田工業株式会社

経営企画室 企画部 広報課

Tel : (03) 3347-3250

Fax : (03) 3347-3099

E-mail : ir@kurita.co.jp



KURITA WATER INDUSTRIES LTD.

Kurita Water Industries Ltd.

4-7, Nishi-Shinjuku 3-chome,
Shinjuku-ku, Tokyo 160-8383, Japan
Tel: 81(3)3347-3111
<http://www.kurita.co.jp>

栗田工業株式会社

〒160-8383
東京都新宿区西新宿三丁目4番7号
Tel: (03)3347-3111
<http://www.kurita.co.jp>



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