

## Consolidated Financial Summary for the Nine Months Ended December 31, 2019

### 1. Overview of Results

Unit: Billions of Yen

	Year ending March 2020			Year ended March 2019			YoY Change		
	1st Half Result	3Q YTD	Full Year Forecast	1st Half Result	3Q YTD	Full Year Result	1st Half	3Q YTD	Full Year
Orders	137.8	196.1	270.0	139.6	200.6	258.4	-1.8	-4.5	+11.6
Water Treatment Chemicals	58.6	86.3	117.4	52.5	77.8	102.9	+6.1	+8.5	+14.5
Water Treatment Facilities	79.2	109.8	152.6	87.1	122.8	155.5	-7.9	-13.0	-2.9
Net Sales	131.8	197.1	273.0	126.5	191.7	257.3	+5.2	+5.4	+15.7
Water Treatment Chemicals	58.5	86.9	117.2	51.9	77.4	102.1	+6.6	+9.4	+15.1
Water Treatment Facilities	73.3	110.2	155.8	74.6	114.2	155.2	-1.4	-4.0	+0.6
Business Profit	13.7	20.3	26.5	10.9	18.4	25.7	+2.8	+1.9	+0.8
Water Treatment Chemicals	6.5	9.2	11.5	5.2	8.0	9.8	+1.3	+1.2	+1.7
Water Treatment Facilities	7.3	11.1	15.0	5.9	10.5	15.9	+1.4	+0.6	-0.9
Operating Profit	18.5	24.9	30.0	8.1	13.3	19.9	+10.4	+11.7	+10.1
Water Treatment Chemicals	6.4	8.9	10.5	2.4	3.4	4.3	+4.0	+5.6	+6.2
Water Treatment Facilities	12.1	16.0	19.5	5.8	10.0	15.5	+6.3	+6.0	+4.0
Profit Before Tax	18.8	24.4	30.2	8.3	13.8	20.3	+10.5	+10.6	+9.9
Profit Attributable to Owners of Parent	13.5	17.0	21.3	5.8	7.8	12.1	+7.7	+9.2	+9.2

Note 1. Orders and net sales are figures for external customers.

Note 2. Business profit and operating profit by segment indicate figures prior to adjustments and eliminations between segments.

### 2. Orders and Net Sales of Water Treatment Facilities by Products/Services

Unit: Billions of Yen

	Year ending March 2020			Year ended March 2019			YoY Change		
	1st Half Result	3Q YTD	Full Year Forecast	1st Half Result	3Q YTD	Full Year Result	1st Half	3Q YTD	Full Year
Domestic	59.5	81.9	115.0	68.9	96.3	125.3	-9.4	-14.3	-10.2
For the Electronics Industry	27.2	40.4	56.9	31.6	47.9	61.4	-4.4	-7.5	-4.5
Facilities	1.4	2.6	5.1	6.3	10.7	10.9	-4.9	-8.1	-5.8
Maintenance	9.6	12.9	18.4	8.8	12.1	17.8	+0.8	+0.7	+0.7
UPWS Business	12.7	19.6	26.2	13.1	19.7	25.8	-0.4	-0.2	+0.5
Tool Cleaning	3.5	5.3	7.1	3.4	5.3	6.9	+0.0	+0.1	+0.2
For General Industries	32.2	41.6	58.2	37.3	48.4	63.9	-5.0	-6.8	-5.7
Energy / Infrastructure	25.6	33.3	47.1	27.4	36.6	50.6	-1.8	-3.3	-3.5
Soil Remediation	5.2	6.1	8.5	8.3	9.6	10.6	-3.1	-3.6	-2.0
Others	1.5	2.2	2.6	1.6	2.1	2.8	-0.1	+0.0	-0.2
Overseas	19.7	27.9	37.6	18.2	26.5	30.2	+1.5	+1.4	+7.3
Facilities	13.9	19.7	26.4	12.1	17.1	18.4	+1.8	+2.6	+8.0
Maintenance	4.4	5.9	8.3	4.5	7.0	8.6	-0.2	-1.1	-0.3
UPWS Business	1.5	2.3	2.9	1.6	2.4	3.2	-0.1	-0.1	-0.3
Total Orders	79.2	109.8	152.6	87.1	122.8	155.5	-7.9	-13.0	-2.9
Domestic	55.2	83.9	117.5	54.1	84.2	115.7	+1.1	-0.3	+1.8
For the Electronics Industry	28.5	42.0	57.3	27.8	42.5	58.1	+0.7	-0.5	-0.8
Facilities	4.5	5.6	7.0	3.7	5.9	9.5	+0.7	-0.4	-2.6
Maintenance	7.8	11.6	17.0	7.5	11.6	15.9	+0.3	+0.0	+1.1
UPWS Business	12.7	19.6	26.2	13.1	19.7	25.8	-0.4	-0.2	+0.5
Tool Cleaning	3.5	5.4	7.1	3.4	5.3	6.9	+0.1	+0.1	+0.2
For General Industries	26.7	41.9	60.2	26.3	41.7	57.5	+0.4	+0.2	+2.7
Energy / Infrastructure	21.5	34.1	49.0	19.7	32.2	44.5	+1.8	+1.9	+4.6
Soil Remediation	3.7	5.7	8.5	5.3	7.5	10.4	-1.5	-1.8	-1.9
Others	1.5	2.1	2.7	1.3	2.0	2.7	+0.2	+0.1	+0.0
Overseas	18.1	26.3	38.3	20.6	29.9	39.5	-2.5	-3.6	-1.2
Facilities	12.1	17.3	26.1	16.1	22.1	28.7	-4.0	-4.7	-2.6
Maintenance	4.5	6.7	9.4	2.9	5.5	7.7	+1.6	+1.3	+1.6
UPWS Business	1.5	2.3	2.9	1.6	2.4	3.2	-0.1	-0.1	-0.3
Total Sales	73.3	110.2	155.8	74.6	114.2	155.2	-1.4	-3.9	+0.6