

Half-Year Consolidated Financial Summary

For the Six Months Ended September 30, 2019

Contents

Results of Operations.....	1	Research and Development (R&D) Expenses.....	4
Orders, Net Sales, Business Profit and Operating Profit by Business Segment.....	2	Capital Expenditures (Property, Plant and Equipment)	4
Orders and Net Sales of Water Treatment Facilities	3	Depreciation (Property, Plant and Equipment)	4
		Number of Employees	4

November 11, 2019

KURITA WATER INDUSTRIES LTD.

Forecasts contained in this report are based on management's assumption and beliefs in light of the information currently available. But they may be subject to change due to a wide range of factors, and no warranty is made regarding their attainability.

Results of Operations

Unit: Millions of yen

	2019/3		2020/3							
	1st Half Result	Full Year Result	1st Half Previous Forecast	1st Half Result	Change from Previous Year		Full Year Previous Forecast	Full Year Current Forecast	Change from Previous Year	
					Amount	Percentage			Amount	Percentage
Orders	139,584	258,439	138,700	137,768	-1,816	-1.3%	272,000	270,000	+11,561	+4.5%
Water Treatment Chemicals	52,473	102,939	60,500	58,576	+6,103	+11.6%	120,400	117,400	+14,461	+14.0%
Water Treatment Facilities	87,110	155,500	78,200	79,192	-7,918	-9.1%	151,600	152,600	-2,900	-1.9%
Net Sales	126,542	257,331	134,600	131,758	+5,216	+4.1%	280,000	273,000	+15,669	+6.1%
Water Treatment Chemicals	51,894	102,113	60,000	58,484	+6,590	+12.7%	120,100	117,200	+15,087	+14.8%
Water Treatment Facilities	74,648	155,218	74,600	73,274	-1,374	-1.8%	159,900	155,800	+582	+0.4%
Gross Profit	39,213	82,661	46,400	46,376	+7,162	+18.3%	95,600	93,500	+10,839	+13.1%
SG&A Expenses	28,282	56,994	34,100	32,694	+4,412	+15.6%	69,100	67,000	+10,006	+17.6%
Business Profit	10,931	25,667	12,300	13,681	+2,750	+25.2%	26,500	26,500	+833	+3.2%
Net of Other Income and Expenses	-2,798	-5,806	4,000	4,822	+7,620	-	3,500	3,500	+9,306	-
Operating Profit	8,132	19,860	16,300	18,504	+10,372	+127.5%	30,000	30,000	+10,140	+51.1%
Net of Finance Income and Costs	131	259	50	177	+46	-	100	100	-159	-
Share of profit of investments accounted for using equity method	33	146	50	89	+56	-	100	100	-46	-
Profit Before Tax	8,297	20,267	16,400	18,772	+10,475	+126.3%	30,200	30,200	+9,933	+49.0%
Profit Attributable to Owners of Parent	5,775	12,050	11,600	13,490	+7,715	+133.6%	21,300	21,300	+9,250	+76.8%
Basic earnings per share(yen)	51.44	107.33	103.31	120.15	+68.71	+133.6%	189.71	189.69	+82.36	+76.7%

Note 1. Full-year financial results by segment for the fiscal year ended March 31, 2019 are approximate values tentatively calculated on the IFRS basis.

Note 2. Business profit is calculated by deducting cost of sales and SG&A expenses from net sales.

Orders, Net Sales, Business Profit and Operating Profit by Business Segment

Unit: Billions of yen

	2019/3		2020/3							
	1st Half Result	Full Year Result	1st Half Previous Forecast	1st Half Result	Change from Previous Year		Full Year Previous Forecast	Full Year Current Forecast	Change from Previous Year	
					Amount	Percentage			Amount	Percentage
Orders	139.6	258.4	138.7	137.8	-1.8	-1.3%	272.0	270.0	+11.6	+4.5%
Water Treatment Chemicals	52.5	102.9	60.5	58.6	+6.1	+11.6%	120.4	117.4	+14.5	+14.0%
Domestic	23.5	46.2	24.2	24.0	+0.5	+2.3%	47.3	47.0	+0.8	+1.8%
Overseas	29.0	56.7	36.3	34.5	+5.6	+19.2%	73.1	70.4	+13.6	+24.0%
Water Treatment Facilities	87.1	155.5	78.2	79.2	-7.9	-9.1%	151.6	152.6	-2.9	-1.9%
Domestic	68.9	125.3	54.8	59.5	-9.4	-13.7%	114.5	115.0	-10.2	-8.2%
Overseas	18.2	30.2	23.4	19.7	+1.5	+8.3%	37.1	37.6	+7.3	+24.3%
Net Sales	126.5	257.3	134.6	131.8	+5.2	+4.1%	280.0	273.0	+15.7	+6.1%
Water Treatment Chemicals	51.9	102.1	60.0	58.5	+6.6	+12.7%	120.1	117.2	+15.1	+14.8%
Domestic	23.0	45.5	23.6	23.8	+0.9	+3.7%	47.0	46.8	+1.3	+2.9%
Overseas	28.9	56.6	36.4	34.6	+5.7	+19.9%	73.1	70.4	+13.8	+24.4%
Water Treatment Facilities	74.6	155.2	74.6	73.3	-1.4	-1.8%	159.9	155.8	+0.6	+0.4%
Domestic	54.1	116.0	55.0	55.2	+1.1	+2.1%	120.1	117.5	+1.5	+1.3%
Overseas	20.6	39.3	19.6	18.1	-2.5	-12.2%	39.8	38.3	-1.0	-2.4%
Business Profit	10.9	25.7	12.3	13.7	+2.8	+25.2%	26.5	26.5	+0.8	+3.2%
Water Treatment Chemicals	5.2	9.9	5.7	6.5	+1.3	+24.6%	11.0	11.5	+1.6	+16.5%
Water Treatment Facilities	5.9	16.1	6.7	7.3	+1.4	+23.7%	15.5	15.0	-1.1	-6.8%
Operating Profit	8.1	19.9	16.3	18.5	+10.4	+127.5%	30.0	30.0	+10.1	+51.1%
Water Treatment Chemicals	2.4	4.8	4.9	6.4	+4.0	+163.4%	9.7	10.5	+5.7	+121.0%
Water Treatment Facilities	5.8	14.9	11.5	12.1	+6.3	+108.9%	20.3	19.5	+4.6	+31.1%

Note 1. Orders and net sales are figures for external customers.

Note 2. Business profit and operating profit by segment indicates figures prior to adjustments and eliminations between segments.

Note 3. Full-year financial results by segment and domestic and overseas breakdowns for the fiscal year ended March 31, 2019 are approximate values tentatively calculated on the IFRS basis.

Note 4. Business profit is calculated by deducting cost of sales and SG&A expenses from net sales.

Orders and Net Sales of Water Treatment Facilities

Unit: Billions of yen

		2019/3		2020/3							
		1st Half Result	Full Year Result	1st Half Previous Forecast	1st Half Result	Change from Previous Year		Full Year Previous Forecast	Full Year Current Forecast	Change from Previous Year	
						Amount	Percentage			Amount	Percentage
Orders	Domestic	68.9	125.3	54.8	59.5	-9.4	-13.7%	114.5	115.0	-10.2	-8.2%
	For the Electronics Industry	31.6	61.8	26.0	27.2	-4.4	-13.9%	56.9	56.9	-4.9	-8.0%
	Facilities	6.3	10.9	2.6	1.4	-4.9	-77.5%	6.6	5.1	-5.8	-53.1%
	Maintenance	8.8	18.2	7.2	9.6	+0.8	+9.4%	16.1	18.4	+0.2	+1.3%
	UPWS Business	13.1	25.8	12.7	12.7	-0.4	-2.9%	26.9	26.2	+0.5	+1.8%
	Tool Cleaning	3.4	6.9	3.6	3.5	+0.0	+1.2%	7.3	7.1	+0.2	+2.7%
	For General Industries	37.3	63.5	28.9	32.2	-5.0	-13.5%	57.6	58.2	-5.3	-8.4%
	Energy / Infrastructure	27.4	49.9	24.2	25.6	-1.8	-6.7%	46.8	47.1	-2.9	-5.8%
	Soil Remediation	8.3	10.6	3.5	5.2	-3.1	-37.4%	8.1	8.5	-2.0	-19.4%
	Others	1.6	3.0	1.2	1.5	-0.1	-6.3%	2.6	2.6	-0.4	-13.2%
	Overseas	18.2	30.2	23.4	19.7	+1.5	+8.3%	37.1	37.6	+7.3	+24.3%
	Facilities	12.1	18.4	17.6	13.9	+1.8	+14.9%	25.7	26.4	+8.0	+43.6%
	Maintenance	4.5	8.6	4.3	4.4	-0.2	-4.0%	8.4	8.3	-0.3	-4.0%
	UPWS Business	1.6	3.2	1.5	1.5	-0.1	-6.3%	3.0	2.9	-0.3	-10.6%
Total Orders		87.1	155.5	78.2	79.2	-7.9	-9.1%	151.6	152.6	-2.9	-1.9%
Net Sales	Domestic	54.1	116.0	55.0	55.2	+1.1	+2.1%	120.1	117.5	+1.5	+1.3%
	For the Electronics Industry	27.8	59.4	29.2	28.5	+0.7	+2.5%	59.1	57.3	-2.2	-3.6%
	Facilities	3.7	9.8	5.1	4.5	+0.7	+18.9%	7.7	7.0	-2.8	-28.9%
	Maintenance	7.5	17.0	7.9	7.8	+0.3	+4.3%	17.2	17.0	+0.0	+0.2%
	UPWS Business	13.1	25.8	12.7	12.7	-0.4	-2.9%	26.9	26.2	+0.5	+1.8%
	Tool Cleaning	3.4	6.9	3.6	3.5	+0.1	+1.7%	7.3	7.1	+0.2	+2.3%
	For General Industries	26.3	56.5	25.8	26.7	+0.4	+1.7%	61.0	60.2	+3.7	+6.6%
	Energy / Infrastructure	19.7	43.3	20.8	21.5	+1.8	+9.2%	49.8	49.0	+5.7	+13.2%
	Soil Remediation	5.3	10.4	3.8	3.7	-1.5	-29.0%	8.5	8.5	-1.9	-18.6%
	Others	1.3	2.8	1.2	1.5	+0.2	+12.4%	2.7	2.7	-0.1	-1.8%
	Overseas	20.6	39.3	19.6	18.1	-2.5	-12.2%	39.8	38.3	-1.0	-2.4%
	Facilities	16.1	28.4	13.6	12.1	-4.0	-24.8%	27.9	26.1	-2.3	-8.0%
	Maintenance	2.9	7.7	4.5	4.5	+1.6	+54.7%	8.9	9.4	+1.7	+21.4%
	UPWS Business	1.6	3.2	1.5	1.5	-0.1	-6.3%	3.0	2.9	-0.3	-10.6%
Total Net Sales		74.6	155.2	74.6	73.3	-1.4	-1.8%	159.9	155.8	+0.6	+0.4%

Note. Full-year financial results for the fiscal year ended March 31, 2019 are approximate values tentatively calculated on the IFRS basis.

Research and Development (R&D) Expenses

Unit: Billions of yen

	2019/3		2020/3		
	1st Half Result	Full Year Result	1st Half Result	Full Year Previous Forecast	Full Year Current Forecast
Water Treatment Chemicals	0.9	1.9	1.0	1.8	1.8
Water Treatment Facilities	1.8	3.6	1.7	3.8	3.8
Total	2.7	5.5	2.7	5.6	5.6

Capital Expenditures (Property, Plant and Equipment)

Unit: Billions of yen

	2019/3		2020/3		
	1st Half Result	Full Year Result	1st Half Result	Full Year Previous Forecast	Full Year Current Forecast
Water Treatment Chemicals		3.1	2.9		
Water Treatment Facilities		35.0	12.2		
Total	13.7	38.1	15.1	24.0	24.0

Depreciation (Property, Plant and Equipment)

Unit: Billions of yen

	2019/3		2020/3		
	1st Half Result	Full Year Result	1st Half Result	Full Year Previous Forecast	Full Year Current Forecast
Water Treatment Chemicals	1.4	3.3	1.6	3.3	3.3
Water Treatment Facilities	7.6	13.6	5.5	12.7	13.0
Total	9.0	16.9	7.1	16.0	16.3

Number of Employees

	2018/9	2019/3	2019/9	Amount change	
				vs.2018/9	vs.2019/3
Consolidated	6,219	6,613	6,868	+649	+255

Note. Full-year financial results for the fiscal year ended March 31, 2019 are approximate values tentatively calculated on the IFRS basis