

1st Quarter Consolidated Financial Summary

For the Three Months Ended June 30, 2017

1. Orders, Sales and Operating Income by Business Segment

(Billions of yen)

	Year ending March 2018			Year ended March 2017			% Change		
	1Q 2017.4-6	1st Half Projection	Full Year Projection	1Q 2016.4-6	1st Half	Full Year	1Q	1st Half Projection	Full Year Projection
Orders	68.0	112.0	221.0	56.3	112.5	218.7	+20.8%	-0.4%	+1.0%
Water treatment chemicals	22.2	44.4	89.5	21.0	42.0	82.1	+5.4%	+5.7%	+9.0%
Water treatment facilities	45.9	67.6	131.5	35.3	70.5	136.6	+30.0%	-4.1%	-3.7%
Electronics industry	23.6	34.3	69.0	16.9	34.6	72.5	+39.1%	-0.9%	-4.7%
General industries	22.3	33.3	62.5	18.4	35.8	64.2	+21.5%	-7.2%	-2.6%
Sales	48.3	104.0	223.0	46.4	103.8	214.2	+4.1%	+0.2%	+4.1%
Water treatment chemicals	21.1	44.3	89.4	20.1	41.5	81.9	+4.6%	+6.9%	+9.2%
Water treatment facilities	27.2	59.7	133.6	26.2	62.4	132.3	+3.8%	-4.3%	+1.0%
Electronics industry	16.6	33.7	72.7	16.3	36.0	74.4	+1.8%	-6.5%	-2.2%
General industries	10.6	26.0	60.9	10.0	26.4	57.9	+6.9%	-1.2%	+5.1%
Operating Income	3.5	7.7	18.5	3.7	9.6	19.5	-6.1%	-20.2%	-4.9%
Water treatment chemicals	1.5	4.1	7.7	1.9	4.1	7.2	-17.6%	+0.2%	+6.6%
Water treatment facilities	2.0	3.6	10.8	1.9	5.6	12.2	+5.3%	-35.2%	-11.7%
Electronics industry	2.1	3.3	8.6	2.3	5.5	10.8	-8.5%	-40.5%	-20.4%
General industries	-0.1	0.3	2.2	-0.4	0.0	1.5	-	-	+52.9%

2. Orders from and Sales to the Electronics Industry by Products/Service Segment

(Billions of yen)

	Year ending March 2018			Year ended March 2017			% Change		
	1Q 2017.4-6	1st Half Projection	Full Year Projection	1Q 2016.4-6	1st Half	Full Year	1Q	1st Half Projection	Full Year Projection
Domestic	15.6	22.2	44.6	11.9	24.3	51.3	+30.9%	-8.5%	-13.1%
Facilities	4.2	1.4	2.0	0.9	1.2	4.3	+390.9%	+19.8%	-52.7%
UPWS Business	6.1	11.9	23.5	7.6	14.5	27.4	-19.9%	-18.3%	-14.2%
Maintenance	3.5	5.8	12.6	2.0	5.5	13.1	+78.7%	+4.4%	-4.4%
Tool Cleaning	1.7	3.2	6.5	1.4	3.1	6.5	+20.5%	+4.6%	+0.0%
Overseas	8.0	12.1	24.5	5.0	10.4	21.2	+58.4%	+17.0%	+15.5%
Facilities	5.8	8.0	14.7	3.2	7.0	13.8	+79.9%	+13.7%	+6.9%
UPWS Business	0.4	0.9	2.4	0.3	0.7	1.4	+39.1%	+31.1%	+74.1%
Maintenance	1.7	3.3	7.4	1.5	2.7	6.1	+15.8%	+22.0%	+22.1%
Total Orders from Electronics Ind.	23.6	34.3	69.0	16.9	34.6	72.5	+39.1%	-0.9%	-4.7%
Domestic	12.1	23.6	47.1	12.1	24.7	49.3	-0.4%	-4.8%	-4.5%
Facilities	1.3	2.8	4.3	0.8	1.4	2.6	+64.1%	+96.1%	+65.8%
UPWS Business	6.1	11.9	23.5	7.6	14.5	27.4	-19.9%	-18.3%	-14.2%
Maintenance	2.9	5.7	12.7	2.2	5.7	12.8	+32.8%	-0.3%	-0.7%
Tool Cleaning	1.7	3.2	6.5	1.5	3.1	6.4	+16.1%	+3.6%	+0.6%
Overseas	4.5	10.1	25.7	4.2	11.3	25.1	+8.3%	-10.4%	+2.4%
Facilities	3.2	6.6	16.4	2.6	8.3	17.6	+23.9%	-20.1%	-7.1%
UPWS Business	0.4	0.9	2.4	0.3	0.7	1.4	+39.1%	+31.1%	+74.1%
Maintenance	0.9	2.6	6.9	1.3	2.4	6.1	-30.6%	+12.1%	+13.9%
Total Sales to Electronics Ind.	16.6	33.7	72.7	16.3	36.0	74.4	+1.8%	-6.5%	-2.2%

UPWS Business stands for Ultrapure Water Supply Business.

3. Capital Expenditures, Depreciation and R&D Expenses

(Billions of yen)

	Year ending March 2018		Year ended March 2017		
	1Q 2017.4-6	Full Year Projection	1Q 2016.4-6	1st Half	Full Year
Capital Expenditures (Tangibles)	3.7	20.0	1.6	3.8	9.3
Depreciation	3.3	13.0	3.4	6.7	13.2
R&D Expenses	1.2	5.5	1.1	2.4	5.0

