# 1st Quarter Consolidated Financial Summary 

For the Three Months Ended June 30, 2023

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August 8, 2023

## KURITA WATER INDUSTRIES LTD.

Forecasts contained in this report are based on management's assumption and beliefs in light of the information currently available.
But they may be subject to change due to a wide range of factors, and no warranty is made regarding their attainability.

## Results of Operations

| Unit: Billions of yen |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023/3 |  |  | 2024/3 |  |  |  |  |  |
|  | $\begin{gathered} 1 \mathrm{Q} \\ 2022.4-6 \end{gathered}$ | 1st Half Result | Full Year Result | $\begin{gathered} 1 Q \\ 2023.4-6 \end{gathered}$ | Change from Previous Year | 1st Half <br> Forecast | Change from Previous Year | Full Year Forecast | Change from Previous Year |
| Orders | 100.1 | 200.4 | 374.3 | 98.4 | (1.7) | 175.0 | (25.4) | 350.0 | (24.3) |
| Electronics Industry | 43.6 | 93.5 | 169.9 | 42.0 | (1.5) | 68.0 | (25.5) | 140.0 | (29.9) |
| General Industry | 56.5 | 106.9 | 204.4 | 56.4 | (0.2) | 107.0 | +0.1 | 210.0 | +5.6 |
| Net Sales | 74.7 | 160.7 | 344.6 | 90.5 | +15.9 | 181.0 | +20.3 | 375.0 | +30.4 |
| Electronics Industry | 30.9 | 67.4 | 149.3 | 43.2 | +12.3 | 81.0 | +13.6 | 162.5 | +13.2 |
| General Industry | 43.7 | 93.3 | 195.3 | 47.3 | +3.6 | 100.0 | +6.7 | 212.5 | +17.2 |
| Cost of Sales Ratio Gross Profit | $\begin{array}{r} \hline 64.9 \% \\ 26.2 \end{array}$ | $\begin{array}{r} \hline 64.6 \% \\ 56.9 \end{array}$ | $\begin{aligned} & 65.3 \% \\ & 119.7 \end{aligned}$ | $\begin{array}{r} \hline 67.7 \% \\ 29.3 \end{array}$ | $\begin{array}{r} +2.7 \mathrm{pp} \\ +3.1 \end{array}$ | $\begin{array}{r} \hline 67.5 \% \\ 58.8 \end{array}$ | $\begin{array}{r} +3.0 \mathrm{pp} \\ +1.9 \end{array}$ | $\begin{aligned} & \hline 66.4 \% \\ & 126.0 \end{aligned}$ | $\begin{array}{r} +1.1 \mathrm{pp} \\ +6.3 \end{array}$ |
| SG\&A Expenses | 19.9 | 40.3 | 81.1 | 21.8 | +2.0 | 42.6 | +2.3 | 86.0 | +4.9 |
| Business Profit <br> Business Profit Margin | 6.3 $8.5 \%$ | $\begin{array}{r} 16.6 \\ 10.3 \% \end{array}$ | $\begin{array}{r} 38.6 \\ 11.2 \% \end{array}$ | $\begin{array}{r} 7.5 \\ 8.2 \% \end{array}$ | $\begin{array}{r} +1.1 \\ (0.2 p p) \end{array}$ | 16.2 $9.0 \%$ | $\begin{array}{r} (0.4) \\ (1.4 \mathrm{pp}) \end{array}$ | 40.0 $10.7 \%$ | $\begin{array}{r} +1.4 \\ (0.5 \mathrm{pp}) \end{array}$ |
| Electronics Industry | 4.3 | 10.0 | 21.8 | 4.4 | +0.1 | 7.4 | (2.6) | 18.1 | (3.7) |
| General Industry | 2.0 | 6.6 | 16.9 | 3.1 | +1.1 | 8.8 | +2.2 | 21.9 | +5.0 |
| Net of Other Income and Expenses | 0.1 | (0.3) | (9.5) | 0.7 | +0.6 | (0.5) | (0.2) | (1.0) | +8.5 |
| Operating Profit <br> Operating Profit Margin | 6.4 $8.5 \%$ | $\begin{array}{r} 16.3 \\ 10.2 \% \end{array}$ | 29.1 $8.4 \%$ | 8.1 $9.0 \%$ | +1.8 +0.4 pp | 15.7 $8.7 \%$ | $\begin{array}{r} (0.6) \\ (1.5 \mathrm{pp}) \end{array}$ | 39.0 $10.4 \%$ | $\begin{array}{r} +9.9 \\ +2.0 \mathrm{pp} \end{array}$ |
| Electronics Industry | 4.3 | 9.9 | 20.9 | 4.5 | +0.2 | 7.4 | (2.5) | 18.1 | (2.8) |
| General Industry | 2.1 | 6.4 | 8.2 | 3.6 | +1.5 | 8.3 | +1.9 | 20.9 | +12.7 |
| Net of Finance Income and Costs | 0.9 | 1.1 | 0.9 | (0.0) | (0.9) | (0.2) | (1.3) | (0.8) | (1.7) |
| Share of profit (loss) of investments accounted for using equity method | 0.0 | 0.1 | 0.2 | 0.0 | (0.0) | 0.0 | (0.1) | 0.0 | (0.2) |
| Profit Before Tax | 7.3 | 17.5 | 30.2 | 8.1 | +0.8 | 15.5 | (2.0) | 38.2 | +8.0 |
| Profit Attributable to Owners of Parent | 4.9 | 12.4 | 20.1 | 5.7 | +0.8 | 10.5 | (1.9) | 27.0 | +6.9 |
| Basic Earnings per Share (yen) | 43.29 | 110.15 | 179.14 | 50.67 | +7.38 | 93.42 | (16.73) | 240.21 | +61.07 |
| Number of Employees | - | 8,042 | 7,784 | - |  |  | - | - |  |

Note 1. Orders and net sales are figures for external customers
Note 2. Business profit and operating profit by segment indicates figures prior to adjustments and eliminations between segments.
Note 3. Figures in each industry segment for the year ended March 31, 2023 are approximate values tentatively calculated in August 2023, and subject to change depending on the accounting audit results.

|  | 2023/3 |  |  | 2024/3 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 1 Q \\ 2022.4-6 \end{gathered}$ | 1st Half Result | Full Year Result | $\begin{gathered} 1 Q \\ 2023.4-6 \end{gathered}$ | Change from Previous Year | 1st Half Forecast | Change from Previous Year | Full Year Forecast | Change from Previous Year |
| Electronics Industry | 43.6 | 93.5 | 169.9 | 42.0 | (1.5) | 68.0 | (25.5) | 140.0 | (29.9) |
| Facilities | 15.1 | 40.0 | 68.6 | 14.9 | (0.1) | 18.1 | (21.9) | 38.2 | (30.4) |
| Recurring Contract-Based Service | 10.0 | 20.2 | 42.3 | 11.3 | +1.3 | 22.4 | +2.2 | 46.3 | +4.0 |
| Service | 18.5 | 33.3 | 59.0 | 15.9 | (2.7) | 27.5 | (5.8) | 55.5 | (3.6) |
| Chemicals | 2.7 | 5.6 | 10.7 | 2.5 | (0.2) | 5.4 | (0.2) | 10.6 | (0.0) |
| Precision Tool Cleaning | 7.0 | 14.4 | 27.7 | 5.6 | (1.3) | 12.8 | (1.6) | 27.0 | (0.6) |
| Maintenance | 8.9 | 13.3 | 20.7 | 7.7 | (1.2) | 9.3 | (4.0) | 17.8 | (2.9) |
| General Industry | 56.5 | 106.9 | 204.4 | 56.4 | (0.2) | 107.0 | +0.1 | 210.0 | +5.6 |
| Facilities | 7.2 | 13.8 | 26.4 | 7.7 | +0.5 | 12.3 | (1.5) | 25.9 | (0.5) |
| Recurring Contract-Based Service | 2.2 | 3.1 | 6.7 | 2.9 | +0.7 | 5.0 | +1.9 | 9.7 | +3.0 |
| Services | 47.2 | 90.0 | 171.3 | 45.8 | (1.4) | 89.7 | (0.3) | 174.4 | +3.0 |
| Chemicals | 29.0 | 60.3 | 120.1 | 27.8 | (1.2) | 62.3 | +2.0 | 124.6 | +4.5 |
| Maintenance | 16.2 | 25.9 | 43.5 | 16.4 | +0.2 | 23.7 | (2.2) | 42.2 | (1.4) |
| Others | 2.0 | 3.8 | 7.6 | 1.7 | (0.3) | 3.7 | (0.1) | 7.6 | (0.1) |
| Total Orders | 100.1 | 200.4 | 374.3 | 98.4 | (1.7) | 175.0 | (25.4) | 350.0 | (24.3) |
| Electronics Industry | 30.9 | 67.4 | 149.3 | 43.2 | +12.3 | 81.0 | +13.6 | 162.5 | +13.2 |
| Facilities | 8.2 | 19.2 | 50.1 | 19.5 | +11.3 | 33.4 | +14.3 | 60.1 | +10.0 |
| Recurring Contract-Based Service | 9.9 | 20.2 | 42.1 | 11.2 | +1.3 | 22.6 | +2.5 | 46.6 | +4.4 |
| Service | 12.8 | 28.1 | 57.1 | 12.6 | (0.2) | 25.0 | (3.1) | 55.9 | (1.2) |
| Chemicals | 2.7 | 5.6 | 10.7 | 2.5 | (0.2) | 5.4 | (0.2) | 10.7 | (0.0) |
| Precision Tool Cleaning | 6.9 | 14.3 | 27.6 | 5.7 | (1.2) | 12.8 | (1.6) | 27.0 | (0.6) |
| Maintenance | 3.2 | 8.1 | 18.8 | 4.3 | +1.1 | 6.8 | (1.4) | 18.2 | (0.6) |
| General Industry | 43.7 | 93.3 | 195.3 | 47.3 | +3.6 | 100.0 | +6.7 | 212.5 | +17.2 |
| Facilities | 3.3 | 7.9 | 20.0 | 4.5 | +1.2 | 9.1 | +1.2 | 24.5 | +4.4 |
| Recurring Contract-Based Service | 1.4 | 2.8 | 5.8 | 2.2 | +0.9 | 5.3 | +2.5 | 9.4 | +3.6 |
| Services | 39.0 | 82.6 | 169.5 | 40.6 | +1.6 | 85.6 | +3.0 | 178.6 | +9.1 |
| Chemicals | 28.4 | 59.9 | 119.7 | 27.7 | (0.7) | 61.8 | +2.0 | 124.3 | +4.6 |
| Maintenance | 8.7 | 18.7 | 41.5 | 11.2 | +2.4 | 19.3 | +0.6 | 43.9 | +2.4 |
| Others | 1.9 | 4.0 | 8.3 | 1.7 | (0.2) | 4.5 | +0.4 | 10.4 | +2.1 |
| Total Sales | 74.7 | 160.7 | 344.6 | 90.5 | +15.9 | 181.0 | +20.3 | 375.0 | +30.4 |

Note. Figures in each industry segment for the year ended March 31, 2023 are unaudited approximate values calculated in August 2023.

