## **Consolidated Financial Summary**

For the Fiscal Year Ended March 31, 2010

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May 7, 2010

# **WATER INDUSTRIES LTD.**

Forecasts contained in this report are based on management's assumption and beliefs in light of the information currently available. But they may be subject to change due to a wide range of factors, and no warranty is made regarding their attainability.

### **Results of Operations**

r													Unit: Millions of yen						
			200	09/3					201	10/3			2011/3						
	1st Half Result	Change Previou		Full Year Result	Change Previou		1st Half Result	Chang Previou		Full Year Result	Chang Previor	e from us Year	1st Half Projected	Chang Previou		Full Year Projected		ge from ous Year	
		Amount	Percentage		Amount	Percentage		Amount	Percentage		Amount	Percentage	-,	Amount	Percentage	-	Amount	Percentag	
Orders	106,755	-2,040	-1.9%	195,065	-13,624	-6.5%	88,101	-18,654	-17.5%	175,162	-19,903	-10.2%	96,300	+8,199	+9.3%	200,000	+24,838	3 +14.2%	
Water Treatment Chemicals	31,198	+1,473	+5.0%	58,470	-559	-0.9%	26,775	-4,423	-14.2%	53,370	-5,100	-8.7%	29,034	+2,259	+8.4%	57,924	+4,554	+8.5%	
Water Treatment Facilities	75,557	-3,513	-4.4%	136,595	-13,064	-8.7%	61,325	-14,232	-18.8%	121,791	-14,804	-10.8%	67,266	+5,941	+9.7%	142,076	+20,285	5 +16.7%	
Net Sales	95,671	+1,559	+1.7%	199,706	-5,169	-2.5%	83,815	-11,856	-12.4%	178,520	-21,186	-10.6%	88,300	+4,485	+5.4%	195,000	+16,480	) +9.2%	
Water Treatment Chemicals	30,682	+1,807	+6.3%	58,331	-315	-0.5%	26,665	-4,017	-13.1%	53,743	-4,588	-7.9%	28,374	+1,709	+6.4%	57,320	+3,577	46.7%	
Water Treatment Facilities	64,989	-247	-0.4%	141,374	-4,854	-3.3%	57,150	-7,839	-12.1%	124,777	-16,597	-11.7%	59,926	+2,776	+4.9%	137,680	+12,903	8 +10.3%	
(Cost of Sales Ratio)	(66.9%)	(+0.5)		(68.0%)	(+0.4)		(64.3%)	(-2.6)		(65.7%)	(-2.3)		(66.0%)	(+1.7)		(66.6%)	(+0.9)	)	
Gross Profit	31,652	+0	+0.0%	63,831	-2,494	-3.8%	29,933	-1,719	-5.4%	61,299	-2,532	-4.0%	30,000	+67	+0.2%	65,100	+3,801	+6.2%	
SG & A Expenses	18,448	+292	+1.6%	35,896	+39	+0.1%	17,055	-1,393	-7.6%	34,941	-955	-2.7%	17,800	+745	+4.4%	35,600	+659	+1.9%	
(% of Net Sales)	(19.3%)	(0.0)		(18.0%)	(+0.5)		(20.3%)	(1.0)		(19.6%)	(+1.6)		(20.2%)	(-0.1)		(18.3%)	(-1.3)	)	
Operating Income	13,203	-292	-2.2%	27,935	-2,533	-8.3%	12,878	-325	-2.5%	26,358	-1,577	-5.6%	12,200	-678	-5.3%	29,500	+3,142	2 +11.9%	
(% of Net Sales)	(13.8%)	(-0.5)		(14.0%)	(-0.9)		(15.4%)	(+1.6)		(14.8%)	(+0.8)		(13.8%)	(-1.6)		(15.1%)	(+0.3)	)	
Net of non-operating income and expenses	452	-115		982	+207		288	-164		738	-244		200	-88		500	-238	3	
Ordinary Income	13,655	-407	-2.9%	28,917	-2,326	-7.4%	13,166	-489	-3.6%	27,096	-1,821	-6.3%	12,400	-766	-5.8%	30,000	+2,904	+10.7%	
(% of Net Sales)	(14.3%)	(-0.6)		(14.5%)	(-0.7)		(15.7%)	(+1.4)		(15.2%)	(+0.7)		(14.0%)	(-1.7)		(15.4%)	(+0.2)	)	
Net Income	7,478	-44	-0.6%	16,299	-1,998	-10.9%	8,142	+664	+8.9%	17,288	+989	+6.1%	7,500	-642	-7.9%	17,300	+12	2 +0.1%	
(% of Net Sales)	(7.8%)	(-0.2)		(8.2%)	(-0.7)		(9.7%)	(+1.9)		(9.7%)	(+1.5)		(8.5%)	(-1.2)		(8.9%)	(-0.8)	)	
Net income per share (yen)	58.12	-0.34	-0.6%	126.69	-15.52	-10.9%	63.29	+5.17	+8.9%	134.38	+7.69	+6.1%	58.30	-4.99	-7.9%	134.47	+0.09	+0.1%	

#### Orders, Sales and Operating Income by Business Segment

Unit: Billions of yen

	2009/3				2010/3						2011/3							
	1st Half Result	Chang Previou		Full Year Result	Change Previous		1st Half Result	Previo	ge from us Year Percentage	Full Year Result	Chang Previou Amount		1st Half Projected	Chang Previou		Full Year Projected	Change Previou	
Orders	106.8	Amount -2.0	-1.9%	195.1	Amount	-6.5%	88.1	Amount -18.7	-17.5%	175.2	-19.9	-10.2%	96.3	Amount +8.2	+9.3%	200.0	Amount +24.8	+14.2%
		-						-						-			-	
Water Treatment Chemicals	31.2	+1.5	+5.0%	58.5	-0.6	-0.9%	26.8	-4.4	-14.2%	53.4	-5.1	-8.7%	29.0	+2.3	+8.4%	57.9	+4.5	+8.5%
Water Treatment Facilities	75.6	-3.5	-4.4%	136.6	-13.1	-8.7%	61.3	-14.2	-18.8%	121.8	-14.8	-10.8%	67.3	+5.9	+9.7%	142.1	+20.3	+16.7%
Electronics industry	39.7	-4.8	-10.9%	73.7	-14.4	-16.4%	32.5	-7.2	-18.2%	71.0	-2.7	-3.7%	38.6	+6.1	+18.8%	84.2	+13.2	+18.6%
General industry	35.9	+1.3	+3.8%	62.9	+1.4	+2.2%	28.9	-7.0	-19.6%	50.8	-12.1	-19.2%	28.7	-0.2	-0.5%	57.8	+7.1	+13.9%
Sales	95.7	+1.6	+1.7%	199.7	-5.2	-2.5%	83.8	-11.9	-12.4%	178.5	-21.2	-10.6%	88.3	+4.5	+5.3%	195.0	+16.5	+9.2%
Water Treatment Chemicals	30.7	+1.8	+6.3%	58.3	-0.3	-0.5%	26.7	-4.0	-13.1%	53.7	-4.6	-7.9%	28.4	+1.7	+6.4%	57.3	+3.6	+6.7%
Water Treatment Facilities	65.0	-0.2	-0.4%	141.4	-4.9	-3.3%	57.2	-7.8	-12.1%	124.8	-16.6	-11.7%	59.9	+2.8	+4.9%	137.7	+12.9	+10.3%
Electronics industry	37.6	-2.6	-6.5%	77.6	-13.5	-14.8%	31.1	-6.5	-17.3%	67.3	-10.3	-13.3%	38.0	+7.0	+22.4%	82.5	+15.2	+22.7%
General industry	27.4	+2.3	+9.4%	63.7	+8.7	+15.8%	26.1	-1.3	-4.9%	57.5	-6.3	-9.8%	21.9	-4.2	-16.0%	55.1	-2.3	-4.1%
Operating Income	13.2	-0.3	-2.2%	27.9	-2.5	-8.3%	12.9	-0.3	-2.5%	26.4	-1.6	-5.6%	12.2	-0.7	-5.3%	29.5	+3.1	+11.9%
(% of Sales)	(13.8%)	(-0.5)		(14.0%)	(-0.9)		(15.4%)	(+1.6)		(14.8%)	(+0.8)		(13.8%)	(-1.6)		(15.1%)	(+0.3)	
Water Treatment Chemicals	5.0	+0.0	+0.9%	8.4	-1.1	-11.6%	4.2	-0.8	-16.1%	8.2	-0.2	-2.9%	4.7	+0.5	+11.3%	9.3	+1.1	+13.7%
(% of Sales)	(16.4%)	(-0.9)		(14.4%)	(-1.8)		(15.9%)	(-0.5)		(15.2%)	(+0.8)		(16.6%)	(+0.7)		(16.2%)	(+1.0)	
Water Treatment Facilities	8.2	-0.3	-4.0%	19.5	-1.4	-6.8%	8.6	+0.5	+6.0%	18.2	-1.3	-6.8%	7.5	-1.2	-13.4%	20.2	+2.0	+11.1%
(% of Sales)	(12.6%)	(-0.5)		(13.8%)	(-0.5)		(15.1%)	(+2.5)		(14.6%)	(+0.8)		(12.5%)	(-2.6)		(14.7%)	(+0.1)	
Electronics industry	6.5	-0.6	-8.7%	14.4	-2.5	-14.7%	7.3	+0.8	+12.0%	14.0	-0.4	-2.7%	7.1	-0.3	-3.4%	16.6	+2.5	+18.1%
(% of Sales)	(17.4%)	(-0.4)		(18.6%)	(0.0)		(23.6%)	(+6.2)		(20.9%)	(+2.3)		(18.6%)	(-5.0)		(20.1%)	(-0.8)	
General industry	1.6	+0.3	+21.0%	5.1	+1.1	+26.5%	1.3	-0.3	-18.3%	4.1	-1.0	-18.8%	0.4	-0.9	-68.4%	3.6	-0.5	-12.7%
(% of Sales)	(5.9%)	(+0.5)		(8.0%)	(+0.7)		(5.1%)	(-0.8)		(7.2%)	(-0.8)		(1.9%)	(-3.2)		(6.5%)	(-0.7)	

																		Unit: Billi	ions of yen
	-			20	09/3				0/3	2011/3									
		1st Half Result	Change Previou	is Year	Full Year Result	Previo	e from us Year	1st Half Result	Chang Previou	us Year	Full Year Result	Chang Previor	us Year	1st Half Projected	Chang Previou	us Year	Full Year Projected	Previo	ge from us Year
			Amount	Percentage		Amount	Percentage		Amount	Percentage		Amount	Percentage		Amount	Percentage		Amount	Percentag
Domesti	ic	33.2	-1.5	-4.4%	62.4	-6.9	-9.9%	28.8	-4.5	-13.5%	59.3	-3.1	-4.9%	29.4	+0.7	+2.4%	63.8	+4.5	+7.6%
Fa	acilities	17.4	-1.5	-7.7%	33.3	-1.6	-4.7%	19.0	+1.6	+9.5%	37.5	+4.2	+12.7%	18.2	-0.8	-4.4%	38.7	+1.1	+3.0%
Ma	aintenance	8.4	-0.6	-6.6%	15.9	-4.0	-20.1%	4.6	-3.8	-45.0%	11.5	-4.4	-27.7%	5.9	+1.3	+28.9%	14.1	+2.6	+22.4%
Тс	ool Cleaning	7.5	+0.5	+7.3%	13.1	-1.2	-8.5%	5.1	-2.4	-31.5%	10.2	-2.9	-22.1%	5.3	+0.2	+3.5%	11.0	+0.8	+7.7%
Oversea	as	6.4	-3.3	-33.9%	11.4	-7.6	-39.9%	3.7	-2.7	-42.4%	11.7	+0.4	+3.2%	9.1	+5.4	+145.8%	20.5	+8.7	+74.3%
Fa	acilities	4.9	-2.8	-36.1%	9.1	-6.3	-40.8%	2.4	-2.5	-50.3%	9.1	+0.0	+0.1%	7.7	+5.2	+215.3%	17.7	+8.6	+94.6%
Ma	aintenance	1.5	-0.5	-25.7%	2.3	-1.3	-36.0%	1.3	-0.3	-17.2%	2.7	+0.4	+15.5%	1.4	+0.2	+12.8%	2.8	+0.1	+5.4%
Total Ord	lers of Electronics	39.7	-4.8	-10.9%	73.7	-14.4	-16.4%	32.5	-7.2	-18.2%	71.0	-2.7	-3.7%	38.6	+6.1	+18.8%	84.2	+13.2	+18.6%
Domesti	ic	31.1	-1.0	-3.0%	62.9	-8.2	-11.6%	27.6	-3.5	-11.3%	58.4	-4.6	-7.2%	31.8	+4.2	+15.1%	64.6	+6.2	+10.7%
Fa	acilities	15.2	-1.2	-7.5%	34.2	-4.0	-10.4%	17.5	+2.3	+15.2%	36.7	+2.5	+7.2%	20.2	+2.8	+15.7%	39.5	+2.8	+7.7%
Ma	aintenance	8.5	-0.2	-1.8%	15.6	-3.0	-15.9%	5.0	-3.5	-41.4%	11.5	-4.1	-26.6%	6.3	+1.3	+25.6%	14.0	+2.6	+22.6%
Тс	ool Cleaning	7.5	+0.4	+6.1%	13.1	-1.3	-9.2%	5.2	-2.3	-30.7%	10.2	-2.9	-22.0%	5.3	+0.1	+2.8%	11.0	+0.8	+7.8%
Oversea	as	6.4	-1.6	-20.4%	14.7	-5.3	-26.5%	3.4	-3.0	-46.6%	8.9	-5.8	-39.3%	6.2	+2.8	+81.0%	18.0	+9.0	+100.9%
Fa	acilities	5.2	-1.3	-20.0%	12.2	-4.5	-27.1%	2.3	-2.9	-56.5%	6.4	-5.8	-47.6%	4.7	+2.5	+109.3%	15.0	+8.7	+136.1%
Ma	aintenance	1.2	-0.3	-22.0%	2.6	-0.8	-23.3%	1.2	-0.0	-4.1%	2.6	+0.0	+0.5%	1.5	+0.3	+25.7%	2.9	+0.3	+13.3%
Total Sa	les of Electronics	37.6	-2.6	-6.5%	77.6	-13.5	-14.8%	31.1	-6.5	-17.3%	67.3	-10.3	-13.3%	38.0	+7.0	+22.4%	82.5	+15.2	+22.7%
tra Pure W	ater Supply Business	10.2	+2.8	+37.1%	23.9	+7.0	+41.8%	17.3	+7.2	+70.1%	34.6	+10.7	+45.0%	17.4	+0.1	+0.5%	34.7	+0.1	+0.3%

\* Figures for the Ultrapure Water Supply Business are included in domestic and overseas "facilities", the amounts for orders received and sales are identical.

#### Research and Development (R&D) Expenses

			Unit: Billions of yen
	2009/3	2010/3	2011/3(Projected)
Water Treatment Chemicals	1.2	1.1	1.4
Water Treatment Facilities	3.1	2.9	3.1
Total research and development (R&D) expenses	4.4	4.0	4.5

#### Capital Expenditures and Depreciation

2009/3 2010/3 2011/3(Projected)   Capital expenditures (tangibles) 55.7 7.5 4.3   Depreciation 10.9 14.8 15.5				Unit: Billions of yen
		2009/3	2010/3	2011/3(Projected)
Depreciation 10.9 14.8 15.5	Capital expenditures (tangibles)	55.7	7.5	4.3
	Depreciation	10.9	14.8	15.5

#### Number of Employees

	2009/3	2010/3	Amount change
Consolidated	4,404	4,445	+41