# Half-Year Consolidated Financial Summary 

For the Six Months Ended September 30, 2009

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## $\bigotimes_{\text {@min }}$ KURITA WATER INDUSTRIES LTD.

## Results of Operations

|  |  |  |  |  |  |  | 2010/3 Unit: Millions of yen |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009/3 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1st Half Result | Change from Previous Year |  | Full Year Result | Change from Previous Year |  | 1st Half Projected | 1st Half <br> Result | Change from Previous Year |  | Full Year Projected at start of this FY | Full Year Projection | Change from Previous Year |  |
|  |  | Amount | Percentage |  | Amount | Percentage |  |  | Amount | Percentage |  |  | Amount | Percentage |
| Orders | 106,755 | -2,040 | -1.9\% | 195,065 | -13,624 | -6.5\% | 93,200 | 88,101 | -18,654 | -17.5\% | 187,000 | 187,000 | -8,065 | -4.1\% |
| Water Treatment Chemicals | 31,198 | +1,473 | +5.0\% | 58,470 | -559 | -0.9\% | 27,607 | 26,775 | -4,423 | -14.2\% | 55,559 | 55,600 | -2,870 | -4.9\% |
| Water Treatment Facilities | 75,557 | -3,513 | -4.4\% | 136,595 | -13,064 | -8.7\% | 65,593 | 61,325 | -14,232 | -18.8\% | 131,441 | 131,400 | -5,195 | -3.8\% |
| Net Sales | 95,671 | +1,559 | +1.7\% | 199,706 | -5,169 | -2.5\% | 90,000 | 83,815 | -11,856 | -12.4\% | 192,000 | 192,000 | -7,706 | -3.9\% |
| Water Treatment Chemicals | 30,682 | +1,807 | +6.3\% | 58,331 | -315 | -0.5\% | 27,071 | 26,665 | -4,017 | -13.1\% | 55,467 | 55,500 | -2,831 | -4.9\% |
| Water Treatment Facilities | 64,989 | -247 | -0.4\% | 141,374 | -4,854 | -3.3\% | 62,929 | 57,150 | -7,839 | -12.1\% | 136,533 | 136,500 | -4,874 | -3.4\% |
| ( Cost of Sales Ratio ) <br> Gross Profit | $\begin{array}{r} (66.9 \%) \\ 31,652 \end{array}$ | $\begin{array}{r} (+0.5) \\ +0 \end{array}$ | +0.0\% | $\begin{array}{r} (68.0 \%) \\ 63,831 \end{array}$ | $\begin{aligned} & (+0.4) \\ & -2,494 \end{aligned}$ | -3.8\% | $\begin{array}{r} (67.8 \%) \\ 29,000 \end{array}$ | $\begin{gathered} (64.3 \%) \\ 29,933 \end{gathered}$ | $\begin{array}{r} (-2.6) \\ -1,719 \end{array}$ | -5.4\% | (67.7\%) <br> 62,100 | (67.8\%) <br> 61,900 | $\begin{array}{r} (-0.2) \\ -1,931 \end{array}$ | -3.0\% |
| SG \& A Expenses <br> ( \% of Net Sales ) <br> Operating Income <br> ( \% of Net Sales ) | 18,448 <br> (19.3\%) <br> 13,203 <br> (13.8\%) | $\begin{gathered} +292 \\ (0.0) \\ -292 \\ (-0.5) \end{gathered}$ | $\begin{aligned} & +1.6 \% \\ & -2.2 \% \end{aligned}$ | $\begin{array}{r} 35,896 \\ (18.0 \%) \\ 27,935 \\ (14.0 \%) \end{array}$ | $\begin{array}{r} +39 \\ (+0.5) \\ -2,533 \\ (-0.9) \end{array}$ | $\begin{gathered} +0.1 \% \\ -8.3 \% \end{gathered}$ | $\begin{array}{r} 18,000 \\ (20.0 \%) \\ 11,000 \\ (12.2 \%) \end{array}$ | $\begin{array}{r} 17,055 \\ (20.3 \%) \\ 12,878 \\ (15.4 \%) \end{array}$ | $\begin{array}{r} -1,393 \\ (1.0) \\ -325 \\ (+1.6) \end{array}$ | $\begin{aligned} & -7.6 \% \\ & -2.5 \% \end{aligned}$ | $\begin{array}{r} 36,100 \\ (18.8 \%) \\ 26,000 \\ (13.5 \%) \end{array}$ | $\begin{gathered} 35,900 \\ (18.7 \%) \\ 26,000 \\ (13.5 \%) \end{gathered}$ | $\begin{array}{r} +4 \\ (+0.7) \\ -1,935 \\ (-0.5) \end{array}$ | $\begin{gathered} +0.0 \% \\ -6.9 \% \end{gathered}$ |
| Net of non-operating income and expenses Ordinary Income <br> ( \% of Net Sales ) | $\begin{array}{r} 452 \\ 13,655 \\ (14.3 \%) \end{array}$ | $\begin{array}{r} -115 \\ -407 \\ (-0.6) \end{array}$ | -2.9\% | $\begin{array}{r} 982 \\ 28,917 \\ (14.5 \%) \end{array}$ | $\begin{gathered} +207 \\ -2,326 \\ (-0.7) \end{gathered}$ | -7.4\% | $\begin{array}{r} 300 \\ 11,300 \\ (12.6 \%) \end{array}$ | $\begin{array}{r} 288 \\ 13,166 \\ (15.7 \%) \end{array}$ | $\begin{array}{r} -164 \\ -489 \\ (+1.4) \end{array}$ | -3.6\% | $\begin{array}{r} 500 \\ 26,500 \\ (13.8 \%) \end{array}$ | $\begin{array}{r} 500 \\ 26,500 \\ (13.8 \%) \end{array}$ | $\begin{array}{r} -482 \\ -2,417 \\ (-0.7) \end{array}$ | -8.4\% |
| Net Income <br> ( \% of Net Sales ) | $\begin{array}{r} 7,478 \\ (7.8 \%) \end{array}$ | $\begin{array}{r} -44 \\ (-0.2) \end{array}$ | -0.6\% | $\begin{aligned} & 16,299 \\ & (8.2 \%) \end{aligned}$ | $\begin{array}{r} -1,998 \\ (-0.7) \end{array}$ | -10.9\% | $\begin{array}{r} 6,300 \\ (7.0 \%) \end{array}$ | $\begin{array}{r} 8,142 \\ (9.7 \%) \end{array}$ | $\begin{gathered} +664 \\ (+1.9) \end{gathered}$ | +8.9\% | $\begin{aligned} & 15,000 \\ & (7.8 \%) \end{aligned}$ | $\begin{aligned} & 15,000 \\ & (7.8 \%) \end{aligned}$ | $\begin{array}{r} -1,299 \\ (-0.4) \end{array}$ | -8.0\% |
| Net income per share (yen) | 58.12 | -0.34 | -0.6\% | 126.69 | -15.52 | -10.9\% | 48.97 | 63.29 | +5.17 | +8.9\% | 116.59 | 116.59 | -10.10 | -8.0\% |

Orders, Sales and Operating Income by Business Segment


## Orders from and Sales to the Electronics Industry by Product/Service Segment



[^0]
## Research and Development (R\&D) Expenses

|  |  |  |  | Billions of yen |
| :---: | :---: | :---: | :---: | :---: |
|  | 200 |  |  |  |
|  | 1st Half Result | Full Year Result | 1st Half Result | Full Year Projection |
| Water Treatment Chemicals | 0.7 | 1.2 | 0.5 | 1.2 |
| Water Treatment Facilities | 1.7 | 3.1 | 1.4 | 3.2 |
| Total research and development (R\&D) expenses | 2.4 | 4.4 | 2.0 | 4.4 |

## Capital Expenditures and Depreciation



## Number of Employees

|  | $2008 / 9$ | $2009 / 3$ | $2009 / 9$ | Amount change |  |
| :---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  | vs.2009/3 |  |
| Consolidated | 4,470 | 4,404 | 4,520 | +50 | +116 |


[^0]:    * Figures for the Ultrapure Water Supply Business are included in domestic and overseas "facilities", the amounts for orders received and sales are identical.

