## Consolidated Financial Summary

For the Fiscal Year Ended March 31, 2009

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May 8, 2009

## Q KURITA WATER INDUSTRIES LTD.

## Results of Operations

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | M | en |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008/3 |  |  |  |  |  | 2009/3 |  |  |  |  |  | 2010/3 |  |  |  |  |  |
|  | 1st Half <br> Result | Change from Previous Year |  | Full Year Result | Change from Previous Year |  | 1st Half Result | Change from Previous Year |  | Full Year Result | Change from Previous Year |  | 1st Half Projected | Change from Previous Year |  | Full Year Projected | Change from Previous Year |  |
|  |  | Amount | Percentage |  | Amount | Percentage |  | Amount | Percentage |  | Amount | Percentage |  | Amount | Percentage |  | Amount | Percentage |
| Orders | 108,795 | +7,240 | +7.1\% | 208,689 | +16,160 | +8.4\% | 106,755 | -2,040 | -1.9\% | 195,065 | -13,624 | -6.5\% | 93,200 | -13,555 | -12.7\% | 187,000 | -8,065 | -4.1\% |
| Water Treatment Chemicals | 29,725 | +1,366 | +4.8\% | 59,029 | +2,469 | +4.4\% | 31,198 | +1,473 | +5.0\% | 58,470 | -559 | -0.9\% | 27,607 | -3,591 | -11.5\% | 55,559 | -2,911 | -5.0\% |
| Water Treatment Facilities | 79,070 | +5,874 | +8.0\% | 149,659 | +13,690 | +10.1\% | 75,557 | -3,513 | -4.4\% | 136,595 | -13,064 | -8.7\% | 65,593 | -9,964 | -13.2\% | 131,441 | -5,154 | -3.8\% |
| Net Sales | 94,112 | +7,731 | +8.9\% | 204,875 | +7,729 | +3.9\% | 95,671 | +1,559 | +1.7\% | 199,706 | -5,169 | -2.5\% | 90,000 | -5,671 | -5.9\% | 192,000 | -7,706 | -3.9\% |
| Water Treatment Chemicals | 28,875 | +1,181 | +4.3\% | 58,646 | +1,979 | +3.5\% | 30,682 | +1,807 | +6.3\% | 58,331 | -315 | -0.5\% | 27,071 | -3,611 | -11.8\% | 55,467 | -2,864 | -4.9\% |
| Water Treatment Facilities | 65,236 | +6,550 | +11.2\% | 146,228 | +5,749 | +4.1\% | 64,989 | -247 | -0.4\% | 141,374 | -4,854 | -3.3\% | 62,929 | -2,060 | -3.2\% | 136,533 | -4,841 | -3.4\% |
| ( Cost of Sales Ratio ) Gross Profit | $\begin{gathered} (66.4 \%) \\ 31,652 \end{gathered}$ | $\begin{array}{r} (-1.2) \\ +3,687 \end{array}$ | +13.2\% | $\begin{array}{r} (67.6 \%) \\ 66,325 \end{array}$ | $\begin{array}{r} (-2.3) \\ +6,999 \end{array}$ | +11.8\% | $\begin{array}{r} (66.9 \%) \\ 31,652 \end{array}$ | $\begin{array}{r} (+0.5) \\ 0 \end{array}$ | 0.0\% | $\begin{array}{r} (68.0 \%) \\ 63,831 \end{array}$ | $\begin{gathered} (+0.4) \\ -2,494 \end{gathered}$ | -3.8\% | $\begin{array}{r} (67.8 \%) \\ 29,000 \end{array}$ | $\begin{gathered} (+0.9) \\ -2,652 \end{gathered}$ | -8.4\% | $\begin{array}{r} (67.7 \%) \\ 62,100 \end{array}$ | $\begin{array}{r} (-0.3) \\ -1,731 \end{array}$ | -2.7\% |
| SG \& A Expenses <br> ( \% of Net Sales ) | 18,156 <br> (19.3\%) | $\begin{aligned} & +799 \\ & (-0.8) \end{aligned}$ | +4.6\% | 35,857 <br> (17.5\%) | $\begin{aligned} & +807 \\ & (-0.3) \end{aligned}$ | +2.3\% |  | $\begin{gathered} +291 \\ (0.0) \end{gathered}$ | +1.6\% | $\begin{array}{r} 35,896 \\ (18.0 \%) \end{array}$ | $\begin{array}{r} +39 \\ (+0.5) \end{array}$ | +0.1\% | $\begin{array}{r} 18,000 \\ (20.0 \%) \end{array}$ | $\begin{aligned} & -448 \\ & (0.7) \end{aligned}$ | -2.4\% | 36,100 <br> (18.8\%) | $\begin{gathered} +204 \\ (+0.8) \end{gathered}$ | $+0.6 \%$ |
| Operating Income <br> ( \% of Net Sales ) |  | $\begin{gathered} +2,888 \\ (+2.0) \end{gathered}$ | +27.2\% | 30,468 <br> (14.9\%) | $\begin{array}{r} +6,192 \\ (+2.6) \end{array}$ | +25.5\% | 13,203 (13.8\%) | $\begin{array}{r} -292 \\ (-0.5) \\ \hline \end{array}$ | -2.2\% | $27,935$ <br> (14.0\%) | $\begin{array}{r} -2,533 \\ (-0.9) \end{array}$ | -8.3\% | 11,000 <br> (12.2\%) | $\begin{gathered} -2,203 \\ (-1.6) \end{gathered}$ | -16.7\% |  | $\begin{array}{r} -1,935 \\ (-0.5) \end{array}$ | -6.9\% |
| Net of non-operating income and expenses Ordinary Income <br> ( \% of Net Sales ) | $\begin{array}{r} 567 \\ 14,063 \\ (14.9 \%) \end{array}$ | $\begin{array}{r} +259 \\ +3,147 \\ ++2.3) \end{array}$ | +28.8\% | $\begin{array}{r} 775 \\ 31,243 \\ (15.2 \%) \end{array}$ | $\begin{array}{r} -174 \\ +6,018 \\ (+2.4) \end{array}$ | +23.9\% | $\begin{array}{r} 452 \\ 13,655 \\ (14.3 \%) \end{array}$ | $\begin{gathered} -115 \\ -407 \\ (-0.6) \end{gathered}$ | -2.9\% | $\begin{array}{r} 982 \\ 28,917 \\ (14.5 \%) \end{array}$ | $\begin{gathered} +207 \\ -2,326 \\ (-0.7) \end{gathered}$ | -7.4\% | $\begin{array}{r} 300 \\ 11,300 \\ (12.6 \%) \end{array}$ | $\begin{array}{r} -152 \\ -2,355 \\ (-1.7) \end{array}$ | -17.2\% | $\begin{array}{r} 500 \\ 26,500 \\ (13.8 \%) \end{array}$ | $\begin{array}{r} -482 \\ -2,417 \\ (-0.7) \end{array}$ | -8.4\% |
| Net Income ( \% of Net Sales ) | $\begin{array}{r} 7,522 \\ (8.0 \%) \end{array}$ | $\begin{array}{r} +1,377 \\ (+0.9) \end{array}$ | +22.4\% | $\begin{aligned} & 18,297 \\ & (8.9 \%) \end{aligned}$ | $\begin{gathered} +4,090 \\ (+1.7) \end{gathered}$ | +28.8\% | $\begin{array}{r} 7,478 \\ (7.8 \%) \end{array}$ | $\begin{array}{r} -44 \\ (-0.2) \end{array}$ | -0.6\% | 16,299 (8.2\%) | $\begin{array}{r} -1,998 \\ (-0.7) \end{array}$ | -10.9\% | $\begin{array}{r} 6,300 \\ (7.0 \%) \end{array}$ | $\begin{array}{r} -1,178 \\ (-0.8) \end{array}$ | -15.8\% | $\begin{aligned} & 15,000 \\ & (7.8 \%) \end{aligned}$ | $\begin{array}{r} -1,299 \\ (-0.4) \end{array}$ | -8.0\% |
| Net income per share (yen) | 58.46 | +10.70 | +22.4\% | 142.21 | +31.79 | +28.8\% | 58.12 | -0.34 | -0.6\% | 126.69 | -15.52 | -10.9\% | 48.97 | -9.15 | -15.7\% | 116.59 | -10.10 | -8.0\% |

Orders, Sales and Operating Income by Business Segment
Unit: Billions of yen

|  |  | 2008/3 |  |  |  |  |  | 2009/3 |  |  |  |  |  | 2010/3 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1st Half Result | Change from Previous Year |  | Full Year Result | Change from Previous Year |  | 1st Half Result | Change from Previous Year |  | Full Year Result | Change from Previous Year |  | 1st Half <br> Projected | Change from Previous Year |  | Full Year <br> Projected | Change from Previous Year |  |
|  |  | Amount | Percentage | Amount |  | Percentage | Amount |  | Percentage | Amount |  | Percentage | Amount |  | Percentage | Amount |  | Percentage |
| Orders |  |  | 108.8 | +7.2 | +7.1\% | 208.7 | +16.2 | +8.4\% | 106.8 | -2.0 | -1.9\% | 195.1 | -13.6 | -6.5\% | 93.2 | -13.6 | -12.7\% | 187.0 | -8.1 | -4.1\% |
|  | Water Treatment Chemicals | 29.7 | +1.4 | +4.8\% | 59.0 | +2.5 | +4.4\% | 31.2 | +1.5 | +5.0\% | 58.5 | -0.6 | -0.9\% | 27.6 | -3.6 | -11.5\% | 55.6 | -2.9 | -5.0\% |
|  | Water Treatment Facilities | 79.1 | +5.9 | +8.0\% | 149.7 | +13.7 | +10.1\% | 75.6 | -3.5 | -4.4\% | 136.6 | -13.1 | -8.7\% | 65.6 | -10.0 | -13.2\% | 131.4 | -5.2 | -3.8\% |
|  | Electronics industry <br> General industry | $\begin{aligned} & \hline 44.5 \\ & 34.6 \\ & \hline \end{aligned}$ | $\begin{aligned} & +3.4 \\ & +2.4 \end{aligned}$ | $\begin{aligned} & +8.4 \% \\ & +7.6 \% \end{aligned}$ | $\begin{aligned} & \hline 88.1 \\ & 61.5 \end{aligned}$ | $\begin{array}{r} +10.2 \\ +3.5 \end{array}$ | $\begin{array}{r} \hline+13.1 \% \\ +6.0 \% \end{array}$ | $\begin{aligned} & \hline 39.7 \\ & 35.9 \end{aligned}$ | $\begin{array}{\|c\|} \hline-4.8 \\ +1.3 \\ \hline \end{array}$ | $\begin{gathered} -10.9 \% \\ +3.8 \% \end{gathered}$ | $\begin{aligned} & \hline 73.7 \\ & 62.9 \end{aligned}$ | $\begin{gathered} \hline-14.4 \\ +1.4 \end{gathered}$ | $\begin{gathered} -16.4 \% \\ +2.2 \% \end{gathered}$ | $\begin{aligned} & \hline 35.1 \\ & 30.5 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline-4.6 \\ & -5.4 \end{aligned}$ | $\begin{aligned} & \hline-11.6 \% \\ & -15.0 \% \end{aligned}$ | $\begin{aligned} & \hline 73.0 \\ & 58.4 \end{aligned}$ | -0.7 -4.5 | $\begin{array}{l\|} \hline-0.9 \% \\ -7.1 \% \\ \hline \end{array}$ |
| Sales |  | 94.1 | +7.7 | +8.9\% | 204.9 | +7.7 | +3.9\% | 95.7 | +1.6 | +1.7\% | 199.7 | -5.2 | -2.5\% | 90.0 | -5.7 | -5.9\% | 192.0 | -7.7 | -3.9\% |
|  | Water Treatment Chemicals | 28.9 | +1.2 | +4.3\% | 58.6 | +2.0 | +3.5\% | 30.7 | +1.8 | +6.3\% | 58.3 | -0.3 | -0.5\% | 27.1 | -3.6 | -11.8\% | 55.5 | -2.9 | -4.9\% |
|  | Water Treatment Facilities | 65.2 | +6.5 | +11.2\% | 146.2 | +5.7 | +4.1\% | 65.0 | -0.2 | -0.4\% | 141.4 | -4.9 | -3.3\% | 62.9 | -2.1 | -3.2\% | 136.5 | -4.8 | -3.4\% |
|  | Electronics industry General industry | $\begin{aligned} & 40.2 \\ & 25.1 \end{aligned}$ | $\begin{aligned} & +6.2 \\ & +0.3 \end{aligned}$ | $\begin{array}{r} +18.4 \% \\ +1.2 \% \end{array}$ | $\begin{aligned} & \hline 91.2 \\ & 55.1 \end{aligned}$ | $\begin{array}{r} \hline+14.1 \\ -8.4 \end{array}$ | $\begin{gathered} +18.4 \% \\ -13.2 \% \end{gathered}$ | $\begin{aligned} & \hline 37.6 \\ & 27.4 \end{aligned}$ | $\begin{array}{r} \hline-2.6 \\ +2.3 \end{array}$ | $\begin{array}{r} \hline-6.5 \% \\ +9.4 \% \\ \hline \end{array}$ | $\begin{aligned} & \hline 77.6 \\ & 63.7 \end{aligned}$ | $\begin{array}{r} -13.5 \\ +8.7 \end{array}$ | $\begin{gathered} \hline-14.8 \% \\ +15.8 \% \end{gathered}$ | $\begin{aligned} & 34.3 \\ & 28.6 \end{aligned}$ | $\begin{gathered} -3.3 \\ +1.2 \end{gathered}$ | $\begin{gathered} -8.7 \% \\ +4.4 \% \end{gathered}$ | $\begin{aligned} & 74.6 \\ & 61.9 \end{aligned}$ | $\begin{aligned} & -3.0 \\ & -1.8 \end{aligned}$ | $\begin{array}{l\|} \hline-3.9 \% \\ -2.9 \% \\ \hline \end{array}$ |
| Operating Income (\% of Sales) |  | $\begin{array}{r} \hline 13.5 \\ (14.3 \%) \end{array}$ | $\begin{array}{r} \hline+2.9 \\ (+2.0) \end{array}$ | +27.2\% | $\begin{array}{r} 30.5 \\ (14.9 \%) \end{array}$ | $\begin{array}{r} \hline+6.2 \\ ++2.6) \end{array}$ | +25.5\% | $\begin{array}{r} 13.2 \\ (13.8 \%) \end{array}$ | $\begin{array}{r} \hline-0.3 \\ (-0.5) \end{array}$ | -2.2\% | $\begin{array}{r} 27.9 \\ (14.0 \%) \end{array}$ | $\begin{array}{r} \hline-2.5 \\ (-0.9) \end{array}$ | -8.3\% | $\begin{array}{r} \hline 11.0 \\ (12.2 \%) \end{array}$ | $\begin{array}{r} \hline-2.2 \\ (-1.6) \end{array}$ | -16.7\% | $\begin{array}{r} \hline 26.0 \\ (13.5 \%) \end{array}$ | $\begin{array}{r} \hline-1.9 \\ (-0.5) \end{array}$ | -6.9\% |
|  | Water Treatment Chemicals (\% of Sales) | $\begin{array}{r} 5.0 \\ (17.3 \%) \end{array}$ | $\begin{array}{r} +0.3 \\ (+0.5) \end{array}$ | +7.4\% | $\begin{array}{r} 9.5 \\ (16.2 \%) \end{array}$ | $\begin{array}{r} +0.7 \\ (+0.7) \end{array}$ | +8.2\% | $\begin{array}{r} 5.0 \\ (16.4 \%) \end{array}$ | $\begin{gathered} +0.0 \\ (-0.9) \end{gathered}$ | +0.9\% | $\begin{array}{r} 8.4 \\ (14.4 \%) \end{array}$ | $\begin{array}{r} -1.1 \\ (-1.8) \end{array}$ | -11.6\% | $\begin{array}{r} 3.7 \\ (13.7 \%) \end{array}$ | $\begin{array}{r} -1.3 \\ (-2.7) \end{array}$ | -26.6\% | $\begin{array}{r} 8.0 \\ (14.4 \%) \end{array}$ | $\begin{gathered} -0.4 \\ (0.0) \end{gathered}$ | -5.0\% |
|  | Water Treatment Facilities (\% of Sales) | $\begin{array}{r} 8.5 \\ (13.0 \%) \end{array}$ | $\begin{array}{r} \hline+2.5 \\ (+2.9) \end{array}$ | +42.8\% | $\begin{array}{r} 20.9 \\ (14.3 \%) \end{array}$ | $\begin{array}{r} +5.5 \\ (+3.3) \end{array}$ | +35.4\% | $\begin{array}{r} 8.2 \\ (12.6 \%) \end{array}$ | $\begin{array}{r\|} \hline-0.3 \\ (-0.5) \end{array}$ | -4.0\% | $\begin{array}{r} 19.5 \\ (13.8 \%) \end{array}$ | $\begin{array}{r\|} \hline-1.4 \\ (-0.5) \end{array}$ | -6.8\% | $\begin{array}{r} 7.3 \\ (11.6 \%) \end{array}$ | $\begin{array}{r\|} \hline-0.9 \\ (-1.0) \end{array}$ | -10.6\% | $\begin{array}{r} 18.0 \\ (13.2 \%) \end{array}$ | $\begin{array}{r\|} \hline-1.5 \\ (-0.6) \end{array}$ | -7.8\% |
|  | Electronics industry (\% of Sales) | $\begin{array}{r} 7.2 \\ (17.8 \%) \end{array}$ | $\begin{array}{r} +1.3 \\ (+0.7) \end{array}$ | +23.2\% | $\begin{array}{r} 16.9 \\ (18.6 \%) \end{array}$ | $\begin{array}{r} +3.8 \\ (+1.5) \end{array}$ | +28.7\% | $\begin{array}{r} 6.5 \\ (17.4 \%) \end{array}$ | $\begin{array}{r} -0.6 \\ (-0.4) \end{array}$ | -8.7\% | $\begin{array}{r} 14.4 \\ (18.6 \%) \end{array}$ | $\begin{array}{r} -2.5 \\ (0.0) \end{array}$ | -14.7\% | $\begin{array}{r} 6.1 \\ (17.7 \%) \end{array}$ | $\begin{array}{r} -0.5 \\ (+0.3) \end{array}$ | -7.3\% | $\begin{array}{r} 14.1 \\ (18.9 \%) \end{array}$ | $\begin{array}{r} -0.3 \\ (+0.3) \end{array}$ | -2.4\% |
|  | General industry (\% of Sales) | $\begin{array}{r} 1.3 \\ (5.4 \%) \end{array}$ | $\begin{array}{r} +1.2 \\ (+4.8) \end{array}$ | +826.2\% | $\begin{array}{r} 4.0 \\ (7.3 \%) \end{array}$ | $\begin{array}{r} +1.7 \\ (+3.6) \end{array}$ | +73.1\% | $\begin{array}{r} 1.6 \\ (5.9 \%) \end{array}$ | $\begin{array}{r} +0.3 \\ (+0.5) \end{array}$ | +21.0\% | $\begin{array}{r} 5.1 \\ (8.0 \%) \end{array}$ | $\begin{array}{r} +1.1 \\ (+0.7) \end{array}$ | +26.5\% | $\begin{array}{r} 1.2 \\ (4.3 \%) \end{array}$ | $\begin{array}{r} -0.4 \\ (-1.6) \end{array}$ | -23.5\% | $\begin{array}{r} 3.9 \\ (6.3 \%) \end{array}$ | $\begin{array}{r} -1.2 \\ (-1.7) \end{array}$ | -23.0\% |

## Orders from and Sales to the Electronics Industry by Product/Service Segment



* Figures for the Ultrapure Water Supply Business are included in domestic and overseas "facilities", the amounts for orders received and sales are identical.


## Selling, General and Administrative (SG\&A) Expenses

|  | Unit: Billions of yen |  |  |
| :--- | ---: | ---: | ---: |
|  | $2008 / 3$ | $2009 / 3$ | Amount change |
| Salaries, provision for employees' bonuses and employee retirement benefit costs | 15.52 | 15.42 | -0.10 |
| Travel expenses | 2.64 | 2.54 | -0.10 |
| Research and development expenses | 4.55 | 4.36 | -0.19 |
| Other | 13.15 | 13.57 | +0.42 |
| Total selling, general and administrative (SG\&A) expenses | 35.86 | 35.90 | +0.04 |

## Research and Development (R\&D) Expenses

|  | Unit: Billions of yen |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $2008 / 3$ | $2009 / 3$ | 2010/3(Projected) |
| Water Treatment Chemicals | 1.4 | 1.2 | 1.3 |
| Water Treatment Facilities | 3.1 | 3.1 | 3.1 |
| Total research and development (R\&D) expenses | 4.6 | 4.4 | 4.4 |

## Non-Operating Income and Expenses, Extraordinary Gains and Losses

|  |  | Unit: Billions of yen |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2008/3 | 2009/3 | Amount change |
|  | Interest and dividend income | 0.65 | 0.57 | -0.08 |
|  | Equity in earnings of unconsolidated subsidiaries and affiliates | 0.12 | 0.27 | +0.15 |
|  | Other | 0.42 | 0.34 | -0.08 |
|  | Total non-operating income | 1.19 | 1.18 | -0.01 |
|  | Interest expenses | 0.05 | 0.04 | -0.01 |
|  | Other | 0.37 | 0.16 | -0.21 |
|  | Total non-operating expenses | 0.42 | 0.20 | -0.22 |
|  | Gain on disposal of fixed assets | 0.20 |  | -0.20 |
|  | Other | 0.10 |  | -0.10 |
|  | Total extraordinary gains | 0.30 |  | -0.30 |
|  | Loss on disposal of fixed assets | 0.16 | 0.10 | -0.06 |
|  | Valuation loss on investment securities |  | 2.02 | +2.02 |
|  | Other | 0.11 | 0.70 | +0.59 |
|  | Total extraordinary losses | 0.27 | 2.81 | +2.54 |

## Capital Expenditures and Depreciation

Unit: Billions of yen

|  | $2008 / 3$ | $2009 / 3$ | 2010/3(Projected) |
| :---: | ---: | ---: | ---: |
| Capital expenditures (tangibles) | 23.3 | 55.7 | 5.5 |
| Depreciation | 8.5 | 10.9 | 14.0 |

Number of Employees

|  | $2008 / 3$ | $2009 / 3$ | Amount change |
| ---: | ---: | ---: | ---: |
| Consolidated | 4,249 | 4,404 | +155 |

