# Half-Year Consolidated Financial Summary 

For the Six Months Ended September 30, 2007

Contents
Results of Operations

$\qquad$ .....  1
Orders, Sales and Operating Income by Business Segment... .....  2
Orders from and Sales to the Electronics Industryby Product/Service Segment 3
Summary of Consolidated Balance Sheets .....  4
Capital Expenditures and Depreciation. .....  4
Number of Employees .....  4
Selling, General and Administrative (SG\&A) Expenses ..... 5
Research and Development (R\&D) Expenses. ..... 5
Non-Operating Income and Expenses, Extraordinary Gains and Losses. .....  5

November 7, 2007

## @ KURITA WATER INDUSTRIES LTD.

Results of Operations

|  |  |  |  |  |  |  |  |  |  |  |  | Unit: Mi | ns of yen |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007/3 |  |  |  |  |  | 2008/3 |  |  |  |  |  |  |
|  | 1st Half Result | Change from Previous Year |  | Full Year Result | Change from Previous Year |  | 1st Half Projected | 1st Half Result | Change from Previous Year |  | Full Year Projection | Change from Previous Year |  |
|  |  | Amount | Percentage |  | Amount | Percentage |  |  | Amount | Percentage |  | Amount | Percentage |
| Orders | 101,555 | +11,148 | +12.3\% | 192,529 | +8,619 | +4.7\% | 105,000 | 108,795 | +7,240 | +7.1\% | 211,000 | +18,471 | +9.6\% |
| Water Treatment Chemicals | 28,359 | +1,146 | +4.2\% | 56,560 | +2,657 | +4.9\% | 29,300 | 29,725 | +1,366 | +4.8\% | 59,100 | +2,540 | +4.5\% |
| Water Treatment Facilities | 73,196 | +10,002 | +15.8\% | 135,969 | +5,962 | +4.6\% | 75,700 | 79,070 | +5,874 | +8.0\% | 151,900 | +15,931 | +11.7\% |
| Net Sales | 86,381 | +13,882 | +19.1\% | 197,146 | +23,463 | +13.5\% | 95,000 | 94,112 | +7,731 | +8.9\% | 207,000 | +9,854 | +5.0\% |
| Water Treatment Chemicals | 27,694 | +1,173 | +4.4\% | 56,667 | +2,118 | +3.9\% | 29,000 | 28,875 | +1,181 | +4.3\% | 58,700 | +2,033 | +3.6\% |
| Water Treatment Facilities | 58,686 | +12,708 | +27.6\% | 140,479 | +21,346 | +17.9\% | 66,000 | 65,236 | +6,550 | +11.2\% | 148,300 | +7,821 | +5.6\% |
| ( Cost of Sales Ratio ) Gross Profit | $\begin{array}{r} (67.6 \%) \\ 27,965 \end{array}$ | $\begin{array}{r} (-2.0) \\ +5,930 \\ \hline \end{array}$ | +26.9\% | $\begin{array}{r} (69.9 \%) \\ 59,326 \end{array}$ | $\begin{array}{r} (-0.7) \\ +8,274 \end{array}$ | +16.2\% | $\begin{array}{r} (68.5 \%) \\ 29,900 \end{array}$ | $\begin{array}{r} (66.4 \%) \\ 31,652 \end{array}$ | $\begin{array}{r} (-1.2) \\ +3,687 \end{array}$ | +13.2\% | (68.8\%) <br> 64,600 | $\begin{array}{r} (-1.1) \\ +5,274 \end{array}$ | +8.9\% |
| SG \& A Expenses <br> ( \% of Net Sales ) <br> Operating Income <br> ( \% of Net Sales ) | $\begin{array}{r} 17,357 \\ (20.1 \%) \\ 10,608 \\ (12.3 \%) \end{array}$ | $\begin{array}{r} +130 \\ (-3.7) \\ +5,801 \\ (+5.7) \end{array}$ | $\begin{array}{r} +0.8 \% \\ +120.7 \% \end{array}$ | $\begin{array}{r} 35,050 \\ (17.8 \%) \\ 24,276 \\ (12.3 \%) \end{array}$ | $\begin{array}{r} +1,309 \\ (-1.6) \\ +6,965 \\ (+2.3) \end{array}$ | $\begin{gathered} +3.9 \% \\ +40.2 \% \end{gathered}$ | $\begin{array}{r} 18,400 \\ (19.4 \%) \\ 11,500 \\ (12.1 \%) \end{array}$ | $\begin{array}{r} 18,156 \\ (19.3 \%) \\ 13,496 \\ (14.3 \%) \end{array}$ | $\begin{array}{r} +799 \\ (-0.8) \\ +2,888 \\ (+2.0) \end{array}$ | $\begin{array}{r} +4.6 \% \\ +27.2 \% \end{array}$ | $\begin{array}{r} 37,100 \\ (17.9 \%) \\ 27,500 \\ (13.3 \%) \end{array}$ | $\begin{array}{r} +2,050 \\ (+0.1) \\ +3,224 \\ (+1.0) \end{array}$ | $\begin{gathered} +5.8 \% \\ +13.3 \% \end{gathered}$ |
| Net of non-operating income and expenses Ordinary Income <br> ( \% of Net Sales ) | $\begin{array}{r} 308 \\ 10,916 \\ (12.6 \%) \end{array}$ | $\begin{array}{r} -351 \\ +5,450 \\ (+5.1) \end{array}$ | $\begin{array}{r} -53.2 \% \\ +99.7 \% \end{array}$ | $\begin{array}{r} 949 \\ 25,226 \\ (12.8 \%) \end{array}$ | $\begin{array}{r} -165 \\ +6,801 \\ (+2.2) \end{array}$ | $\begin{array}{r} -14.8 \% \\ +36.9 \% \end{array}$ | $\begin{array}{r} 100 \\ 11,600 \\ (12.2 \%) \end{array}$ | $\begin{array}{r} 567 \\ 14,063 \\ (14.9 \%) \end{array}$ | $\begin{array}{r} +259 \\ +3,147 \\ (+2.3) \end{array}$ | $\begin{aligned} & +84.1 \% \\ & +28.8 \% \end{aligned}$ | $\begin{array}{r} 500 \\ 28,000 \\ (13.5 \%) \end{array}$ | $\begin{array}{r} -449 \\ +2,774 \\ (+0.7) \end{array}$ | $\begin{gathered} -47.3 \% \\ +11.0 \% \end{gathered}$ |
| Net Income <br> ( \% of Net Sales ) | $\begin{gathered} 6,145 \\ (7.1 \%) \end{gathered}$ | $\begin{array}{r} +3,290 \\ (+3.2) \end{array}$ | +115.2\% | 14,207 <br> (7.2\%) | $\begin{array}{r} +3,688 \\ (+1.1) \end{array}$ | +35.1\% | $\begin{gathered} 6,500 \\ (6.8 \%) \end{gathered}$ | $\begin{array}{r} 7,522 \\ (8.0 \%) \end{array}$ | $\begin{array}{r} +1,377 \\ (+0.9) \end{array}$ | +22.4\% | $\begin{aligned} & 15,700 \\ & (7.6 \%) \end{aligned}$ | $\begin{array}{r} +1,493 \\ (+0.4) \end{array}$ | +10.5\% |
| Net income per share (yen) | 47.76 | +25.56 | +115.1\% | 110.42 | +28.66 | +35.1\% | 50.52 | 58.46 | +10.70 | +22.4\% | 122.02 | +11.60 | +10.5\% |

Orders, Sales and Operating Income by Business Segment
Unit: Billions of yen


Orders from and Sales to the Electronics Industry by Product/Service Segment

|  |  |  |  |  |  |  |  |  |  |  |  | Unit: Billions of yen |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007/3 |  |  |  |  |  | 2008/3 |  |  |  |  |  |  |
|  | 1st Half Result | Change from Previous Year |  | Full Year Result | Change from Previous Year |  | 1st Half Projected | 1st Half Result | Change from Previous Year |  | Full Year Projection | Change from Previous Year |  |
|  |  | Amount | Percentage |  | Amount | Percentage |  |  | Amount | Percentage |  | Amount | Percentage |
| Domestic | 31.3 | +8.9 | +40\% | 58.6 | +9.7 | +20\% | 27.6 | 34.8 | +3.4 | +11\% | 67.9 | +9.3 | +16\% |
| Facilities <br> Maintenance <br> Tool Cleaning | $\begin{array}{r} \hline 15.5 \\ 9.4 \\ 6.4 \end{array}$ | $\begin{aligned} & \hline+5.8 \\ & +1.4 \\ & +1.7 \end{aligned}$ | $\begin{aligned} & +60 \% \\ & +18 \% \\ & +37 \% \end{aligned}$ | $\begin{aligned} & 27.3 \\ & 18.2 \\ & 13.1 \end{aligned}$ | $\begin{aligned} & \hline+5.9 \\ & +1.1 \\ & +2.7 \end{aligned}$ | $\begin{array}{r} +28 \% \\ +6 \% \\ +26 \% \end{array}$ | 11.9 8.8 6.9 | $\begin{array}{r} 18.8 \\ 8.9 \\ 7.0 \end{array}$ | $\begin{array}{r} \hline+3.3 \\ -0.5 \\ +0.6 \end{array}$ | $+21 \%$ $-5 \%$ $+9 \%$ | $\begin{aligned} & 34.5 \\ & 19.0 \\ & 14.4 \end{aligned}$ | +7.2 +0.8 +1.3 | $\begin{array}{r} +26 \% \\ +4 \% \\ +10 \% \end{array}$ |
| Overseas | 9.8 | +2.3 | +31\% | 19.3 | +0.4 | +2\% | 11.7 | 9.7 | -0.1 | -1\% | 23.2 | +3.9 | +20\% |
| Facilities <br> Maintenance | $\begin{aligned} & 8.5 \\ & 1.3 \end{aligned}$ | $\begin{aligned} & +1.9 \\ & +0.4 \end{aligned}$ | $\begin{aligned} & +29 \% \\ & +45 \% \end{aligned}$ | $\begin{array}{r} 16.8 \\ 2.5 \end{array}$ | $\begin{gathered} +0.5 \\ -0.1 \end{gathered}$ | $\begin{gathered} +3 \% \\ -4 \% \end{gathered}$ | 9.9 1.8 | 7.7 2.1 | $\begin{array}{r} -0.8 \\ +0.8 \end{array}$ | $\begin{gathered} -10 \% \\ +59 \% \end{gathered}$ | $\begin{array}{r} 18.5 \\ 4.7 \end{array}$ | $\begin{aligned} & +1.7 \\ & +2.2 \end{aligned}$ | $\begin{aligned} & +10 \% \\ & +88 \% \end{aligned}$ |
| Total Orders of Electronics | 41.1 | +11.2 | +38\% | 77.9 | +10.1 | +15\% | 39.3 | 44.5 | +3.4 | +8\% | 91.1 | +13.2 | +17\% |
| Domestic | 25.0 | +6.8 | +38\% | 56.3 | +9.1 | +19\% | 31.7 | 32.1 | +7.1 | +28\% | 71.5 | +15.2 | +27\% |
| Facilities <br> Maintenance <br> Tool Cleaning | 10.0 8.6 6.4 | $\begin{aligned} & +4.1 \\ & +1.0 \\ & +1.7 \end{aligned}$ | $\begin{aligned} & +70 \% \\ & +14 \% \\ & +35 \% \end{aligned}$ | $\begin{aligned} & 25.1 \\ & 18.1 \\ & 13.1 \end{aligned}$ | $\begin{aligned} & +4.3 \\ & +2.1 \\ & +2.7 \end{aligned}$ | $\begin{aligned} & +21 \% \\ & +13 \% \\ & +26 \% \end{aligned}$ | 16.0 8.8 6.9 | 16.4 8.7 7.0 | $\begin{aligned} & +6.4 \\ & +0.0 \\ & +0.7 \end{aligned}$ | $\begin{array}{r} +63 \% \\ +0 \% \\ +11 \% \end{array}$ | $\begin{gathered} 38.5 \\ 18.6 \\ 14.4 \end{gathered}$ | $\begin{array}{r} +13.4 \\ +0.5 \\ +1.3 \end{array}$ | $\begin{array}{r} +53 \% \\ +3 \% \\ +10 \% \end{array}$ |
| Overseas | 8.9 | +3.8 | +74\% | 20.7 | +5.8 | +39\% | 9.1 | 8.1 | -0.8 | -9\% | 21.8 | +1.1 | +5\% |
| Facilities <br> Maintenance | $\begin{aligned} & 7.6 \\ & 1.3 \end{aligned}$ | $\begin{aligned} & +3.6 \\ & +0.2 \end{aligned}$ | $\begin{aligned} & +89 \% \\ & +23 \% \end{aligned}$ | $\begin{array}{r} 17.9 \\ 2.8 \end{array}$ | $\begin{aligned} & +5.5 \\ & +0.3 \end{aligned}$ | $\begin{aligned} & +44 \% \\ & +12 \% \end{aligned}$ | 7.5 1.6 | $\begin{aligned} & 6.5 \\ & 1.5 \end{aligned}$ | $\begin{array}{r} -1.0 \\ +0.2 \end{array}$ | $\begin{array}{r} -14 \% \\ +15 \% \\ \hline \end{array}$ | $\begin{array}{r} 17.7 \\ 4.1 \end{array}$ | $\begin{array}{r} -0.2 \\ +1.3 \end{array}$ | $\begin{array}{r} -1 \% \\ +46 \% \end{array}$ |
| Total Sales of Electronics | 33.9 | +10.6 | +46\% | 77.0 | +14.9 | +24\% | 40.8 | 40.2 | +6.2 | +18\% | 93.3 | +16.3 | +21\% |
| Ultra Pure Water Supply Busines s | 4.5 | +2.0 | +81\% | 9.8 | +4.1 | +71\% | 7.5 | 7.4 | +2.9 | +64\% | 16.5 | +6.7 | +69\% |

[^0]
## Summary of Consolidated Balance Sheets

|  | Unit: Billions of yen <br>  |  | $2006 / 9$ | $2007 / 3$ | $2007 / 9$ |
| :--- | ---: | ---: | ---: | ---: | ---: |

## Capital Expenditures and Depreciation

|  | Unit: Billions of yen |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007/3 |  | 2008/3 |  |  |
|  | 1st Half Result | Full Year <br> Result | 1st Half Result | Projected at start of this FY | Revised Projection |
| Capital expenditures (tangibles) | 8.1 | 19.0 | 15.9 | 23.0 | 36.0 |
| Depreciation | 2.6 | 5.6 | 3.8 | 8.0 | 8.0 |

## Selling, General and Administrative (SG\&A) Expenses

|  | Unit: Billions of yen |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007/3 |  | 2008/3 | Amount change |
|  | 1st Half Result | Full Year Result | 1st Half Result | $\begin{gathered} \hline 2007 / 3 \\ \text { 1st Half Result } \\ \hline \end{gathered}$ |
| Salaries, provision for employees' bonuses and employee retirement benefit cos | 7.53 | 15.33 | 7.92 | +0.39 |
| Travel expenses | 1.24 | 2.53 | 1.3 | +0.06 |
| Research and development expenses | 2.20 | 4.42 | 2.22 | +0.02 |
| Other | 6.39 | 12.77 | 6.72 | +0.33 |
| Total selling, general and administrative (SG\&A) expenses | 17.36 | 35.05 | 18.16 | +0.80 |

## Research and Development (R\&D) Expenses



## Non-Operating Income and Expenses, Special Gains and Losses

|  |  | Unit: Billions of yen |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2007/3 |  | 2008/3 | Amount change |
|  |  | 1st Half Result | Full Year Result | 1st Half Result | $2007 / 3$ 1st Half Result |
|  | Interest and dividend income | 0.33 | 0.57 | 0.34 | +0.01 |
|  | Equity in earnings of unconsolidated subsidiaries and affiliates | -0.06 | 0.17 | 0.07 | +0.13 |
|  | Other | 0.19 | 0.50 | 0.28 | +0.09 |
|  | Total non-operating income | 0.46 | 1.24 | 0.69 | +0.23 |
|  | Interest expenses | 0.02 | 0.05 | 0.02 | 0.00 |
|  | Other | 0.13 | 0.24 | 0.11 | -0.02 |
|  | Total non-operating expenses | 0.15 | 0.29 | 0.13 | -0.02 |
|  | Loss on disposal of fixed assets | 0.07 | 0.15 | 0.06 | -0.01 |
|  | Other | - | 0.49 |  |  |
|  | Total extraordinary losses | 0.07 | 0.63 | 0.06 | -0.01 |


[^0]:    * Figures for the Ultrapure Water Supply Business are included in domestic and overseas "facilities", the amounts for orders received and sales are identical.

